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CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT OF MEDICAID SERVICES
EMERGENCY MEDICAL SERVICES
TECHNICAL ADVISORY COMMITTEE MEETING

June 26, 2023
2:00 p.m.-3:28 p.m.

Stefanie Sweet, CVR, RCP-M
Certified Verbatim Reporter

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A P P E A R A N C E S

TAC Members:

- Keith Smith
- Kevin Callihan
- Linda Basham
- Dana Evans
- Troy Walker
- Joe Prewitt
- Jacob Carroll

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MR. SMITH: Okay. Erin, are we getting close?

MS. BICKERS: Yes. It looks like the waiting room is cleared and it looks like Keith just joined us.

So if all -- and I do want to give -- we've been giving friendly reminders to all of the TACs. All voting members must have your camera on while voting. If we can, for the purposes of the minutes and the transcript, if we can utilize the raising the hand so we are not speaking over top of each other. And if you are not a TAC member and not speaking regularly, just identify yourself when you first speak, so that way the court reporter can capture who's speaking so that way our minutes are complete. So that's all I have. The waiting room is being cleared out, so Keith, I will hand it over to you.

MR. SMITH: All right. Thank you very much.

I will apologize ahead of time, I just moved into our new house two days

1 ago and from a technology standpoint, I am
2 still getting all the bugs worked out. So
3 if I drop out I will get back on just as
4 quickly as I can. Hopefully, everything
5 is going to go well, but just in case, I
6 wanted to throw that out there.

7 First off, thank you everybody
8 for joining this month's meeting. I see
9 quite a few names on the list for today,
10 so that's outstanding.

11 Erin, would you mind going and
12 doing role for us we can establish forum?

13 MS. BICKERS: Absolutely.

14 I have Keith?

15 MR. SMITH: Present.

16 MS. BICKERS: Kevin?

17 (No response.)

18 MS. BICKERS: Linda?

19 (No response.)

20 I thought I saw her log in.

21 Dana?

22 MS. EVANS: Here.

23 MS. BICKERS: Troy?

24 MR. WALKER: I'm here.

25 MS. BICKERS: Joe?

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(No response.)

And Jacob?

MR. CARROLL: Present.

MR. PREWITT: Sorry. I am.

MS. BICKERS: I thought I saw
you log in.

Okay. One, two, three. That
gives you five. You have a quorum, sir.

MR. SMITH: Thank you very much.

I'm sending a message to Linda
real quick to see if she is planning on
getting on or not because today's
discussion, we need to have as many people
present as possible.

MS. BICKERS: I thought I had
seen her log in earlier. Let me scroll --
maybe she stepped away briefly.

MR. SMITH: Okay.

MS. BICKERS: I don't see her
now. So --

MR. SMITH: Okay. One second
here. Let's see if she answers.

MS. BICKERS: No. I do see her.
Linda Basham, 911 Billing Services. So it
looks like she is logged in.

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MR. SMITH: Okay. Great.

MS. BICKERS: But I don't see her on camera either. There she is. I see her.

MR. SMITH: Hi, Linda.

All right. Since we've got everybody, we will go ahead and start up here from item number 3, which is discussing the minutes from the April TAC meeting. I was absent for the April meeting. We had several people out and we actually did not have quorum so, therefore, I don't believe we have any official minutes to approve however we did get the transcript from the court reporter. As a point of order I think we do need to go ahead and approve the court reporter's report. Since I wasn't able to catch that meeting, Troy, were you able to read those minutes and were you okay with them? You're on mute.

MR. WALKER: Yes, I was.

MR. SMITH: Okay.

And everything looked good on them --

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MR. WALKER: Yes.

MR. SMITH: -- from your perspective?

MR. SMITH: Okay. So we will call for a vote for the April meeting. All of those in favor of accepting the minutes or with any changes? Can somebody make a motion?

MS. EVANS: I make a motion.

MR. SMITH: Second? Okay.

All in favor, raise your hand. Actually we have to do the reaction by hand, so --

MS. BICKERS: I apologize.

Whoever is AMB Meeting, your camera was not on when you made a motion. I'm sorry.

MS. EVANS: That's Dana. It's okay.

MS. BICKERS: Thank you.

MR. SMITH: Okay. So all in favor again? Raise your hand.

ATTENDEES: Aye.

MR. SMITH: Any opposed?

All right. No opposed. Motion carries. The minutes have been approved.

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MS. BICKERS: You may also approve your February minutes if you didn't have a quorum last --

MR. SMITH: Yeah. Good point.

MS. BICKERS: Sorry. I was on maternity leave, so I was trying to remember when that was.

MR. SMITH: Yes. It's been a busy year already. No doubt.

Okay. So going back to the February minutes. I have had a chance to read them. I didn't see anything on there. Hopefully everybody else has had a chance. Do we have a motion to accept the February minutes as written?

MR. CARROLL: I will make a motion to accept February minutes.

MR. WALKER: Second.

MR. SMITH: All right. Motion from Jacob and a second from Troy Walker. Any discussion? Okay. No discussion.

All those in favor?

ATTENDEES: Aye.

MR. SMITH: Any opposed? Okay. no opposition. Motion passes.

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Again, thank you, Erin. I appreciate that.

All right. Going to old business. We have been discussing the issue of pre-authorization for transportation out of hospitals or healthcare facilities really since we started meeting in December. And there's been a lot of discussion going on statewide about this. We were able to get a position statement from EMS providers about how the pre-certification process is -- is harming EMS services. We had the discussion among the last KBEMS meeting -- the Kentucky Board of EMS Open Meeting -- we discussed this and the executive committee from KBEMS also discussed this issue. And the matter isn't so much that we don't want to provide information to the insurance companies; the problem is the current format with the form is not -- it just doesn't work. It's asking for information that hospitals can provide some of it, but they can't provide all of it, and it's asking for information that

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EMS can provide some of it, but they can't provide all of it. It's kind of a nebulous form. The fact that nobody can actually complete it satisfactorily enough to be able to get it to go through unless they've got a dedicated person that does nothing but pre-authorizations.

 If it is an ambulance service that is not fortunate enough to have office staff or a hospital EMS service that's not fortunate enough to have case managers that have enough on staff to be able to do the forms, it's literally impossible.

 So what we are running into is that crews are having to try to get the information when they are picking up the patient, which it's not doing us any good because at that point it's not considered pre-certification anymore. And it's putting us behind the power curve, and even when they do send it in, it is getting denied anyway. So in a discussion with KBEMS, we discussed this at length about the issues that we are running into

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and the number of EMS services that have
voiced that they have issues with it, and
we even sent out a questionnaire from
KBEMS asking our EMS services in Kentucky
if the form is causing issues amongst our
services so that we got a better
representation from the field as to how
the pre-certification is working, good,
bad, or indifferent.

And overwhelmingly, we have
found that the current pre-certification
form has had a very negative effect to the
fact that the majority of our services --
almost 75 percent based off of the
survey -- showed that most services have
lost over \$10,000 worth of reimbursement
or more because of the pre-certification
form issue.

So we've been saying for a while
that we would like to see the Medicare
Physician Certification Statement used
instead, because it's a one-page form; its
information that our EMS providers are
accustomed to seeing; providers are
accustomed to filling it out; they put

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down on these forms what the condition is requiring the transport, and it's worked for us with Medicare for a number of years. So with all of this being said, we would like to ask that all of our Medicaid, MCOs, insurance companies, would please accept the Medicare PCS form in lieu of the pre-certification form.

I just saw an email that came out last Tuesday saying that Aetna Better Health now wants the pre-certification form. Again, if there was a way we could do it and comply with it, and we're to provide all of the information, I don't think our EMS services would have a problem with it, but the problem is that we don't. We don't have the information, and most importantly, we don't have the staffing available to go out and get all of this information submitted before the phone call comes in for us to do the transport.

And I see a hand raised by Dr. Cantor. So go ahead, ma'am.

DR. CANTOR: Thank you. I

1 appreciate that. I was looking at the
2 form and UHC is not on the header up at
3 the top.

4 MR. SMITH: Yes.

5 On the PCS forms, it doesn't
6 have any of the insurance companies listed
7 on that particular form. So basically
8 what happens is when the crews get these
9 forms, and get them filled out, they
10 typically go to the billing company, which
11 most EMS services that do charge for
12 service do go through billing companies.
13 We've got two of them represented today.
14 We got 911 Billing and we've also got AMB
15 on board, which they are the ones that
16 typically take those PCS forms and submit
17 them to the appropriate billing companies.

18 So if Linda or Dana, if you all
19 would like to speak to that, please feel
20 free to do so.

21 DR. CANTOR: Thank you.

22 MR. SMITH: Mm-hmm.

23 MS. EVANS: The form that he's
24 referring to, the PCS form, is a standard
25 form used across all EMS services. It's

1 used by Medicare, so that's why there's no
2 payer information on the top of that as
3 far as who that's going to. It is
4 standard just for patient's condition,
5 where the physician can fill that out and
6 state the need for an ambulance transport.

7 DR. CANTOR: That helps. Thank
8 you.

9 MR. SMITH: Thank you, Dana.

10 And I would also like to offer
11 the option, if the folks have not had the
12 opportunity to see the document, the
13 questionnaire document, we can -- Erin, if
14 you could bring that up on the screen, so
15 we can go through it briefly, so everyone
16 can see what the results of the
17 questionnaire was in regards to the
18 answers that the EMS providers gave us.

19 MS. BICKERS: Absolutely. Give
20 me just a second. My screen was doing
21 something a little weird a minute ago.

22 MR. SMITH: Sure. No worries at
23 all.

24 While Erin is getting that
25 pulled up, just so you know, the

1 questionnaire was basically four or five
2 questions. It was very short. We wanted
3 to keep it that way so that it basically
4 wouldn't get into a lot of ad hoc
5 conversations. It was to the point about
6 asking specific questions.

7 Mr. Owen, I saw you were asking
8 a question there. Go ahead.

9 MR. OWEN: This is Stuart Owen
10 with WellCare. We've got a work group
11 that has been looking at this. The key
12 thing is it will be using the PCS form.
13 It will be a manual claims processing
14 process. And so we have to set rules,
15 it's basically Claims Team, because a
16 claim comes in -- I remember from a prior
17 meeting -- the claim will come in with a
18 diagnosis. The physician, the PCS form,
19 basically has a physician testing that the
20 member meets the criteria to be
21 transported by ambulance. And so, you
22 know, the Claims Processing Team, will
23 have to look at; (A) Is there a form
24 attached to the claim? Because I think
25 that's what we talked about before. The

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claim will come in with an attachment.
This form would be the attachment. And so they will have to look and see is there a PCS form attached.

And then it has quite a few fields, and when I talked to the staff, I was like, "Well, does every field have to be filled out?"

And so that was kind of a thing that we were a little bit wondering about. Because I know that there was a physician attestation, the physician describes the conditions. But there are other forms -- other fields -- so they are wondering, well, if it's missing a couple of fields, do we deny it because it is incomplete? But we are definitely looking at it. But that's what they mentioned to me and they are definitely not opposed to that.

MR. SMITH: Mm-hmm. Okay.

Thank you.

The issue that we are going to run into with having an electronic form being done before the transport gets done, again, is usually when EMS gets called to

1 do a transport, we know nothing about the
2 patient until our crews arrive at the
3 hospital to get that patient. So any
4 chance of doing a pre-certification, if
5 you will, is virtually impossible. Unless
6 the hospitals complete all of the form for
7 us, and then the hospitals, they don't
8 have the staffing set aside to be able to
9 do that either, which they've come to me
10 and asked, "Who's going to fund the FTE to
11 do all of the pre-certification paperwork
12 for EMS to get paid?"

13 And then that goes back to,
14 okay, well who is going to come get the
15 patients out of your hospital, because we
16 won't be able to do it, because we can't
17 afford to do it without the reimbursement.
18 So it's a really -- to use an
19 expression -- it's kind of an ugly baby
20 that we've got on our hands at the moment.

21 MR. OWEN: Yeah. And we were
22 not looking at it as pre-cert. We were
23 looking at it just filing the claim with
24 the form, you know, after the fact. Not
25 as a pre-cert.

1 Is this the vast majority of the
2 scenarios going to be from hospital to,
3 you know, either home or another facility?
4 Is that, like, originating at the
5 hospital, or are there other scenarios?

6 MR. SMITH: My experience has
7 been out-of-hospital transfers, but let me
8 open it up to the TAC and see what those
9 folks think as far as the type of
10 transport you folks are doing.

11 MS. BICKERS: I apologize -- oh,
12 I'm sorry.

13 MR. WALKER: For me, personally,
14 out of the hospital is the main concern.
15 Most the time nursing homes and things
16 like that have case management and usually
17 don't have no problems as long as they
18 have a designated case manager like a
19 nursing home facility. Most issues we're
20 having is from hospitals, especially ERs.

21 MR. OWEN: Thank you.

22 MR. SMITH: Erin, you were going
23 to bring something up there?

24 MS. BICKERS: I was just going
25 to say, I'm having a couple technical

1 difficulties, so I do apologize, but Kelly
2 is also trying to work on getting the
3 document -- there we go. Thank you so
4 much, Kelly.

5 MR. SMITH: Awesome. Thank you.
6 So on the screen --

7 MS. BICKERS: It looks like Lisa
8 has her hand raised with Humana, as well.

9 MR. SMITH: Go ahead. Go ahead,
10 Lisa. Lisa, if you are trying to speak,
11 you are on -- there you go.

12 DR. GALLOWAY: Now this is
13 Dr. Galloway from Humana.

14 Couple things. Clarification.
15 When you say you all want to use this
16 form, are you asking to submit this in
17 lieu of having a medical necessity review?

18 MR. SMITH: Yes, ma'am.

19 DR. GALLOWAY: Okay.

20 In Humana, we currently do
21 pre-authorizations and we do accept the
22 request up to two business days after the
23 date of service. It's a grace period so,
24 you know, we do allow you to submit it
25 after the fact and have the medical

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necessity review.

You know, I think our biggest hiccup is that you asking us not to be able to do the review, because we do feel like they need to, you know, be reviewed for medical necessity and not just accept the certification form.

MR. SMITH: Okay.

If I'm understanding Mr. Owens point, though, you all want it to be an electronic form and not necessarily a paper form; is that correct? Or would the paper form be okay in that case?

DR. GALLOWAY: Well, I can't speak for WellCare, because I'm with Humana, but --

MR. SMITH: I mean speaking on behalf of Humana. Would you all --

DR. GALLOWAY: Well, as I said, we would accept the form and it could be submitted with the other information when you request the authorization, which, like I said, we allow two business days after the date of service to be able to do the auth. We do not start applying our retro

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review criteria until after the two
business days from the date of service.

MR. SMITH: Okay.

DR. BRUNNER: This is
Dr. Brunner from Anthem.

MR. SMITH: Yes, sir.

DR. BRUNNER: Question. I know
-- I do have -- I know you are asking for
a medical condition, but does Medicare
require a diagnosis?

MR. SMITH: Yes.

It's not necessarily a
diagnosis. It's a reason that has to be
indicated on the form for the reason of
the transport, so if the patient were
transported to the hospital with
stroke-like conditions, but yet we have to
transport because of unable to ambulate,
then the crew would check that the patient
was unable to ambulate as being the reason
for the transport, not that they suffered
a stroke. So the conditions for the
transports are what's indicated on the
form, but that's usually done by the
provider at the time we're picking the

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patient up.

DR. BRUNNER: So we don't -- like, Anthem doesn't -- we don't require prior auth for those codes -- for those A codes for transportation unless it is an out-of-network provider, so this would be -- I brought up to our team -- their concern is, to build a claim there needs to be a diagnosis.

MR. SMITH: Okay. And would --

MR. WALKER: That's kind of the whole reason why we are doing this, though. We don't always have a diagnosis a lot of times when we are transporting and the hospitals aren't required to fill it out, so until after the transport we don't really have that, and by then we've already made the transport, so --

DR. BRUNNER: Understood.

MR. SMITH: And we are in a catch-22, because we're not allowed to diagnose.

MR. WALKER: Yeah. So.

DR. BRUNNER: Troy, so I was just looking -- so I was an ER doc in

1 Northern Kentucky for years and when we
2 would send patients home, you know, we had
3 the discharging diagnosis on the chart, or
4 at least in Epic, that could be pulled
5 sometimes, or the admitting diagnosis for
6 inpatients. Is there a way to get that
7 from the hospital?

8 MR. SMITH: That's part of our
9 issue, too. The fact that it's in Epic,
10 our folks don't have access to Epic or to
11 the hospital's paperwork and, honestly, as
12 the patient's hospitalization goes on,
13 let's say it's a patient that's a
14 difficult case. As they go on, they
15 garner different diagnoses codes and if a
16 crew or if a person looks at the wrong
17 part of Epic, they may pull the wrong code
18 which, then, is going to get the claim
19 denied because they used a code that
20 wasn't the proper code. We're really in a
21 catch-22, folks. I mean, I swear to the
22 Lord, we are not trying to get out of
23 doing work. We are just --

24 DR. BRUNNER: Oh, I know. I get
25 it. Trust me. I've been on your side

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with this before as well.

MR. WALKER: Some folks -- some folks are able to get -- at times, there are some ambulance services that have the ability, sometimes, to get some of those diagnoses off of reports, Dr. Brunner, but a lot of them do not have access to that and can't get it. So.

MR. SMITH: And one of the other issues that we run into is if the crew asks for a copy of that when they go to get the patient, then there could be a 20-, 30-, 40-minute delay at least for them to try to get somebody to get into Epic to get information to be able to jot it down. And even then, it's going to be on a paper form again. It's not going to be an electronic format.

DR. BRUNNER: Thank you, Troy.
Thank you, Keith.

MR. SMITH: Are there any of the other MCOs that are on the line that have concerns about how we could go about doing this? Or any suggestions? And then we will jump into the questionnaire that we

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took with our EMS providers.

Okay. Hearing nothing, we will go ahead and talk about the questionnaire.

KELLY, KY MEDICAID: I'm sorry. Keith, this is Kelly. I believe Dana has her hand raised.

MR. SMITH: Okay.

Yes, go ahead. I'm sorry. My screen is pretty small. I didn't see it. I apologize. Go ahead, Dana.

KELLY, KY MEDICAID: That's what I'm here for.

MS. EVANS: That's okay.

I just want to to let the MCO's know that the PCS form that we are asking them to consider does have medical condition described on the form by the physician, and that is what the billing agency would use to code a diagnosis code for the claim itself. So it's not like the PCS form, or not having the pre-authorization, we're not going to have a diagnosis for the patient. We will have a diagnosis based on what the physician or the provider at the hospital supplies on

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the PCS form itself.

MR. WALKER: Would you think it would be a good idea to get -- I know there's quite a few requirements associated with the PCS form that Medicare has put out. Have we shared that with the MCOs, Keith?

MR. SMITH: We've sent a copy of the form -- I've sent a copy to the state Medicaid office along with the instructions that came from PWW to be sent out to the MCOs.

MR. WALKER: Okay, good.

DR. BRUNNER: Troy, we have it.

MR. SMITH: Awesome. Thank you, Dr. Brunner.

DR. BRUNNER: Sure.

MR. SMITH: All right, Kelly, if you wouldn't mind going ahead and pulling up the questionnaire for us.

KELLY, KY MEDICAID: Sure.

MR. SMITH: There we go.

So the first page of the questionnaire is basically introducing the information to the services to be able to

1 complete the questionnaire, basically
2 saying why we are asking the information;
3 basically, the topic of the meetings we've
4 had along with the issues that a lot of
5 services have run into with being able to
6 get them completed.

7 If you wouldn't mind, go ahead
8 and scroll down to question number 1.
9 Again, the form here on this particular
10 page, I believe its page 3, maybe --
11 doesn't have the page number on here --
12 but it talks about, there's -- all right.
13 This is the copy of the actual MCO Prior
14 Authorization Request Form that has been
15 requested. This is a copy of the form
16 that we have at Baptist Louisville.
17 That's why it's that particular form on
18 here. It's got the different areas on
19 here highlighted that has been problematic
20 for EMS to be able to complete, such as
21 the NPI numbers for the hospital. EMS
22 does not have the NPI numbers for all of
23 the hospitals that we visit.

24 Under the Member Information, we
25 also don't know what the MCO ID number is

1 for the patient. We don't know if it's a
2 work-related injury or not. We don't know
3 if the patient has any other insurance.
4 The only way that we know about insurance
5 is if we have a face sheet that we get
6 from the hospital for that particular
7 patient that gets included, and that
8 doesn't happen all of the time. In fact,
9 our billing companies, it's not uncommon
10 for them to have to go back and contact
11 the hospitals to get the face sheets in
12 order to get the insurance information to
13 be able to begin the claim to begin with.

14 Down under the Servicing
15 Provider Information, most hospitals don't
16 have the information regarding our EMS
17 services such as their address, the city,
18 the tax ID number, their contact
19 information. They just don't have that
20 information. And A lot of the EMS
21 crews -- many of the EMS crews -- don't
22 have that information for their own
23 services, especially when it gets into
24 what their tax ID numbers or their NPI
25 numbers. That's just not information that

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directors willingly share with the crews to be able to use for anything.

And then down below, is one of the biggest difficulties we have, is the primary ICD 10 code that it is asking for. Again, that is something that the hospital would have to indicate and, again, depending on what part of Epic you are looking at, you will get potentially a different ICD 10 code that could potentially be identified for the reason that you are transporting to begin with. That's why, typically, when the crews go to get the patient, and they are getting the PCS form from the physician or from the provider, they are able to discuss with the provider what the medical condition is, and they can then have the provider indicate on the form what is the reason for the transport itself. Not while they are in the hospital, but what is the reason why we are doing the transport.

Okay, go ahead. Next slide, please.

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Okay, next.

This is the actual PCS form if you have not been able to see it. This is a generic copy that I got from Page, Wolfberg & Wirth law firm. They are one of the preeminent EMS law firms in the United States.

Essentially what we would be providing on this form, is the patient's name, birthdate, the Medicare number -- or in your all case, it would be the Medicaid number -- the transport date, where we pick them up at, and where it is originating. It is a very simplistic form. In the middle is where it talks about the medical necessity. This is where the meat and potatoes of this form is at. This is where the provider is going to indicate what is the reason we need to transfer the patient.

Now, we know that this is not broken down by the ICD 10 code. It's just not. To try to put the ICD 10 for all of these, it would have to be two pages long to be able to get all of the data, or

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longer, to have that added on to it.

It's called out by its specific name so that the providers can simply check it. If we ask doctors to put in the ICD 10 code, they are going to be just as frustrated as everybody else trying to get into Epic and find what the official ICD 10 code is, since there are so many ICD 10 codes.

In section 3, is the actual signature of the provider saying that this is medically necessary. So you have the name and the position of the person who is validating that form that the patient needs necessity to go by an ambulance.

And then underneath that signature is where they indicate what level of provider are they. Are they an MD? nurse practitioner? physician's assistant? registered nurse? social worker? case manager? Yada, yada. That is what is indicated on it. It is a one-page form. It's a very simplistic form for us to be able to get all of the information that is needed to be able to

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bill Medicare.

Now granted, we know that there's differences between Medicare and Medicaid. However, if this form will work for Medicare, we would like to see if it can work for Medicaid. And if it can't, where can we meet in the middle to make it work, because we have to do something better than what we've got.

Go ahead and go to the next page, please.

Okay. So this was the first page of the results of the questionnaire. This was the license number of the ambulance providers that were providing answers to us. We wanted to validate that the people that were answering were actually authorized to be able to answer for their services and that we didn't have services repeated in their answers; and it shows the date and time that they completed the survey.

Next page, please.

Just a continuation. We had 52 licensed ambulance providers that

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responded. We've got a total of about, I think, 260 EMS providers in the state of Kentucky. That number may fluctuate a little bit, but that was one of the last numbers that I heard.

I got a text in the chat, there, from Dr. Cantor, and yes ma'am, we will go ahead and send this out to you to where you can review it on your own computer. That won't be a problem at all.

Next page, please.

Okay. Question 2. Has the requirement for completing the MCO Prior Authorization Form affected your ability to receive reimbursements since August 2022? Seventy percent, "Yes." Thirty percent, "No." The majority of the folks who indicated "No," were simply nos because they either don't bill for ambulance transports or, by and large, they don't do nonemergency transfers.

There is a great number of EMS providers in the state of Kentucky that have gotten out of the nonemergency transport and, speaking frankly, one of

1 the reasons they got out of it is it's
2 cumbersome. There's no easy way to put
3 it. There's a lot of requirements to
4 being able to document everything that
5 needs to be documented. Now, granted,
6 there are some unscrupulous EMS providers
7 that have caused us to have to document
8 everything as much as we do because of
9 what they've done in the past, but by and
10 large, there is a large number of people
11 that have gotten out of the nonemergency
12 business.

13 We had them put down also their
14 individual comments as to why they
15 answered the way they did. It's going to
16 be awful small for you to be able to read,
17 so after the meeting, Kelly, if you don't
18 mind, can we email this document --
19 actually, the whole packet -- out to all
20 of the MCOs, so they have an opportunity
21 to review all of this information?

22 KELLY, KY MEDICAID: I surely
23 will.

24 MR. SMITH: Thank you.

25 MS. BICKERS: They should have

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received that already.

MR. SMITH: Okay.

If you all wouldn't mind, if you did not receive a copy of it prior to today's meeting, if you wouldn't mind putting in the chat that you did not receive it, we will make sure that we send it out after the meeting.

Okay. Can we go to page 4, please?

Okay. Would you support using the Medicare PCS statement in lieu of the MCO Prior Authorization Request? We had a 90 -- I think it's 96 percent said, "Yes," 4 percent said, "No." And again, the people that said, "No," said, "No," because they don't do nonemergency transports. So, by and large, it is a large amount of EMS providers that would like for us to be able to use the physician PCS form in lieu of the MCO Prior Authorization Request form.

Next page, please.

This particular question was asking about how much revenue has been

1 lost as a result of the implementation of
2 the Prior Authorization form?
3 Unfortunately, these numbers are very bad
4 for EMS. We are already in a situation
5 where we've got EMS services that are on
6 the verge of closing their doors, and when
7 we have some EMS services -- in fact, 43
8 percent of them, 14 of them that completed
9 the survey -- that are over \$10,000 in
10 lost revenue because of the Prior
11 Authorization form, that's simply a call
12 to action. We've got to do something,
13 because this is not sustainable in its
14 current format. That's really the take
15 away I have on this.

16 And then there are some areas,
17 here, where folks could comment basically
18 off of what their answer was there.

19 Okay. Next page, please.

20 And then page 6 of 6 is just the
21 continuation of comments that were made by
22 the providers. And I don't believe there
23 was another page beyond that.

24 MS. BICKERS: No. That's
25 everything.

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MR. SMITH: Okay. If you wouldn't mind going ahead and pulling the agenda back up for us.

So that's -- that's kind of it in a nutshell, folks, as far as where EMS is regarding the Prior Authorization forms and the desire to use the PCS form. It's -- this is a difficult situation. And I would like to hear some more from the MCOs that are on the line, about what your thoughts are after hearing what we said; after showing what we've been able to show. What is your appetite for us to look at being able to use the PCS form in lieu of the MCO Prior Authorization form?

MR. OWEN: Keith, this is Stuart Owen with WellCare again.

We are definitely open to it. Would there be -- because I didn't see like a deadline on a form -- maybe a 30-day? Because we are talking about the services rendered, transport is done, and then you file a claim and a form. Like a 30-day window or something to file a claim, and if it's not filed within 30

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days, then deny?

MR. SMITH: Sure. Sure. I don't think that would be a problem.

Linda, or Dana, would you all like to comment on that as far as what you typically see? Your audio has dropped out on you, Linda.

MS. BASHAM: Can you hear me?

MR. SMITH: There you go. You're back on mute again.

MS. BASHAM: Now I'm off?

MR. SMITH: You are off mute now.

MR. WALKER: It's not picking up.

MR. SMITH: You are inaudible, Linda. Your voice isn't coming through.

MS. BICKERS: Linda, if you want to drop it in the chat, I can read it if you are having microphone issues.

MR. SMITH: I don't read lips well, but I think she just said, "Okay."

MS. BICKERS: Zoom does not want to be our friend today, does it?

MR. SMITH: Not at all. Not at

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all.

While she's typing that response in, I really think, Stuart, to your point, 30 days is more than enough time for us to be able to turn those forms in. In fact, I think it's going to be quicker than 30 days.

Troy, what has been your all's typical policy for getting those forms turned in?

MR. WALKER: Medicare already has that stipulation you have to have. That's why I was waiting to get that official Medicare number of days, what their maximum number is.

MR. OWEN: So just mirror whatever Medicare, Medicare's --

MR. WALKER: Twenty-one days.

MR. OWEN: Twenty-one. Okay.
Thank you.

MS. BICKERS: Linda said, "Medicare has told us all PCS forms for 21 days pending receipt of a signature."

MR. SMITH: Okay.

And I think that's perfectly

1 reasonable for the crew when they turn in
2 their PCS form. Really there shouldn't be
3 a reason why it should go any longer than
4 21 days, unless there is the extenuating
5 circumstance of patient, Jane Doe, or John
6 Doe, that shows up to the hospital with no
7 information, but you know, those are
8 outliers. That doesn't happen very often.

9 So I think if we could adopt the
10 same rules that Medicare uses, then that
11 makes it much easier for everybody on our
12 end to be able to keep up with what the
13 requirements are. And if the MCOs were
14 willing to do that, that would be
15 absolutely huge.

16 MR. OWEN: Thank you.
17 Appreciate it.

18 MR. SMITH: Thank you, sir.

19 MR. WALKER: And I think while
20 we do that, Keith, I think it would be
21 smart is, Medicare has regulations that
22 require the hospitals to do their form,
23 and while we are doing this, get the
24 hospitals -- you know, Medicaid -- to get
25 the hospitals, make them required to fill

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out these forms as well.

MR. SMITH: Sure.

And then we've got a message here in the chat about, "Do we have a list of what EMS providers utilize third-party vendors to handle billing?"

I personally don't have a list, but we could probably ask everybody and get that back to you so that you all know exactly who does the billing for which services and who your point of contact would be for each of the services if the question were to come up. We will do that and be happy to send that out before our next meeting. In fact, and soon as we get the data, if everyone's okay with sending out information before the meetings, we will be happy to send it out as soon as we get the information. We will send it to the state Medicaid office and have them send it out to the MCOs that are on the TAC list.

Okay. And then, Shaun Collins asked, "How is this handled in the commercial space?"

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Dana, or Linda -- and I know
Linda you've got some communication issues
there -- if you all can address these --
I'm not with the billing company, so it's
hard for me to be able to discuss.

So Linda put on here that
commercial insurance does not require PAs
normally.

DR. BRUNNER: Correct, Keith.
But I guess the question is, are you
seeing claims denial for the same reasons
with Medicaid as you would with
commercial, like, you know, I said we
don't require PAs for those A codes. It's
what happens on the claims side. But I
guess the same question, you know, Shaun's
looking at them. What are you guys
submitting for claims payment with
commercial patients and members?

MS. EVANS: As far as
authorizations or anything, there's
nothing that is submitted to the
commercial payer. You only submit the
claim with the level of service, the
mileage, and the diagnosis codes.

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DR. BRUNNER: So commercial requires diagnosis as well?

MS. EVANS: Yes. Every claim would require a diagnosis.

DR. BRUNNER: So what are you submitting, I guess, to the commercial plans to get that? Is there a specific, separate, different form for commercial?

MS. EVANS: I don't -- I guess I'm not understanding your question. Because there's really not any forms that we -- we file claims electronically and there's no forms that are attached to the commercial insurance claim. It just goes out with, again, the diagnosis code we're getting from the PCR once the transport has been completed.

After the patients -- there is a chief complaint that is called in when the transport's requested and based off of the -- the observations of the EMS provider listing out, you know, the condition of the patient and different readings, then the TACs certified coders would code from that information in the

1 chart, just like a coder inside a
2 physician's office would code from the
3 chart after the patient has been seen.

4 MR. SMITH: And then, Linda,
5 also, following up pretty much saying the
6 same thing you did, Dana, that they submit
7 the medical -- medically necessary reason
8 code and that they file electronically as
9 well to where there isn't actually an
10 electronic paper form on that side.

11 DR. BRUNNER: So the smaller EMS
12 providers are able to -- they're also able
13 to file electronically?

14 MR. SMITH: Typically most of
15 them all have billing companies that do
16 that for them.

17 DR. BRUNNER: Okay.

18 MR. SMITH: Most -- and I can't
19 speak for everybody -- but most every EMS
20 service that I have visited over my years,
21 none of them bill internally. They all
22 externally hire billing companies to do it
23 for them.

24 DR. BRUNNER: Okay.

25 MS. EVANS: And there have been

1 a few services that have come to us that
2 done internal billing prior to being with
3 us, but they've also been able to submit
4 electronically. Just doing it internally
5 you would just contract with the
6 clearinghouse in order to submit your
7 claims. Most billing software allows
8 electronic claims nowadays.

9 MR. OWEN: This is Stuart Owen
10 with WellCare again.

11 You know, I was thinking that it
12 might be helpful to have one template that
13 we all used. I know we've got the
14 Medicare form, but maybe kind of customize
15 it for Kentucky Medicaid. I don't know.
16 Yeah. That would probably make it easier
17 or more, you know --

18 MR. COLLINS: To your point,
19 Stuart, I think if Medicaid said, "No. We
20 have to do something to add a little bit
21 more information." If we were to come up
22 with the custom form that our crews would
23 be able to do in the field with them, I
24 think that is something that we could sit
25 down together and potentially come up with

1 to be able to get that additional
2 information, but make it to where that the
3 crews will have time to be able to do it,
4 and can do it to where they are not asking
5 for a whole lot of information, or it's
6 not asking for data that they simply can't
7 provide such as the NPI numbers, tax code
8 numbers, information like that. And if we
9 could sit down and potentially build that
10 form together, as far as EMS providers and
11 Medicaid providers, that would go a long
12 way as well.

13 MR. OWEN: Yeah. And I don't
14 think it would take that much revision at
15 all. Maybe, I was thinking, just a couple
16 things or whatever to make it clear that
17 Kentucky Medicaid -- whatever tweaks need
18 to be done. I was thinking.

19 MR. SMITH: Sure.

20 MR. WALKER: It would be great
21 to have one form that done it all, but I'm
22 just going to be honest with you, if it
23 took a Medicare or Medicaid PCS form I
24 would be all in just to get away from
25 pre-authorizations.

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MR. COLLINS: Troy, Keith, it's Shaun at Anthem.

Are you guys aware of any states around us, like, Ohio or West Virginia, are they dealing with similar issues or do they have a, like, potential fix that we could kind of create that template?

I agree with Stuart at WellCare. That's where I was going down the road of, it sounds like we need one system template to make your life easier. There's been some -- we are creating some issues unintentionally, of course, but I think we've got to come to the resolutions.

I didn't know if you all talk to anyone in your circles around Tennessee, even though that might have a solution that they utilize.

MR. SMITH: No. I have not specifically spoken to any of the other states.

Linda did answer that not all state MCOs are requiring PAs. I think that's if -- how our EMS rules and regulations differ between states -- I can

1 tell you that it is usually dramatic. I
2 can't imagine on something like this
3 though, it would be hugely different, but
4 my guess is that everybody does something
5 a little bit differently. But we can
6 certainly reach out and see what the other
7 states do, but I'm liking the direction
8 that Stuart suggested, if that's what we
9 need to do to get all of the MCOs on
10 board, and that we're able to satisfy what
11 the insurance companies need, and we are
12 able to satisfy what the EMS providers are
13 able to provide.

14 MR. COLLINS: Yeah, I agree. I
15 think Anthem would agree as well. And
16 we'll reach out on our end and see if any
17 of our sister markets have that kind of
18 approach to see if there is anything
19 unique.

20 MR. BRAND: One of the things
21 we've noticed on our side is we notice
22 that Indiana and Tennessee seem to be as
23 far as closer aligned with what we moved
24 towards in Kentucky then we're seeing in
25 any of the other adjacent states, if that

1 helps anybody in one direction or another,
2 but as far, like, some of our payer
3 sources and reimbursement rates and
4 different things. So if that helps, I
5 think Indiana was primary and then
6 Tennessee was right behind on some of the
7 changes we're seeing.

8 MR. COLLINS: Thanks, Josh.
9 That does help.

10 I'll reach out to Indiana and
11 Tennessee at least on the Anthem
12 perspective and see if they can --

13 MR. WALKER: Dana or Linda? I
14 know you all both have clients outside of
15 the state of Kentucky. Is there a certain
16 form that any of those use or is it just
17 pretty much they do have pre-auth or they
18 don't have pre-auth? If you all could
19 enlighten us on any forms that they might
20 have.

21 MS. EVANS: It is a
22 state-by-state requirement and they all
23 have their own ways of verifying or
24 getting pre-authorizations. Some are, you
25 know, online, some are paper. It just

1 depends on the state and the actual payer.

2 MR. WALKER: Do any of them use
3 something like the PCS form like for what
4 we are proposing?

5 MS. EVANS: I don't know. I
6 would have to check with the other teams
7 to see and she said that she's not aware
8 of any -- Linda does -- I didn't think
9 there was, but I would check with the
10 actual billers to make sure that there
11 wasn't something new they had come on.

12 MR. SMITH: I muted myself and
13 didn't realize it.

14 Are there any other comments
15 that anyone would like to make?

16 Okay. Very good.

17 I think we had some really good
18 information going back and forth on that.
19 I appreciate everybody's input on it.

20 Why don't we form a small group
21 of MCOs and the EMS TAC members to be able
22 to discuss a form that both can work with,
23 and be able to establish going forward,
24 because it sounds like the Medicare PCS
25 form, straight up as it is written now,

1 may not check all of the boxes or some of
2 the main boxes that Medicaid needs, but
3 perhaps there are some small tweaks that
4 we can make to add to it to where our EMS
5 crews can still get it done and be able to
6 meet the needs of the MCOs and our
7 providers.

8 Do we have any folks that would
9 like to agree to work on that together?

10 MR. WALKER: I sure would.

11 MR. SMITH: Okay, Troy.

12 MS. BICKERS: Keith, I'm going
13 to check on that. Because it's TAC
14 business, it may have to be discussed in
15 an open meeting. But Leslie, are you on?
16 Is that correct?

17 MS. HOFFMAN: Yes.

18 MS. BICKERS: Okay.

19 So that does need to be
20 discussed in an open forum, correct?

21 MS. HOFFMAN: Yes. As far as I
22 know.

23 MS. BICKERS: Thank you.

24 MR. SMITH: Then would it be
25 appropriate if we could schedule a

1 subcommittee meeting where it could be
2 open but yet not necessarily during the
3 actual TAC meeting --

4 MS. BICKERS: Yes --

5 MR. SMITH: -- not the entire
6 TAC meeting?

7 MS. BICKERS: Yes, sir. What
8 you can do is you can call an emergency
9 meeting, and what you do in an emergency
10 meeting, we will get together, and we'll
11 schedule a date, and it runs very much
12 like your TAC meeting, only with an
13 emergency meeting, you are only allowed to
14 discuss items on the agenda. So there's
15 no general discussion, recommendations,
16 things of that nature. So you can only
17 discuss what is on the TAC agenda and we
18 can call a special meeting for that. That
19 is the option for that. Yes, sir.

20 MR. SMITH: Okay, great. And
21 Dr. Cantor has agreed to meet as well.

22 MR. OWEN: Yeah. This is Stuart
23 with WellCare. I definitely agree as
24 well.

25 MR. SMITH: Okay.

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MS. BICKERS: And Keith, you and I can get together with some dates coming up. I believe your next one is at the end of August, so maybe some time mid-Julyish we can look at some dates and see so it's kind of in between your two TAC meetings.

MR. SMITH: Yes.

Actually, if we can step it up and even potentially do it before then, not necessarily the week of July 4th, because there are a lot of people traveling then, but maybe right after that, because this issue is major for EMS and we need to try to get this handled as quickly as we possibly can.

MS. BICKERS: It looks like we do not have a TAC meeting that would conflict on July, Monday the 10th from 2 to 4. And that keeps it on a Monday in your all's normal time slot. But we can discuss that off-line and I can get all of that information out to all of the MCO partners and all the DMS staff as well, so we don't eat up all your time here.

MR. SMITH: Awesome. That would

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be fantastic. Thank you very much.

MS. EVANS: You're very welcome.

MR. SMITH: All right.

Well, thank you all very much for the discussion on that. And it sounds like we are moving in a positive direction.

All right. Does anybody else have anything from Old Business that we need to discuss that I may have omitted from the Old Business as part of the agenda?

Okay. We will go ahead and jump over to New Business, which the only item I have under New Business at this point in time is the potential to update the payment grid for EMS for Medicaid transports for the next legislative session.

In the last MAC meeting, it was encouraging to hear the Medicare -- I'm sorry; the Medicaid adjustments -- that were being made for such things as dental, vision, and other areas, and we had talked before about -- and some of the

1 legislators had worked with Commissioner
2 Lee -- looking to potentially make a
3 positive change in the Medicaid
4 reimbursement for ambulance, and, just
5 curious, with the new session coming up
6 and with it being a funding session, has
7 there been any discussion, whether through
8 Kentucky Medicaid or through any groups
9 that anyone is aware of, where the issue
10 of EMS funding can come up? Because with
11 us still being reimbursed for nonemergency
12 under the T2005 at \$55 a run, you know,
13 our average cost per transport with a BLS
14 crew is \$78 and that is for like a
15 45-minute run. So we really need to look
16 at the nonemergency, especially the
17 reimbursement.

18 Obviously, with the GMAT format
19 or GMT program, there's some opportunity
20 for EMS to be able to get some additional
21 dollars and to be able to pick those
22 transports, but not all EMS services are
23 able to benefit from the GMAT program. So
24 with that being said, is anybody aware,
25 especially on the Medicaid side, if there

1 is any pending litigation, discussed
2 litigation -- or, legislation, not
3 litigation -- my mind's in the wrong spot
4 there -- having to do with reimbursement
5 for EMS?

6 MS. HOFFMAN: This is Leslie
7 Hoffman, and I don't want to speak for
8 Justin, specifically, about any payment or
9 reimbursements. I was actually going to
10 give you an update today on some other
11 things that we have got going on. But it
12 is my understanding that they are
13 currently, right now, looking at ways to
14 reimburse based on House Bill 8. I
15 believe that's what she said. So I don't
16 have any specifics, unless Justin does,
17 but it is my understanding that they are
18 working towards that.

19 MR. DEARINGER: Yes. This is
20 Justin Dearing.

21 Leslie, that is correct. There
22 are studies currently looking into
23 different reimbursement methods based on
24 that house bill.

25 MR. SMITH: Okay.

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And House Bill 8, that is the
GMT program? Is that correct?

MS. HOFFMAN: Justin, do you
know? I'm not sure about that. I know
that was related to --

MR. PREWITT: That's not the
same program.

MS. HOFFMAN: Okay.

MR. SMITH: Okay.

MS. HOFFMAN: So they are
looking at reimbursements for all
providers through House Bill 8 right now.
And this is one of the groups that the
information came up, so I just wanted to
let you know, and I can't speak to that
today because Commissioner Lee is not on.
But I do know that they are evaluating
that currently right now, so that's a
positive, not a negative.

MR. SMITH: Absolutely. Any
talk we can do is a good talk. So.

MS. HOFFMAN: Now, Keith, do you
want me to give you an update on the
things that I had today? I thought we
needed to give you an update. I think

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Liam Fitzpatrick maybe has come to you in the past.

I'm going to share my screen and I'm not going to go through all of it. I promise. This a lot of information here. There's a lot of moving parts. I would suggest that if you have any questions, just to reach back out to us with an email and that way I can make sure that you get the information timely.

MR. SMITH: That would be outstanding.

MS. HOFFMAN: Can you see my screen okay?

MR. SMITH: Yes, ma'am. It just came up.

MS. HOFFMAN: Okay.

So I'm Leslie Hoffman. I'm the Deputy Commissioner for the Department of Medicaid, one of the deputy commissioners, and I've also asked for the Myers & Stauffer consulting team to be on today, just as there are so many moving parts. I want to make sure that I have accurate information related to questions, because

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we've got lots of initiatives that we are working on.

And I'm going to leave it in this mode, if you don't mind, in case I need to go back to a screen. I should have it big enough where you can see it.

MR. SMITH: Certainly.

MS. HOFFMAN: So Treat in Place/Treat No Transport, we have a state plan amendment that has been drafted and is finished and is currently under DMS review and approval process to be sent off to CMS. We have an anticipated date of early July, maybe this week or next week. I am pushing Erin on that one. Anticipated effective date would be January the 1st of 2024.

So just to give you some information. EMS providers may -- if this is approved by CMS -- CMS providers may bill for Medicaid for medical services rendered at the scene of a call that does not result in a patient transport. So these are things that we are currently working on. All of this really started to

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come about with our Mobile Crisis.

So just bear with me because I've got like four things to get through, and if you've got questions, we can go over those a little bit later.

Medical services must also be appropriate and medically necessary. This would be billable under the HCPCS Code A0998, which would be added to the Kentucky Medicaid Transportation Fee Schedule. Rembursement would be linked to the existing A049 BLS and that is the -- yes, the BLS. Sorry. Just making sure I've got that right. That is base life support. Which is \$82.50. But any future changes that may come about to A0429 will mirror A0998. So what that's saying is if in the future those two that are connected, rate increases occur, then they will both be reevaluated.

If it's a Treat In Place, and there's no transport, then there's no mileage for reimbursement, of course, for your transporting, the expectation is that the MCOs will follow the fee for service

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methodology that is in the future.

Remember we are looking at January the 1st.

We would work with the MCOs that are on the line today and be sure that you have ample information and timeliness to make those things occur.

So again, this is Treat In Place/Treat No Transport. And I think this is part of House Joint Resolution 38 -- I believe that's right. So that was part of that as well. But again, we were already working on these things so it was good that we were already doing that.

MR. SMITH: Leslie, real quick, just a quick question. On Treat No Transport, would Mobile Integrated Healthcare or Community Paramedicine, would that work under that, where if we send a medic to a person's house to do a wellcare check on them because of a complaint or a checkup request, that that would be covered if the patient is a Medicaid patient?

MS. HOFFMAN: If that is a

1 behavioral health transport related to
2 Mobile -- Bradford are you on? I'm
3 correct, right? I want to make sure that
4 I'm saying that right.

5 MR. JOHNSON: Yep. Hey. This
6 is Bradford with Myers & Stauffer.

7 MS. HOFFMAN: Just making sure I
8 get it right.

9 MR. JOHNSON: I think the intent
10 of this is for, you know, if you are
11 called out to a home, you know, maybe
12 there is a diabetic patient, or if, you
13 know, you are called to the scene of an
14 accident and you perform some type of
15 medical treatment on the scene and there
16 is no transport that it would be used in
17 those cases.

18 MR. SMITH: Okay.

19 MS. HOFFMAN: Sorry. I'm going
20 back. Sorry, Keith. You were talking
21 about the Treat In Place. I thought you
22 were talking about the behavioral health
23 piece. I'm sorry.

24 MR. SMITH: Oh no. You're good.

25 MR. DEARINGER: Again, this is

1 Justin Dearinger -- just to kind of
2 clarify what Deputy Commissioner Hoffman
3 said, any time that an individual from the
4 EMS service goes out to do the evaluation
5 process, that is -- under this state plan
6 will be a billable service. So in the
7 scenario you just asked, it would be
8 billable to Medicaid.

9 MR. SMITH: Fantastic. That is
10 awesome.

11 MS. HOFFMAN: Now remember, all
12 of this is pending CMS approval and they
13 may change it. They may say, "I agree to
14 part of this, but not this. Or you've got
15 to negotiate." You know, we would have to
16 negotiate with them.

17 MR. SMITH: Right. Right.

18 MS. HOFFMAN: So this is the
19 second part. Lots of moving pieces, like
20 I said.

21 This is our Behavioral Crisis
22 Transport or our BHCT. This state plan
23 amendment's already been drafted. We've
24 reviewed and approved it and we submitted
25 to CMS last Friday. Our anticipated

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effective date for this one would be
October the 1st. The new provider type, a
BHCT, would be a Provider Type 59.

So providers that are interested
in being this type of provider would, of
course, have to go through all of the
proper procedures to be able to engage
with this provider type. The intended use
would be to transport of recipients of
Mobile Crisis intervention to 23-hour
Crisis Observation Stabilizations,
Residential Crisis Stabilizations, or
inpatient hospital.

Just stop two seconds. The
23-hour Crisis Observation and the Mobile
Crisis changes are in a SPA that were
actually submitted in April and we are on
the clock with CMS, so that one has
already been done.

The BHCT specifically was
completed on Friday and sent to CMS. So
we've got lots of movement going on.

The transport between facilities
including, but not limited to,
transportation from emergency room

1 departments to behavioral health crisis
2 treatments, including that 23-hour that we
3 are developing for the Mobile Crisis,
4 residential crisis stabilization units, or
5 inpatient psychiatric hospitals like next
6 level of care, provider eligibility
7 requirements -- now, again, we don't have
8 all of this worked out, so I'm just trying
9 to give you as much as I can. Provider
10 eligibility requirements, meet
11 transportation requirements in existing
12 KARs, and other state and federal
13 transportation requirements.

14 The vehicles have to be staffed
15 by at least two employees; a driver and a
16 staff person. We would want this provider
17 59-type, to be available 24/7/365 and
18 there would be annual training
19 requirements related to de-escalation,
20 behavioral health, and, at least, CPR
21 training.

22 This goes a little bit farther.
23 Our Behavioral Health Crisis Transport
24 would be the nearest appropriate level of
25 care, is billable, and must be a vehicle

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meeting policy specifications. So there are some things that we say that the vehicle must have. This would be billable under HCPCS codes. The base is T2003 at \$80 a trip and then, plus mileage at A0425, would be \$2 a mile following the existing rules and the fee schedules and all those kinds of things.

If EMS is acting as a BHCT, they must meet the BHCT vehicle requirements to bill the BHCT. So I just want to make sure that we understand that we'll have, for that provider type, there will be separate provider requirements and also the vehicle requirements. A provider who is both a BHCT -- and I'm sorry about all of the acronyms -- and provides Mobile Crisis Intervention Services, such as, the Mobile Crisis team may not bill for the BHCT in addition to the Mobile Crisis services being billed at the S9484.

So I know that that's confusing, but it will get clearer as we go along. A lot of is new to folks.

Vehicles must include separation

1 between the driver and the passenger; the
2 passenger compartment must have at least
3 two traditional vehicle seats with
4 seatbelts; be free from all sharp edges;
5 be equipped with doors that automatically
6 lock and that are not capable of being
7 opened while the vehicle is in motion or
8 in drive. BHCTs will be required to
9 comply with all data reporting to the
10 state.

11 Everything that I've got going
12 on related to Mobile Crisis, there is a
13 huge, huge requirement for all these
14 outcomes, data measurements, so there will
15 be a requirement related to data
16 reporting. I just wanted to make sure
17 that you knew that.

18 Alternative destinations.
19 Medicaid is currently exploring options
20 for EMS transportation to destinations
21 other than EDs. I believe, Justin, this
22 would require a regulation change.

23 EMS transport to approved
24 non-hospital destinations, such as crisis
25 stabilization, and would be limited to

1 medically necessary low acuity patients.

2 I just wanted to make sure --
3 we've talked about putting this in here --
4 this is not supposed to ever be a
5 substitute for non-emergency medical
6 transportation. So we don't want it to be
7 that method that everybody just starts
8 using because it is available. It's not a
9 substitute for the non-emergency medical
10 transportation.

11 MS. BICKERS: Leslie, there's a
12 question in the chat from Paul Phillips.
13 It says, "Am I understanding that four
14 personnel would be required on the BHCT
15 vehicles?"

16 MS. FARRUGIA: It would be two
17 people. Staffed with two. One of the
18 individuals being the driver, and the
19 other a support staff person.

20 MS. HOFFMAN: Okay.

21 MS. BICKERS: And we will email
22 this presentation out to the TAC members.

23 MS. HOFFMAN: I was literally
24 updating it seconds before I got on today.
25 So Erin, I will send this to you.

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MS. BICKERS: Thank you, ma'am.

MS. HOFFMAN: I wanted to share a little bit about Mobile Crisis and, again, I'm not trying to keep you all on here all day. But I want to share a little bit so that you are aware of what a huge endeavor that EMS would be a part of if they are interested in being a BHCT as well.

You probably heard me speak about this if you heard me at any of the MCO forums or any of the TAC meetings, those kinds of things.

We applied for a planning grant; we partnered with our sister agencies. We said, "How do we fill in gaps; knock down all of these walls; come together with blended funds?"

I've never been so, like, -- not just blended financially -- working together, all of our partners that came together to work on this to develop one all-inclusive crisis continuum. So that's what we did in September. We developed that planning grant, took a year. January

1 through March, we had stakeholder
2 engagements and lots of research,
3 literally three months, boots on the
4 ground, talking to folks about what works?
5 what doesn't work? where are the gaps?
6 how can we help? Especially in our rural
7 communities.

8 In April, we developed the Needs
9 Assessment, and that's the link that is
10 over to the left. I'm not sure if that is
11 your left. Underneath the diagram. I
12 don't share that because it is over 250
13 pages long and that is what we utilize to
14 drive all the choices and changes that
15 we've made going forward with Mobile
16 Crisis, was from that 250-page document.

17 We designed and developed a
18 couple of models. You will hear us talk
19 about this. It's a Commonwealth Model and
20 a Community Crisis Co-response Model. And
21 those are complementary to each other. So
22 we want those to work together. I've
23 never seen this done in any other state.
24 This Community Co-response Model and all
25 of the opportunities within the

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co-response.

This administration has done an awesome job to develop something very specific for Kentucky's needs. So January to March of 2023, we started working on the co-response stakeholder engagement research. March of 2023, Governor Beshear announced our proposal that went out. And then in May, Governor Beshear also announced opportunities in our CCCR Model and upcoming funding opportunity. And that's something I wanted to mention as well. So that is our Community Crisis Co-response Model. I'm trying to remember the acronyms myself.

We will have a governance and oversight for this Mobile Crisis Intervention Model, and we will have those two models I've talked about that are complementary of each other. We will have four regional service areas, which we will call RSAs to serve as the Commonwealth Model and we will be introducing the CCCR Model to increase access and availability of services. I'll tell you a little bit

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more about that.

Just a second, please. Sorry.

There's another meeting going on in here.

So our key outcome is to develop complementary models. You have the Commonwealth Model which is the two-person Mobile Crisis team, which is comprised of at least one behavioral health practitioner and a paraprofessional that will be available 24/7/365. That is dispatched primarily through 988 and local crisis call centers. Response in person at the location of the individual. We also have the CC -- our Co-response CCCR Model which is our CRU Unit which is comprised of law enforcement or first responders with a behavioral health practitioner, paraprofessional, or peer support. Availability may be based on local needs and resources and dispatch primarily will come through 911. This will arrive during the active situation and provide follow-up services after the situation has been resolved.

And I'm giving you a lot of

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information today and I'm not going through all of it, I know.

The main piece of this is that we want to come together, divert from jails, hospitals, and emergency rooms. We want to build a comprehensive continuum using SAMHSA's national guidelines. We want them to have someone to talk to. Someone to respond and a place to go. This is a behavioral health crisis service for anyone, anywhere, anytime, with no wrong door. I'm just trying to explain to you that we want EMS to be part of this, if you are interested in it, and to help us with the access and services.

So someone to talk to would be 988 regional crisis call centers; public safety access points, which is PSAP; and 911.

Someone to respond would be regional Mobile Crisis providers -- we are looking at CMHCs, CCBHCs, and BHSOs. We are also looking for a special model, which is MRSS for children, which is out of Maryland and it has an extensive

1 follow-up of about eight to twelve weeks
2 of extensive follow-up.

3 Community paramedicine,
4 co-response and law enforcement,
5 prevention, deflection, diversion and
6 inclusion is what we want when somebody
7 responds to these members in crisis. And
8 we want the members to have a place to go
9 with least restrictive next level of care
10 23-hour short-term crisis observation,
11 first responder drop-off options, and
12 postcrisis follow-up.

13 If you've recently seen any of
14 the Twitter, Facebook, or any other social
15 media -- Instagram -- we have posts that
16 have buzz that are promoting our CCCR
17 messaging, press releases, and
18 announcements, and there is an embedded
19 video in there if you are interested in
20 that.

21 So one of the things that you
22 will see is a CCCR Model funding
23 opportunity, and this is where July
24 of 2023 we will be releasing a NOFO --
25 which is a Notice of Funding Opportunity,

1 and again, I've never done this before, we
2 will actually -- the cabinet will be
3 actually be offering a NOFO to community
4 municipalities, city government
5 municipalities that want to develop a
6 Crisis Co-response Model in their area.
7 So this is very, very exciting and I think
8 the governor also announced that as well.

9 Just one more thing that I want
10 to throw out there is that, of course, I
11 serve as Medicaid's -- one of Medicaid's
12 racial and health equity champions, and we
13 currently now have, just recently, a
14 division of population of health, as well
15 as a branch for racial and health equity,
16 but everything that I explained and went
17 over today, I want you to know that we've
18 done it through a lens of cultural
19 humility and that anything going forward,
20 that we are constantly working on through
21 racial and health equity.

22 I did just include -- I'm not
23 going to read over all of this -- but one
24 of the main things for you to know is that
25 Medicaid has all of these racial and

1 health equity initiatives that we are
2 working on. We have a particular tool
3 that we utilize. It's called the GARE
4 tool. And through the GARE tool, we run
5 programs or projects or tasks through
6 this, through the lens of cultural
7 humility, and we are using Mobile Crisis,
8 kind of, as our use case or our model for
9 Medicaid, and so it's like a living
10 document. Every time we change or add
11 something, we go back and make that -- we
12 incorporate that into the living document.
13 So for example, because we want EMS to
14 partner with us and we want to increase
15 access, especially into these local and
16 rural communities, that will go into our
17 GARE tool that that is something also we
18 are moving towards.

19 This is just to let you know
20 what the Medicaid collaborative is, if you
21 want to read about it later. We are
22 participating in that in Iowa, Kentucky,
23 Nevada, and New York.

24 These are the emails that I
25 said. If you have questions, just send

1 it. If you send it to the DMS Issues box,
2 that would be fine. It's
3 dms.issues@ky.gov. And if you will just
4 title it, you know, something related to
5 EMS or Mobile Crisis, then I will make
6 sure that the correct SMEs, our Subject
7 Matter Experts, get that picked that up.

8 If you want to see anything
9 related about the Mobile Crisis
10 initiatives or other behavioral health
11 initiatives we've got going on, there is
12 the DMS webpage -- I'm sorry that's the
13 Behavioral Health webpage that we designed
14 last year -- and then we have, of course,
15 the DMS homepage.

16 You are always welcome to email
17 me. I'm leslie.hoffman@ky.gov. And then
18 of course, questions. I know I probably
19 took, Keith, more time than you wanted me
20 to explain.

21 MR. SMITH: No. I appreciate
22 you going over that.

23 MS. HOFFMAN: I want you to have
24 it, though. Then if you look at it and
25 have questions, we will keep participating

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in your EMS TAC, and then we will keep you apprised as we are moving along.

I will say, I always say this with new programs and ones that are this large, this is the largest project I've worked on in my 27-year career. This is the most intense, multilevel spiderweb -- I don't know how else to explain it. So it's easy to get lost in the middle. It is even for us. We've got three SPA changes and a regulation change that we are all working on right now related to things, so it's very easy for us to even say the wrong acronym, right? But I want you to have this information and we appreciate everything that you all do.

MR. SMITH: Sure.

And I think it's good for us to have this, because any type of behavioral health transfer or transport, we do usually get right into the middle of it. So please don't feel like you have to apologize for taking so much time, because it is vitally important for all of our providers to be able to understand what

1 changes might be coming down the road for
2 us, because we do our fair share of the
3 behavioral health transports. And to that
4 point, we've got, in this direction, one
5 of our hospitals in Louisville is getting
6 ready to expand to take on more behavioral
7 health beds and there are several others
8 I've heard of that are about to do the
9 same. So behavioral health has definitely
10 starting to get the attention that it is
11 needed. Now if we can get our providers
12 protected during some of these encounters
13 because it's not uncommon for some of
14 these folks to act out and to throw hands
15 in the back of ambulances. So if we can
16 find a way through de-escalation
17 techniques that are effective, that would
18 be phenomenal.

19 Now I did have one question
20 about -- you showed the billing rates for
21 Medicaid patients. If we have to -- once
22 all of this gets into place -- do you know
23 if commercial providers are planning on
24 stepping up and providing any type of
25 benefit for their customers, or is this

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strictly going to be a Medicaid initiative?

MS. HOFFMAN: So far what I've been working on is Medicaid. I can't speak for the MCOs or what they might do on the commercial side or in any other areas. But what I've been working on has been specifically for Medicaid.

Again, we've got a lot of moving parts here and I think the best thing for us to do -- and I said a lot and I talk really fast. I'm sorry -- is just to keep you apprised of where we are and what we've got going on. And I always say, you know, something of this magnitude -- will it have gaps? Sure. Will we find problems? Sure. Its part of growing pains. This initiative is huge.

So my Behavioral Health Team within Medicaid of course is partnering with Justin Dearing's group, also in Medicaid, and we are working again -- collaboration is so key with tons of projects that we have going on right now. The Department of Behavior Health, DCBS,

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Department of Community-Based Services,
DOC, DOJ, I mean we're working -- DJJ --
we are working with all of our sister
agencies right now to try to fill in the
gaps to meet crisis needs.

So, yeah. This is very
exciting, and like I said, even us trying
to pull in EMS and trying to make some
things happen with your group also
increases access and meets some racial and
health equity needs, and also workforce
needs that you all may have. So hopefully
we can all partner together and make
Kentucky better, right? Have more
available resources.

MR. SMITH: That would be
outstanding. Especially on the part about
finding the resources to be able to
respond. Because we are getting
critically low on EMS providers across the
state of Kentucky and we have got to find
something, some carrot to use to encourage
people to come into the industry and it's
going to take more than just EMS people
thinking about what it's going to take.

1 MS. HOFFMAN: Sure. And I would
2 suggest that you take a look at the NOFO
3 that's coming out, maybe not necessarily
4 you, but your local areas or city
5 governments, municipalities that might be
6 interested. It's kind of what you just
7 said. It's -- we were trying to offer a
8 carrot to help entice folks to get going
9 and to meet a higher level of quality and
10 need and clinical need if they need it.
11 So, yeah. I would suggest that you do
12 that.

13 And I will send this PowerPoint
14 to Erin and she will send this out to
15 everybody. Okay?

16 MR. SMITH: Outstanding, Deputy
17 Commissioner. Thank you so much for
18 presenting that and I am looking forward
19 to reading it all again and digesting it.

20 MS. HOFFMAN: Sure.

21 And like I said, me or one of my
22 staff, I think Liam Fitzpatrick has been
23 on with you all before. Make sure that we
24 keep you updated as to where we are with
25 the SPAs and regulations and things like

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that.

MS. BICKERS: And Leslie?

MS. HOFFMAN: Yes?

MS. BICKERS: My goal is to have the Treat In Place submitted by the end of the week. Thank you.

MS. HOFFMAN: Could you get it before 2 o'clock today? I would love to exceed their expectations?

MS. BICKERS: We tried.

MS. HOFFMAN: Okay.

So anyway, we will keep you apprised of what is going on and I will send the PowerPoint on once I drop off. So thank you so much.

MR. SMITH: Thank you.

MS. HOFFMAN: All right.

Bye-bye.

MR. SMITH: Bye.

Okay are there any other comments or general discussion points that anybody would like to bring up?

Okay. If not, moving on.

Is there any formal recommendations that the TAC would like to

1 take up for consideration to go before the
2 next MAC meeting next month? I don't
3 think it's necessarily a recommendation,
4 but I think that a briefing to the MAC is
5 appropriate for letting them know where we
6 are at in working together to come up with
7 a useful form that both EMS and the MCOs
8 can come together on to be able to use
9 moving forward, and I think that's a good
10 thing. I will be happy to brief the MAC
11 about that.

12 Number 8. MAC meeting
13 representation. I'm going to be 100
14 percent honest with you all. I don't know
15 what I was thinking when I put that on
16 there. And I am drawing a blank as to
17 what that even is, other than the fact
18 that there is a MAC meeting that occurs in
19 our off months that we are not meeting.
20 Everybody is welcome to sit in on it.
21 It's usually scheduled for two-and-a-half
22 hours and goes three-and-a-half. So pop
23 some popcorn and have a drink if you are
24 going to attend it because it can get
25 rather long.

1 MS. BICKERS: Keith, we put that
2 on the agenda as a template. Just so
3 you -- if no one from your TAC is going to
4 be there, when they're going through the
5 TAC updates, I can just let the chair know
6 so we are not just sitting there in
7 silence. So that's the only reason that
8 we added that to the template. You don't
9 have to keep that on your agenda if you
10 don't want to.

11 MR. SMITH: All right. Thank
12 you. Because when I looked at that a
13 minute ago when I was talking, I was like,
14 "Oh my gosh, I don't know what I'm
15 supposed talk about here." Sorry about
16 that.

17 MS. BICKERS: No worries.

18 MR. SMITH: Okay.

19 So our next meeting is August
20 28th from 2 to 4. Obviously, we will have
21 a special called meeting that we will get
22 the word out so that everybody is aware of
23 it for July 10th. So if everybody could
24 pencil in July 10th from 2 to 4.

25 MS. BICKERS: Keith, if that is

1 a go, I can send the calendar invite right
2 now. I've already got it prepped and
3 ready to go. I was just waiting on the
4 official call.

5 MR. SMITH: I think we do need
6 to do it. If there's any opposition to
7 that day. Please speak now or forever
8 hold your peace. I think this is
9 something that is extremely important and
10 we need to move as quickly as we can on
11 it.

12 MS. BICKERS: Invitation was
13 sent.

14 MR. SMITH: Awesome. You are
15 fantastic.

16 MS. BICKERS: Why, thank you. I
17 try. If you can just get me an agenda
18 ASAP so I can share that with the MCO
19 partners and DMS staff, I will get that
20 out and on the agenda and I will get our
21 website updated with that date.

22 MR. SMITH: Fantastic. I will
23 be happy to do that.

24 Okay. We do have a message here
25 that Aetna Better Health does have a

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conflict and will not be available on that particular day.

MS. BICKERS: Is that everyone with Aetna, Wendy, or just you, specifically?

MS. MCNAMARA: I believe it is going to be everyone with Aetna. We have our NCQA audit that day.

MS. BICKERS: Oh, okay.

MS. MCNAMARA: The 10th and the 11th. So we will be tied up.

MR. SMITH: Okay.

Do we want to still move forward with the 10th, or do we want to look at the following Monday?

MS. BICKERS: The 17th is clear, so that would be your call as the TAC.

MR. SMITH: For our EMS folks that are on the call still, does anybody have any objection with moving that one week to the 17th, so that we can accommodate all of our MCOs?

MR. CARROLL: The 17th works better for me.

MR. BRAND: Not a problem here.

1 MR. SMITH: Okay.

2 Joe, are you good on July 17th?

3 MR. PREWITT: I'll make it good.

4 MR. SMITH: Linda and Dana, are
5 you all good?

6 MR. WALKER: I'm good.

7 MS. EVANS: I'm good.

8 MR. SMITH: Okay. Awesome.

9 Let's go ahead and make it the
10 17th.

11 MS. BICKERS: I just sent the
12 update.

13 MR. SMITH: Okay. Very good.
14 All right.

15 If we don't have any further --
16 let me ask. Does anyone have any further
17 business to go forward for the TAC for
18 this particular month?

19 MR. WALKER: Did you need a
20 motion to go ahead and present the update
21 to the MAC?

22 MR. SMITH: Present the update,
23 oh --

24 MS. BICKERS: You don't have to
25 vote on the -- all of the TACs give a

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brief update. You only have to vote if there are recommendations that you want to present to the MAC.

MR. SMITH: I'm glad you clarified that. Because the last two months I've said stuff, but there hasn't been any formal recommendation, so thanks for keeping me honest.

Okay. So again, next meeting, August 20th, except for the special call on the 17th. Can we get a motion to adjourn?

MR. PREWITT: I'll move.

MR. SMITH: Second, anybody?

MR. CARROLL: Second.

MR. SMITH: Okay. I have a second from Linda or Jacob. All in favor?

ATTENDEES: Aye.

MR. SMITH: Opposed?

All right. Very good. We are adjourned. Thank you all so much for attending today. I greatly appreciate everybody's willingness to be able to participate in the conversation and I'll look forward to speaking again on the 17th

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on the special call meeting. Thank you
all very much.

(Meeting adjourned at 3:28pm)

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C E R T I F I C A T E

I, STEFANIE SWEET, Certified Verbatim Reporter and Registered CART Provider - Master, hereby certify that the foregoing record represents the original record of the Technical Advisory Committee meeting; the record is an accurate and complete recording of the proceeding; and a transcript of this record has been produced and delivered to the Department of Medicaid Services.

Dated this 30th of June, 2023.

 /s/ Stefanie Sweet

Stefanie Sweet, CVR, RCP-M