

COMMONWEALTH OF KENTUCKY  
CABINET FOR HEALTH AND FAMILY SERVICES  
DEPARTMENT FOR MEDICAID SERVICES

IN RE: PHARMACY TAC

---

October 6, 2020

9:30 A.M.

(All Participants Appeared Via Zoom or Telephonically)

---

**APPEARANCES**

Ron Poole  
CHAIR

Matt Carrico  
Paula Straub  
Rosemary Smith  
Jill McCormack  
Meredith Figg  
Philip Almeter  
TAC MEMBERS

---

CAPITAL CITY COURT REPORTING  
TERRI H. PELOSI, COURT REPORTER  
900 CHESTNUT DRIVE  
FRANKFORT, KENTUCKY 40601  
(502) 223-1118

---

APPEARANCES  
(Continued)

Jessin Joseph  
Fatima Ali  
Judy Theriot  
Charles Douglass  
Sharley Hughes  
Angela Parker  
MEDICAID SERVICES

(Court Reporter's Note: At the request of DMS, all other participants appearing via Zoom or telephonically will not be listed under Appearances.)

AGENDA

1. Welcome to new members
2. Elect a Chair
3. DMS Update on Pharmacy
4. Single PDL and the length of the transition period for switching patients to the preferred products effective 1/1/2021
5. Status of 340B program
6. Statutory Report
7. Discussion on effective date of new DMS pharmacy payment methodology
8. Discussion on full implementation date for SB50
9. Discussion on safeguards for pharmacy providers after 1/1/2021 until full implementation of SB50
10. Next meeting date and items to be discussed
11. Adjourn

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

MS. HUGHES: We are all here.  
Let me just go down through here and you all can give us your name. I know I have Ron Poole is here. Matt Carrico is here, Rosemary Smith, Meredith Figg, Paula Straub, Jill McCormack, and Philip Almeter.

The Pharmacy TAC membership was revamped with the passage of Senate Bill 50, I believe it was. So, first on the agenda, the Department for Medicaid Services would like to welcome you all.

The Pharmacy TAC has been working very well with us and coming up with some good ideas and helping us to improve things, but we have a lot of new members. Matt is the only member that was previously on the TAC.

So, we'll go ahead and elect a Chair. The only person that has been nominated or has expressed interest in being a Chair was Ron Poole. Ron, you were nominated. So, if there is nobody else, I guess you may get that by default and, then, I'll just turn the meeting over to you.

MR. CARRICO: Sharley, I nominated Ron. Do we technically need a second?

MS. HUGHES: Probably just to be safe, need a second.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

MS. McCORMACK: Jill McCormack.  
Second.

MS. HUGHES: And all in favor.  
Ron, it looks like it's you. So, I will turn it over  
to you now.

CHAIRMAN POOLE: Okay. Thank  
you, Sharley. I'm trying to figure out who all is on  
the call and who represents who.

MS. HUGHES: I'll tell you what.  
I'll go down the list here for you. I've already  
said all the TAC members.

(INTRODUCTIONS)

CHAIRMAN POOLE: So, the biggest  
thing that every pharmacist, every company, whether  
it's chain or independent, is interested in is the  
implementation date.

Somebody could obviously make  
an argument that certain aspects of SB 50 could  
already be implemented and it seems like we got put  
in the fray of the RFP that was sent out for the  
single payor but that didn't really inhibit the  
provisions for payment or the new payment model for  
pharmacies.

So, I was wanting somebody to  
address, first of all, can we move up from the July

1 1<sup>st</sup>, 2021 date? Is there any possibility? And why  
2 were we put into the delay in this because I can  
3 assure you, there are pharmacies that are greater  
4 than 50% Medicaid who are having a hard time right  
5 now?

6 And over the past year, all of  
7 us could do reports that show a tremendous reduction  
8 in reimbursement from last year to this year. So,  
9 I'd like somebody to address that from Medicaid.

10 MS. HUGHES: Can you all see the  
11 agenda now?

12 CHAIRMAN POOLE: Yes, ma'am.

13 MS. HUGHES: okay. And this  
14 probably goes down to Item Number 8 was the  
15 implementation. So, Jessin, I'll let you address  
16 that.

17 DR. JOSEPH: Hey, Ron. So, the  
18 ask of Senate Bill 50 is to establish an entire new  
19 payor system. So, the entire functioning body of a  
20 PBM needs to be implemented.

21 And, so, there are some  
22 requirements both from DMS and COT technically that  
23 we need to stand up and that's not necessarily a  
24 quick turnaround. So, that requires some time.

25 I think the other process that

1 requires time is the RFP process. So, I can't talk  
2 too much about what is in the RFP but the process  
3 itself does take time. It's outside of the hands of  
4 the Cabinet. It's handled entirely from a  
5 procurement standpoint. So, that does take time as  
6 well.

7 The last thing is, I think your  
8 question was around the payment for pharmacies. We  
9 cannot direct any MCOs to pay a specific amount  
10 unless we have CMS approval. And, so, that does  
11 require both justification, rationales, data for CMS  
12 to essentially grant us this piece.

13 From a CMS standpoint, we can  
14 put something in today but we probably won't get a  
15 response for ninety days. That is typical for CMS  
16 but it also requires them to come back to us with  
17 questions and, then, we do meet with them.

18 I can tell you that we were  
19 engaged with CMS multiple times prior to the passage  
20 of Senate Bill 50 to walk them through kind of what  
21 we're thinking, but in its entirety, there are a  
22 number of moving pieces that won't let us get it  
23 operational by that 1/1 date.

24 And, so, it's not like we  
25 weren't shooting for that date. We were definitely

1 shooting for that date, but we had, I think, six  
2 months to transition all these members, all the data,  
3 set up a new system and then the testing behind it  
4 and it does take time.

5 So, that is the rationale as to  
6 why we're going for a 7/1 date. I hope that at least  
7 addresses some of your concerns.

8 MR. CARRICO: Ron, I have a  
9 question or something I'd like to say if you'll allow  
10 me to.

11 CHAIRMAN POOLE: Yes.

12 MR. CARRICO: I realize this has  
13 been one heck of a year with everything going on  
14 besides just Senate Bill 50 and COVID and everything,  
15 but we have a statutory obligation as a TAC to come  
16 up with a methodology by December 1<sup>st</sup> of this year at  
17 the latest, and I fully anticipate we plan on doing  
18 that by December 1<sup>st</sup>, if not sooner.

19 Medicaid has a statutory  
20 obligation to get something going by January 1<sup>st</sup>.  
21 Now, I understand everything Jessin said and realize  
22 there's time frames and it just doesn't work by  
23 snapping a finger; but if we come up with a  
24 methodology and it takes a while for the RFP, I feel  
25 like maybe after we get CMS to approve our



1 methodology, in the interim, we have the MCOs pay  
2 what our methodology is because right now, I don't  
3 know about other people, I'm over 50% Medicaid and I  
4 can tell you because I run numbers nonstop recently,  
5 since February and March of this year, my revenue  
6 from Medicaid MCOs alone is down 12% which is taking  
7 a hit of over 33% on my profit per script.

8 No business, none, can run like  
9 this when they don't know what they're going to be  
10 getting paid and they don't know how much they're  
11 going to be cut out on their reimbursement throughout  
12 the year.

13 Things need to stop being cut.  
14 We have to put a pause on that at the minimum. This  
15 is unsustainable.

16 So, I would like to see or ask  
17 Medicaid if we come up with a methodology by or  
18 before December 1<sup>st</sup>, if they will put in the request  
19 for the MCOs to pay at our methodology rate that  
20 everyone approves on if we're not able to get the RFP  
21 and everything before July 1<sup>st</sup> to help stop the  
22 bleeding.

23 DR. JOSEPH: I don't know if I  
24 need to respond to that, but, Matt, we can definitely  
25 take your recommendation. I just know that I

1 probably can't speak to submitting anything to CMS  
2 unless I have my leadership approval. So, we can  
3 definitely bring that up.

4 MR. CARRICO: Well, what about  
5 the stops in the cuts in reimbursement because that  
6 has been - this year has been one of the worst I've  
7 seen yet. And to do it during a kind of COVID when  
8 the prices of vials, drug shortages, we're having to  
9 pay hazard pay, we're having to pay for PPE. Our  
10 costs are going up and our reimbursement from the  
11 State is going down.

12 I don't think it's fair that  
13 we're going on the front line and we're losing money  
14 and facing some tough decisions to fulfill our  
15 obligation to take care of our state's Medicaid  
16 recipients.

17 DR. JOSEPH: We'd probably have  
18 to go more into this and I don't know if we want to  
19 run through the agenda first, but I would need to  
20 know which cuts you're specifically talking about.

21 MR. CARRICO: I mean, I don't  
22 have one drug in particular. There's a ton, but I  
23 can tell you when I look, for one period of time, I  
24 filled 800 more scripts and my revenue is down  
25 \$70,000 compared to that same time last year, that's

1 a big difference. I mean, when your revenue from  
2 MCOs alone is down 12% and your profit per script is  
3 down 33% from March, how can you budget? How can you  
4 plan? No one can.

5 Those are big cuts during a  
6 time when we're facing increased costs. I mean, I'm  
7 hearing from pharmacists that we're still  
8 experiencing potential dispensing fee effective rates  
9 getting charged to them from CareMark. It's hard to  
10 get any answers from PSAO's or Caremark. So, I'm not  
11 sure what's up but if you hear from more than one,  
12 you've got to begin to wonder.

13 These are concerns I have  
14 because we're out on the front line. I don't want to  
15 go under by helping people out but I don't want to  
16 keep losing money. We need to know what we're going  
17 to get paid for the future. No one can just go like  
18 this and think it's going to work.

19 DR. JOSEPH: Sure. You know,  
20 from DMS' standpoint, we can speak with the PBMs and  
21 the MCOs.

22 For the specific cuts I think  
23 you're talking about with the GERS that may still be  
24 existing, we have spoken with some of the PBMs in our  
25 state but we also have been instructing pharmacists

1 to reach out to their PSAO's because just as much as  
2 that area is a black box, we don't have much control  
3 over what's going on on that end, right? What we get  
4 is what the PBM submits to the MCO and then back to  
5 us. So, I can only speak to what I can see.

6 MR. CARRICO: So, is there any  
7 chance that we can get reimbursing backing to where  
8 it was pre-COVID because that would help a lot? I  
9 hate to keep harping on this but we're talking  
10 survival here. There's a lot of tough decisions  
11 coming to a lot of pharmacies if things don't improve  
12 or at the very least stop getting worse.

13 DR. JOSEPH: I don't know if I  
14 know what pre-COVID numbers look like. I mean,  
15 obviously these drug prices are changing constantly.  
16 We're monitoring the MACs and we're approving the  
17 MACs as we see appropriate, but, again, we're  
18 ensuring that these prices are not dropping below  
19 acquisition costs to the best of our ability, but  
20 this is something we stressed from the beginning is  
21 we have limited resources in terms of publicly-  
22 available data.

23 And we could try to supplement  
24 as much as we can, but we are trying our best to  
25 ensure that no MAC is coming below that acquisition

1 cost and we take into account the dispensing fee. We  
2 understand it's a lower dispensing fee.

3 MR. CARRICO: I don't notice too  
4 many drug prices that have gone up. There have been  
5 some, but the only change is reimbursement.

6 When the feds say at the  
7 minimum ten sixty-four - I think they actually said  
8 thirteen something - they fulfill and break even for  
9 a prescription of the State and we're getting paid  
10 for most of the time acquisition costs plus two  
11 forty-five and the two forty-five is questionable  
12 since they might be calling it back, who can survive  
13 like that?

14 You've worked in a pharmacy,  
15 Jessin. You know how much things cost. It's  
16 seventeen cents for an E-scrib, seventeen cents to  
17 submit to the insurance even if it doesn't get paid,  
18 the bottle, the tech, the pharmacist. No one can  
19 survive on these numbers. This is becoming dire.

20 We've got contracts with MCOs  
21 through DMS. We can enforce these things. We need  
22 to start kind of putting our foot down or you're  
23 going to have less TAC members because they might not  
24 be in business and we're going to have some problems  
25 because there's going to be a lot less pharmacies in

1 the state serving Medicaid.

2 DR. JOSEPH: I can note this and  
3 we can see what else we can do, but I think starting  
4 with that 7/1 date I think is what we're going to  
5 have to focus on right now.

6 MR. CARRICO: So, can we focus  
7 on if we get a methodology to get CMS to approve the  
8 MCOs to pay that methodology before that new single  
9 PBM comes into effect? This isn't a hyperbole. So,  
10 I'm not trying to just rile people up. This is the  
11 truth. It's getting dire this year.

12 DR. JOSEPH: Again, I can't make  
13 a promise. I mean, I have to take that back up to my  
14 leadership and we can discuss it, but, again, I'm  
15 glad to take it back to them.

16 CHAIRMAN POOLE: And, Jessin, if  
17 you're needing data, I can assure you, from chain  
18 pharmacies to independent pharmacies alike, we can  
19 give you the data of the great decrease in  
20 reimbursement.

21 It's not the fact the drug  
22 price is going up. Yeah, there are some shortages, a  
23 few anomalies that can go up; but as far as what  
24 we're getting reimbursed, it is a big decrease and  
25 it's not just by accident.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

DR. JOSEPH: I hear you.

CHAIRMAN POOLE: So, if you're wanting real data, I can assure you it can be provided.

DR. JOSEPH: I will have to consider what we need. I think what we need from the MCOs is one thing. If we need to do essentially a comparison table, that might be something we might want to explore a little bit more but it would be very much dependent on what we have versus what you can provide to us.

So, let me think about what we would actually need to dive a little bit more into that; but with the changes that we're making, I do feel comfortable that we're addressing these. But to Matt's point, if we can get this stood up beforehand, I'm glad to at least address that with our folks here.

CHAIRMAN POOLE: Okay. Well, I did----

MS. HUGHES: One thing, is everybody able to hear Jessin well? Someone has contacted me through Chat and said they can't hear him well but I'm hearing him fine.

CHAIRMAN POOLE: I'm hearing him

1 fine.

2 MS. HUGHES: Okay. And, then,  
3 we do need to try to stick with the agenda because it  
4 is a special-called meeting. I know some of this is  
5 probably falling under the discussion of Senate Bill  
6 50, but we do need to follow along with the agenda.

7 CHAIRMAN POOLE: Okay. The DMS  
8 update, then. And if you could put the agenda back  
9 up there, I would appreciate it, Sharley.

10 DR. JOSEPH: I can start talking  
11 while Sharley puts that up. DMS update, we are still  
12 working through the single PDL piece. We are holding  
13 meetings with our MCOs regarding our clinical  
14 criteria. We are taking a look at the MCO current  
15 utilization or at least the previous fiscal year's  
16 utilization of data.

17 What we're focused on as part  
18 of the transition is to limit the disruption to the  
19 patient as much as possible. So, we are exploring a  
20 number of ways that we can do that.

21 From our standpoint, the  
22 reimbursement issue we can handle on its own as part  
23 of Senate Bill 50, but single PDL from a clinical  
24 standpoint, we do want to be mindful of what's  
25 already occurring in the state and try to limit that



1 to the best of our abilities.

2 So, what we have already  
3 available, and we don't have a finalized PDL yet  
4 because we still need to take a look at the current  
5 utilization of the MCOs, but everything is going to  
6 be based off of what our current Magellan fee-for-  
7 service PDL looks like.

8 If you don't have a link to  
9 that, I'm glad to provide that, but the thinking here  
10 is that this would be the base and, then, anything  
11 that we decided to add or edit from there will be  
12 based off of the MCO utilization.

13 I don't anticipate that we  
14 would be removing many products. My anticipation is  
15 we would be adding more products to the PDL.

16 The other thing with the PDL  
17 just as a reminder for everybody that the PDL itself  
18 is a list of drug classes. It is not containing all  
19 drug classes. It is a specific list of classes.

20 So, the MCOs still retain the  
21 ability to manage the classes that are not within the  
22 PDL. Whether or not they post that criteria, that  
23 will be dependent on them; but if that's something  
24 that we feel is necessary, we can certainly direct  
25 the MCOs to do that as well; but the clinical

1 criteria piece for the products under the single PDL  
2 will be a joint discussion between DMS and the MCOs  
3 as well. We're still shooting for a 1/1 date on  
4 that.

5 The other item is Senate Bill  
6 50. I think we kind of touched on a number of items  
7 there. It really is the number of inner-workings  
8 that we need to handle. I, again, can't speak to the  
9 RFP itself but the process does take time. I  
10 appreciate everybody at least understanding that, and  
11 we are trying to get this stood up as soon as  
12 possible. So, right now it is slated for a 7/1 start  
13 date.

14 Other than that, I think the  
15 only other thing that I had on my list was in regards  
16 to the GER and a possible issue with the PBMs. We  
17 have been - and I did touch on this already - we have  
18 been instructing independent pharmacists to reach out  
19 to their PSAO's.

20 What we seem to be getting back  
21 from a lot of folks is that the PSAO does not want to  
22 share that data either. And, so, that does obviously  
23 concern us because then we don't know what's going on  
24 between that relationship.

25 I can say that we are

1 responsible through Senate Bill 5 in 2018 to review  
2 all contracts between the MCOs and the PBMs and,  
3 then, their PBMs and a pharmacy or the pharmacy-  
4 selected PSAO. So, we will be doing that for the 1/1  
5 start date and we hope to have everything approved  
6 and good to go by 1/1.

7 MR. CARRICO: Jessin, I do have  
8 a question. It's kind of in reference to something I  
9 emailed you about, I don't know, a couple of weeks  
10 ago - it all blends together - but certain NDCs, is  
11 there a process to try to get one added?

12 I think I told you for fee-for-  
13 service right now, my Vitamin D 50,000 is not  
14 working, but I know like on CareSource or one of  
15 them, like, I have Aspirin 81 at three twenty-five.  
16 That doesn't work but it works on all the other MCOs.

17 Is there a way or a form or  
18 something for someone to fill out to try to get an  
19 NDC added?

20 DR. JOSEPH: So, that's a good  
21 question and something that we probably do need to  
22 address.

23 The way that our system is set  
24 up is we will only provide coverage of rebatable  
25 products. And the way that we define a rebatable

1 product is if the manufacturer of that product has  
2 signed an agreement with HHS to provide the federal  
3 rebate for that drug.

4 It's just sent over on our  
5 files so we know which products and which  
6 manufacturers have signed these deals, and  
7 essentially it ensures that Medicaid and the State  
8 will receive a best-price provision.

9 And, so, it is good for  
10 manufacturers because we are then mandated to provide  
11 coverage of the product from the federal level, but  
12 we also try to ensure that these products are the  
13 most appropriate.

14 So, I would say that a majority  
15 of the manufacturers in this country have signed the  
16 MDRP, the agreement with the Medicaid Drug Rebate  
17 Program, but if an NDC is not coming across and  
18 running through as a covered product, it's more than  
19 likely, it's because the manufacturer has chosen not  
20 to sign the MDRP agreement.

21 MR. CARRICO: Correct me if I'm  
22 wrong. All that makes sense, but if I think one NDC  
23 is covered on one MCO, shouldn't it be covered by all  
24 of the MCOs because if one MCO covers it, wouldn't it  
25 be on that agreement already?

1 DR. JOSEPH: The MCOs are not  
2 tied to the MDRP. The MDRP is for fee-for-service,  
3 and when we move to the single PDL, that's how we're  
4 going to be evaluating those products within the  
5 classes of the single PDL; but, again, outside of the  
6 PDL, that's entirely dependent on the MCOs to manage.

7 MR. CARRICO: With that said,  
8 so, for an instance, we get the PDL that starts  
9 January 1<sup>st</sup>, that Vitamin D I'm referring to not  
10 covered, is there some place where I can go type that  
11 NDC and I get a list of all the Vitamin D 50,000's  
12 that are covered?

13 DR. JOSEPH: I don't believe  
14 there's a written list of products that are covered  
15 like that. I think the way that we've always looked  
16 at it is we essentially group them up into a class of  
17 drugs. So, Vitamin D, is there a coverage of them?

18 If you have specific NDCs, I  
19 would say you can go ahead and reach out to me and we  
20 can obviously take a look at what those products are.

21 I think the case that you sent  
22 over about the Vitamin D, it's a little more unique  
23 than that, too, Matt, just because it's an over-the-  
24 counter product and we are not necessarily mandated  
25 to cover those products but the State or Kentucky

1 does cover certain OTC products.

2 We are in the process of  
3 actually taking a look at the entirety of the OTC  
4 list. So, I think we've already provided that  
5 override but we're evaluating all the products that  
6 we do want to cover moving forward. And, again, it  
7 will be looking at that rebatable option as number  
8 one.

9 MR. CARRICO: Okay. And I have  
10 one more question and I'm jumping all around. I'm  
11 sorry. So, this goes in a different section. I'm  
12 sorry, Sharley, but back to the effective rate issue  
13 we were talking about that may or may not be going  
14 on, PSAO's, they have a hard time sharing, at least  
15 mine, data with me because they're in contract with  
16 the PBMs and at times I wonder if they work for me or  
17 the PBMs. It's hard to tell.

18 But if that's the case and  
19 we're having trouble getting truthful, clear,  
20 transparent data, why can't DMS basically approach  
21 the PBMs and say prove to us that you are not taking  
22 these effective rates since our hands are tied the  
23 other way?

24 DR. JOSEPH: I mean, it's much  
25 more of a philosophical - I mean, I don't want to

1 necessarily accuse anybody of doing any wrongdoing if  
2 I don't have examples, right?

3 MR. CARRICO: You could just say  
4 it's an audit. An audit is not accusing you of doing  
5 it wrong. It's just making sure you're doing it  
6 right.

7 DR. JOSEPH: Right, but we don't  
8 necessarily do audits like that from my end. We  
9 could talk about that with Program Integrity folks,  
10 Sharley, if we want to just note that, but I think  
11 that's a different conversation.

12 CHAIRMAN POOLE: Jessin, this is  
13 Ron again. In discussing something very similar,  
14 talking about the Program Integrity folks, there are  
15 marked differences between the contracts in one  
16 regard when you're talking PSAO's versus the chains  
17 versus whatever, but it's the independent group that  
18 gets audited. The chains do not.

19 And I would like to talk to the  
20 Program Integrity group because, again, what Matt has  
21 already talked about how PSAO's are holding their  
22 information near and dear to them which, in my  
23 opinion, hurts us, but I just wanted to get your  
24 comments on that.

25 Would that be something that

1 they could help us out with? If you're going to have  
2 a contract, it would be nice if the contract would  
3 look the same for everybody instead of making  
4 exceptions for chain pharmacies. It used to be the  
5 fact that if you had a GER portion of your contract,  
6 that's what chains used to do and they didn't get  
7 audit part of the contract where now we were all  
8 operating off of the same thing, but we were still  
9 the ones being audited.

10 DR. JOSEPH: Sure. I mean, we  
11 don't dictate that to the MCOs. Again, I'm not too  
12 familiar with that portion of our contract with the  
13 MCOs. I would have to review that, but from my  
14 understanding, I don't think we dictate chain versus  
15 independent audits but I'd be glad to take a look and  
16 see if there is anything in there.

17 CHAIRMAN POOLE: I would like to  
18 work with you on that because that's a big burden for  
19 independents is you're trying to survive and we all  
20 know.

21 I mean, those of us who are in  
22 the front lines and trenches, we know that these  
23 audits are not, because anybody has done anything  
24 wrong. This is a money-making effort. They're  
25 looking for the "i" is dotted and the "t" is crossed



1 to where they can take back money. It's not an audit  
2 where somebody has fraudulently been billing a  
3 thousand different claims. It's definitely taken on  
4 it's own new identity and I just would like your help  
5 on that.

6 DR. JOSEPH: Sure. Ron, just so  
7 we can set the stage in terms of a conversation, and  
8 if anybody else on the TAC or the committee wants to  
9 jump in, too, I think for me because, again, we're  
10 not intimately involved with any audits, are we  
11 talking multiple audits within a fiscal year? Are we  
12 talking one large audit for a large number of claims?  
13 I mean, what are we specifically----

14 CHAIRMAN POOLE: It could be one  
15 large in-person audit or it can be a lot of desk  
16 audits is what we call it where they're sending out  
17 faxes or emails telling you to address these issues.  
18 I mean, it takes on every example that you can think  
19 of.

20 DR. JOSEPH: Okay.

21 MS. HUGHES: Okay. We need to  
22 do that probably as a topic for the next one because  
23 that's not a topic on the agenda today. And I'm  
24 sorry but State open meeting laws do require when  
25 it's a special-called meeting that we have to stick

1 to the agenda.

2 So, we can talk about the  
3 audits. We can have Program Integrity folks on for  
4 the next meeting.

5 DR. JOSEPH: Sure.

6 CHAIRMAN POOLE: Item Number 4,  
7 Jessin, I think if you would look at that - single  
8 PDL. I think you've already addressed that. Is that  
9 correct?

10 DR. JOSEPH: Yes.

11 CHAIRMAN POOLE: Okay. Who  
12 wants to give the update on the status of the 340B  
13 Program.

14 DR. JOSEPH: I can. I don't  
15 think the Commissioner or the Deputy Commissioner is  
16 on.

17 The program is on hold until we  
18 have direction from leadership to start implementing  
19 it. I believe we put it on hold because - our start  
20 date was 4/1 and the public health emergency was  
21 announced on I believe it was March 16<sup>th</sup>.

22 And the reason that we went to  
23 4/1 from 1/1 was because of the time that covered  
24 entities need to update their systems. And, so, with  
25 this pandemic coming on, we felt comfortable at least

1 putting it on hold because most of our health care  
2 resources were needed in other settings than the  
3 actual modifier.

4 So, it's still on hold. What  
5 we plan on doing is probably putting this into  
6 regulation at this point and getting it stood up, but  
7 until further notice, we'll keep it on hold.

8 And, then, once the decision is  
9 made for an implementation date, we'll be sure to let  
10 everyone know well in advance to ensure that those  
11 pharmacies and those covered entities that do not  
12 have the system yet stood up, they have enough time  
13 to implement as necessary.

14 CHAIRMAN POOLE: Okay. Does  
15 anybody have any further comment on the 340B?

16 DR. ALMETER: I just want to  
17 make one comment, that I think the covered entities  
18 out there that participate in 340B, the contract  
19 pharmacy space is being eroded pretty quickly.

20 Sanofi, Novartis, AztraZeneca,  
21 Eli Lilly have all made commitments starting five days  
22 ago to remove 340B pricing from contract pharmacies.  
23 So, it's the exact same thing we're talking about,  
24 the 340B Program with contract pharmacy and in-house.

25 I know that's just an update.

1 It's not going to change any direction going on here  
2 but I wanted to let you guys know.

3 CHAIRMAN POOLE: Philip, are you  
4 referring to the fact that all those companies are  
5 not going to be participating in the 340B Program?  
6 Is that what you're saying?

7 DR. ALMETER: Yes. So, it  
8 started with Lilly and it has expanded. Basically,  
9 what's happening is manufacturers are challenging  
10 HRSA's interpretation of the 340B statute to allow  
11 for contract pharmacies. It's been around since 1994  
12 and got expanded with the Affordable Care Act.

13 Their issue is they don't feel  
14 it's necessary. The way they are refusing it is they  
15 are refusing charge backs through the wholesaler.  
16 So, they're taking the risk on the wholesaler saying  
17 that we're not going to honor charge backs if you  
18 don't remove that contract.

19 So, let's say I had a contract  
20 pharmacy with Pharmacy ABC down the road and I'd look  
21 on that contract, you won't see 340B drugs available  
22 from Sanofi.

23 The one that's sort of on the  
24 fence right now is Novartis because their CEO just  
25 testified to Congress. Most of the House and many of

1 the Senators have already written to Pharma saying  
2 don't do this. So, Novartis got put on the spot and,  
3 so, they're sort of on hold, but they're basically  
4 just pulling the rug out from under contract  
5 pharmacy.

6 MR. CARRICO: Philip, I have a  
7 question. I thought if a manufacturer didn't agree  
8 to participate in 340B, then, they would be taken off  
9 Medicare and Medicaid formularies.

10 DR. ALMETER: That's in the 340B  
11 statute. However, their argument is we are honoring  
12 340B for in-house retail pharmacies. So, at my  
13 organization at UK, we have a retail pharmacy.  
14 They'll honor it there and they'll participate on it  
15 there, but they won't participate on it with a  
16 contract pharmacy down the road.

17 They're trying to argue that  
18 HRSA does not have real rule-making authority here.  
19 That's really the rub. And HRSA issued a sternly-  
20 worded letter saying we're looking into it but it  
21 doesn't really mean anything right now. We're told  
22 that HRSA's attorney is evaluating HRSA's options and  
23 that's really where this thing sits.

24 CHAIRMAN POOLE: So, again,  
25 Philip, I guess they're saying that - I mean, your

1 type of situation within the hospital, they're  
2 honoring that, but a clinic out there that's truly  
3 serving the indigent and they have a contract  
4 pharmacy or several contract pharmacies, that's where  
5 they're having trouble wanting to adhere to that.

6 DR. ALMETER: Yeah. So, they're  
7 adhering to the hospital, the hospital clinics and  
8 the hospitals' retail pharmacies, but anytime it's  
9 outside of that, any contract pharmacy, so, like, say  
10 UK had a contract pharmacy relationship with Poole  
11 Drugs, you would see that information on, say,  
12 (inaudible), right? You basically would not be able  
13 to buy - you wouldn't be able to buy (inaudible).  
14 There would be no 340B pricing and it's just removing  
15 it away.

16 Part of Pharma's concerns are  
17 that the vertically-aligned PBM chain drugstores are  
18 getting as much benefit out of this because the  
19 prices have increased and the fees have increased so  
20 much that vertically-aligned PBMs now have their own  
21 third-party administrator that requires so many fees.  
22 So, the large chain drugstores are taking some of  
23 those 340B savings.

24 I mean, it's a fair assessment.  
25 It's sort of like chopping off a whole lot to address

1 an issue but we'll see what happens. Who knows. I  
2 mean, there's a lot to be determined this winter as  
3 HRSA makes their determination.

4 CHAIRMAN POOLE: Okay. Any  
5 other comments on the status of the 340B Program?

6 DR. JOSEPH: I'm just going to  
7 reiterate our policy because we don't have a  
8 mechanism in place right now. We do not recognize,  
9 just by statutory language, we do not recognize  
10 contract pharmacies in fee-for-service Medicaid; but  
11 because we don't have a mechanism to identifying  
12 those members and manage that are receiving 340B  
13 drugs, we do not recognize contract pharmacies in  
14 Managed Medicaid either.

15 So, we will be invoicing  
16 manufacturers for those federal rebates because right  
17 now there's no way for us to know which is 340B and  
18 which isn't until then.

19 CHAIRMAN POOLE: Okay. And  
20 we're not far enough along with the RFP and certainly  
21 can't know what's in the RFP to know if there's going  
22 to be some kind of modifier that has to be submitted  
23 for 340B claims?

24 DR. JOSEPH: I'll probably have  
25 to defer that question. I'm sorry.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

CHAIRMAN POOLE: Okay. Moving on to statutory report.

MS. HUGHES: Ron, would you like for me to read what the bill said or are all of you familiar with what the bill said regarding the recommendation?

CHAIRMAN POOLE: Go ahead and read it.

MS. HUGHES: Okay. So, by December 1<sup>st</sup>, 2020 and at least annually thereafter, the Pharmacy TAC shall make recommendations to the Department regarding the reimbursement methodologies and dispensing fees used by the State Pharmacy Benefit Manager, and that's pursuant to Section 3 of this Act which I'm assuming is probably with the new PBM, the single PBM.

CHAIRMAN POOLE: Okay. Does anybody care to make a comment on the statute reading?

We've already covered Item 7, the effective date. Jessin has done his best to let us know why it can't be moved up from July 1<sup>st</sup>, 2021. Does anybody else have a comment on the effective date?

MR. CARRICO: I guess, Jessin,



1 do you have an idea on if you're going to run it up  
2 the ladder if we come up with a methodology if we'll  
3 be able to make the current MCOs pay that methodology  
4 until we get the new single PBM figured out? Any  
5 idea when you might get some feedback on that?

6 DR. JOSEPH: It just depends on  
7 what we get and when we get it. Once we get those  
8 numbers, we'll have to evaluate them because those  
9 are just recommendations at that point and, then,  
10 we'll have to see from a budgetary standpoint and  
11 rate-setting standpoint how those numbers will play  
12 out.

13 MS. SMITH: Ron, this is  
14 Rosemary Smith. I haven't said anything yet today.  
15 I'm a new member to this TAC committee.

16 My husband and I own Jordan  
17 Drug. We have six independent pharmacies in Eastern  
18 Kentucky but we also represent the more than 500  
19 independents across the state, and I think we've  
20 worked well with Jessin over the years.

21 I just really want to thank the  
22 Medicaid Department for allowing us to work together  
23 on this. I know we have a lot of issues. And as  
24 Matt and Ron have said, independents are in a very  
25 crucial situation, very critical situation right now.

1                   And, so, we hope that we can  
2 all work together, and if there's any possibility of  
3 a quicker implementation of at least a payment  
4 methodology, we would love to work with the Medicaid  
5 Department, and we are here to help and, as Ron said,  
6 provide any data that anybody needs because we do  
7 have all that available.

8                   So, again, I'm thankful to be  
9 on this committee and I hope to work with everyone  
10 going forward.

11                   CHAIRMAN POOLE: Sharley, I've  
12 got a question and it shows my stupidity here, but if  
13 the seven members of the PTAC want to meet to discuss  
14 the pharmacy payment methodology, would you send me  
15 the requirements that we've got to abide by to make  
16 sure because we need to have discussions on this  
17 payment methodology and get a sound and solid  
18 recommendation to Medicaid.

19                   So, if you would please just  
20 send me the information because I know there's  
21 posting requirements. I know with the Board of  
22 Pharmacy, it's got to be posted within twenty-four  
23 hours, within a day if it's on a special meeting and,  
24 then, you have to schedule your regular meetings far  
25 out in advance and they can't be changed. If they're

1 changed, they're special meetings.

2 So, I just would like for you  
3 to provide me that information to where I'm abiding  
4 by all the open meetings' laws and all that.

5 MS. HUGHES: Right. And you  
6 really pretty much summed it up pretty well there,  
7 Ron. When COVID hit in March, the direction we got  
8 from the Governor's Office as far as the open  
9 meetings was that all currently scheduled meetings  
10 would be cancelled.

11 And, then, because we weren't  
12 going to be meeting in person, they were originally  
13 set as being in-person meetings and, then, you could  
14 come back and reschedule as a special online meeting.

15 So, now as of this month, we've  
16 cancelled all the TAC and MAC meetings in person  
17 through the end of the year because we honestly don't  
18 have a meeting room in Frankfort that would be able  
19 to socially distance everybody.

20 So, we just have to do an  
21 agenda. You all can't meet without it being a public  
22 meeting. The TAC was originally scheduled for  
23 December 1<sup>st</sup> for their next meeting, but I felt like  
24 maybe you all probably wanted to meet in between that  
25 or prior to that because of the recommendation.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

So, you just need to schedule a date and I can set you up via Zoom and we can post it on the website.

CHAIRMAN POOLE: Okay. That's great. And I can just send out either a doodle or whatever to get everybody's best date and, then, we'll work with you on getting that posted and getting everything done official. Okay?

MS. HUGHES: Yes.

CHAIRMAN POOLE: I really appreciate your help there.

MS. HUGHES: No problem.

CHAIRMAN POOLE: Okay.  
Discussion of full implementation date for SB 50.  
Unless, Jessin, you have something to add there, I think you've let us know unless you're thinking about different parts of SB 50.

DR. JOSEPH: No, I don't have anything else.

CHAIRMAN POOLE: Okay. Anybody else have any questions on Item 8?

Then, Number 9 is discussion on safeguards for pharmacy providers after 1/1/21 until full implementation which is the goal of 7/1 of '21.

Jessin, do you have any

1 thoughts on any safeguards because to let you know  
2 what that means is it's kind of what Matt and I have  
3 been going over how revenues have been being cut or  
4 reimbursements have been being cut.

5 What we don't want to see is  
6 that when we do get this new program implemented that  
7 we start seeing cuts. And, of course, I know that's  
8 why SB 50 - I mean, the main provision of SB 50 is  
9 that Medicaid will have more control over  
10 reimbursement. So, I just wanted to get your thoughts  
11 on that topic.

12 DR. JOSEPH: Sure. 1/1/21 is  
13 the start date of our MCO contracts and a lot of the  
14 recommended changes that we had from last year are  
15 put into those contracts.

16 And, so, we're talking  
17 specifically the disallowance of any effective rate  
18 contracting. And, so, I think moving forward from  
19 1/1, you won't be seeing that in Kentucky Medicaid  
20 Managed Care.

21 I think at the same time, we do  
22 not have any plan to stop our MAC monitoring process.  
23 So, we'll be continuing to manage at least what the  
24 MACs are coming in and, then, sending out  
25 disapprovals if necessary.

1 I think those are the two main  
2 items that we're focused on moving forward from 1/1  
3 at least until 7/1 and the implementation of the  
4 payment methodologies.

5 CHAIRMAN POOLE: Okay. And you  
6 do anticipate continuing on kind of that MAC  
7 observance even past our implementation date.

8 DR. JOSEPH: It will be  
9 dependent on how we set up our payment methodology  
10 because if there's no MAC anymore, then, there's no  
11 need for us to monitor something that doesn't - you  
12 know. So, it really just depends on what the  
13 methodology is. There's an off chance that we would  
14 continue to monitor it but I won't know until we have  
15 something submitted to CMS and approved.

16 CHAIRMAN POOLE: Okay.

17 DR. JOSEPH: I guess to add to  
18 that, Ron, I think I mentioned this in the last PTAC,  
19 but on the MAC monitoring topic, if there is a MAC  
20 that you as a pharmacist believe is inadequate or is  
21 decreasing at whatever rate, again, the communication  
22 channels to my office and to my team is open and,  
23 then, we would research on our end.

24 CHAIRMAN POOLE: Okay.

25 MS. HUGHES: And, Jessin, I just

1 realized that I did not have - did I have Fatima  
2 introduce herself because I know she's on your team  
3 and I don't think I did.

4 DR. JOSEPH: She's on here.

5 MS. HUGHES: I knew she was on  
6 there; but when we were doing introductions, I don't  
7 think I mentioned her.

8 DR. JOSEPH: I think you did.  
9 Fatima is our Associate Director. So, I'll go ahead  
10 and let Fatima introduce herself.

11 DR. ALI: Hi, everyone. I'm  
12 Fatima. I'm the Associate Pharmacy Director. I  
13 joined about two months ago.

14 MS. HUGHES: So, there's you  
15 another resource.

16 CHAIRMAN POOLE: Okay.

17 MS. McCORMACK: May I ask a  
18 question, please?

19 CHAIRMAN POOLE: Yes. Go ahead,  
20 Jill.

21 MS. McCORMACK: I'm wondering  
22 about, since we're going to have a delay in  
23 implementation, has the Department thought about  
24 retroactive payments back to the effective date of  
25 what the reimbursement would have been?

1 DR. JOSEPH: I'm not sure if I  
2 follow, Jill. Are you talking after 1/1 going back  
3 to----

4 MS. McCORMACK: Is there a delay  
5 between the effective date of when the new  
6 methodology was supposed to be effective versus when  
7 it will be effective?

8 DR. JOSEPH: Got you. So, for  
9 the 7/1 date, having it effective beginning 1/1. So,  
10 I can certainly bring that up. It would require a  
11 large batch reprocessing of claims. It's kind of  
12 cumbersome at that point. I could definitely bring  
13 it up to our leadership but it wouldn't be a quick  
14 turnaround on something like that.

15 MS. McCORMACK: Okay. I've seen  
16 it done in other states but I just wanted to raise  
17 that for the committee to think about.

18 CHAIRMAN POOLE: Okay. On a  
19 lighter note there, Jessin, we wouldn't have a  
20 problem with how long it took you to process those.

21 MS. McCORMACK: Thanks, Ron.

22 CHAIRMAN POOLE: Okay. If you  
23 don't mind, Sharley, if I can just poll the TAC  
24 members and ask them to just give me their - I'll  
25 throw out some dates here because we need to have



1 definitely a meeting before December 1 because we've  
2 got to get this payment methodology worked out.

3                   So, I will be working on the  
4 agenda. I'll be working on dates. And, then, when  
5 we settle on a date, I will definitely give you  
6 enough time and everybody else to adjust their  
7 schedules and we'll go from there. And, of course,  
8 any suggestions you have, Sharley, you and I worked  
9 together on the MAC years ago, and I appreciate your  
10 help there, too, but, anyway, just get back with me  
11 if you have any suggestions.

12                   And, Sharley, can you make sure  
13 I've got your contact information. I think you sent  
14 things out to me already.

15                   MS. HUGHES: Yes, I did.

16                   CHAIRMAN POOLE: But if you want  
17 to just send me whatever contact information you can  
18 so I can make sure and get you all the items I need.

19                   MS. HUGHES: Okay. I'll do  
20 that, Ron. And I know we mentioned the twenty-four  
21 hours, but if you can give me a little bit of extra  
22 time.

23                   CHAIRMAN POOLE: I know.

24                   MS. HUGHES: I just have to have  
25 a few days to get the agenda and so forth on the

1 website so everybody can get notice.

2 CHAIRMAN POOLE: Okay. Sounds  
3 great. Obviously, we have to stick to this agenda  
4 today. So, there's not room for any additional  
5 information, even though Matt and I pushed that but  
6 not on purpose.

7 MS. HUGHES: I know and I  
8 understand. And I do apologize because really what  
9 you all were kind of talking about was I think the  
10 safeguards after 1/1, and I did not realize until we  
11 got down to that agenda item that's kind of what you  
12 all were talking about.

13 CHAIRMAN POOLE: Right. So,  
14 that's okay. That's not a problem. We just need to  
15 be reminded of stuff.

16 Okay. Thanks, everybody, for  
17 today. I appreciate everybody being on here. And,  
18 Jessin, thanks for taking all of our questions and  
19 everybody else who commented, too, but I'll be  
20 getting in touch with everybody and getting this next  
21 meeting date put on the docket.

22 MEETING ADJOURNED

23

24

25