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CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT FOR MEDICAID
HOME HEALTH
TECHNICAL ADVISORY COMMITTEE MEETING

Via Videoconference
June 20, 2023
Commencing at 11 a.m.

Tiffany Felts, CVR
Court Reporter

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APPEARANCES

BOARD MEMBERS:

Annlyn Purdon, TAC Chair

Susan Stewart

Marlene Falconberry (Not present.)

Teudis Perez (Not present.)

Evan Reinhardt

1 MS. SHEETS: Okay. I have
2 11 o'clock. I don't believe we have a
3 quorum just yet. It looks like the TAC
4 members that I have on is Annlyn, Susan, and
5 Evan. Are there any others that I may be
6 missing?

7 (No response.)

8 MS. SHEETS: Okay. We need one more
9 to have a quorum, so if you want to give it
10 another minute or two, that's fine, or you
11 can go ahead and start and maybe come back
12 to the minutes later. It's however you want
13 to do it.

14 MR. REINHARDT: Yeah. If you want to
15 give us another minute, I'll try to round up
16 a couple folks.

17 MS. SHEETS: Okay, perfect. Thank
18 you.

19 MR. REINHARDT: Thank you.

20 All right. I haven't heard anything
21 yet. So, Annlyn, Susan, I don't know if you
22 all wanted to go ahead and just get started,
23 and then we can come back to the action
24 items, hopefully, once someone else jumps
25 on.

1 MS. STEWART: That's fine with me,
2 Evan.

3 MR. REINHARDT: All right. Annlyn,
4 I'll let you take it away.

5 MS. PURDON: (Inaudible.)

6 MR. REINHARDT: We can't hear you,
7 Annlyn. I don't know if you're on mute or.

8 MS. PURDON: (Inaudible.)

9 MR. REINHARDT: Yeah. It's not
10 working now for some reason, Annlyn. I
11 don't know if you -- can you select a
12 different microphone option with the little
13 arrow to see if it's on the one you need?

14 (No response.)

15 MR. REINHARDT: You want me to go
16 ahead and jump in, Annlyn? Does that work
17 while you're working on that?

18 (No audible response.)

19 MR. REINHARDT: Okay. All right.
20 Well, we'll go ahead and get started with
21 old business, which is really kind of a
22 group of recommendations we had made
23 previously related to home health
24 reimbursement rates, which, I think, are
25 now, at this point, 15-plus years haven't

1 been changed. So we had recommended an
2 increase to home health reimbursement rates.
3 Likewise, for supply reimbursement rates,
4 and a sort of policy consideration change to
5 add supply-only to DME services, as well as
6 a publication of limits for MCOs and
7 standardizing supply quantity limits.

8 So those were all recommendations
9 that were made previously. So just checking
10 in with DMS to see if we have any feedback
11 on any of those recommendations.

12 MS. SMITH: Evan, I do not have any
13 feedback. Sorry. I think we're having some
14 -- can you all hear me? I know I hear some,
15 like, background -- kind of some screeching
16 or some noise in the back --

17 MR. REINHARDT: Yep.

18 MS. SMITH: But we're --

19 MR. REINHARDT: Yeah, we can.

20 MS. SMITH: -- still looking at
21 those. I will add the -- there was, prior
22 to -- oh, thank you, Susan. The PleurX
23 drains, yes. We are -- the intention is to
24 add that, the coverage for that. I need to
25 do the change order.

1 Some of the supply-only -- so there
2 was a change order. Before home health
3 moved to our division last year, there had
4 been a change order done. That was only,
5 though, for individuals under the age of 21,
6 so it was for children. So in looking at
7 just in general the whole supply-only, or
8 just supplies in general and what makes
9 sense to be on home health fee schedule
10 versus what makes sense to be on DME.

11 Would also probably like to open that
12 up to talk to you all about -- in the
13 future, I don't know, maybe we might do a
14 survey, or do, like, a webinar to have some
15 discussions about supplies just in general,
16 and what makes the most sense for what you
17 all think, too, since you all are the ones
18 out there doing it.

19 So -- and then we are still looking
20 at the rates. So, Evan, sorry. I don't
21 really have an update other than we haven't
22 forgot it. We are looking at it, and I will
23 be doing a change request on the PleurX
24 drains. We've decided that that is -- we do
25 want to cover that and add that to home

1 health, so we will be doing the change
2 request with the MMIS to get that done.

3 MR. REINHARDT: Great. That's good
4 news on PleurX. How can we, I mean, can we
5 work directly with you, Pam, to follow up on
6 any of that, or --

7 MS. SMITH: Yeah, you can.

8 MR. REINHARDT: Okay.

9 MS. SMITH: Yeah, you can just follow
10 up with me.

11 MR. REINHARDT: Perfect. All right.
12 We'll stay on top of that. So no other
13 updates otherwise, Pam?

14 MS. SMITH: Not on that.

15 MR. REINHARDT: Or --

16 MS. SMITH: I think we're going to
17 talk about the big thing in the new
18 business. So I'll wait 'till we get down
19 there.

20 MR. REINHARDT: Okay. Sounds good.
21 All right. That's it for old business.
22 Susan, anything else for the moment, or
23 Annlyn?

24 MS. PURDON: No, that's all I had.

25 MR. REINHARDT: Oh, perfect. Do you

1 want to take over, Annlyn, or do you want me
2 to keep going?

3 MS. PURDON: Oh, you just keep going;
4 you've done so well.

5 MR. REINHARDT: All right. All
6 right. New business: Home health CON
7 changes. You know, we wanted to make the
8 group aware of the proposed change for the
9 certificate of need program in in-home
10 health that's been, I think, at this point,
11 sort of just recommended or proposed for the
12 state health plan. And that change would
13 allow hospitals, nursing homes, and one
14 other group that I'm forgetting just at the
15 moment, and I'll find that here in a second,
16 but would allow them to have non-sub -- or
17 non-substantive review for any CON that they
18 put forward for home health.

19 The issue, as we've been sort of
20 explained on this particular topic, is that
21 for hospitals, they've run into some
22 difficulties here and there for discharging
23 patients in particular situations. This is
24 something that, you know, we're very keen to
25 try and address, and we've submitted some

1 comments to, you know, to really try to push
2 back on the notion a little bit that home
3 health agencies are out there not accepting
4 patients because, you know, particularly our
5 group is very interested in going above and
6 beyond to try to admit as many folks that
7 are appropriate for home health services as
8 possible.

9 So we have submitted some comments to
10 the OIG on that topic, as well as a number
11 of other groups to try to address that, but
12 I think the biggest upshot here is if a
13 change like this were to be made to give
14 hospitals in particular, you know, somewhat
15 unfettered access to the home health arena,
16 you know, without having the traditional
17 certificate of need process, that really
18 puts some downward pressure on agencies.
19 With hospitals, the way that they can
20 function, and, you know, operate, and have
21 programs, and funding that home health
22 doesn't have access to that facilitates
23 them, you know, as well as having the size
24 and scale that traditional home health
25 doesn't have. You know, this could

1 potentially be some serious and ultimately
2 really kind of devastating competition that
3 would be put out there.

4 So really have some great concerns
5 with that proposal that's been put forward.
6 We've been talking with the Office of
7 Inspector General to make sure, you know,
8 we've been transparent in all of those
9 discussions about where we stand. And we've
10 also offered an alternative because, as it
11 stands right now, a hospital can already
12 provide care for an individual patient in
13 that same circumstance so long as they
14 provide the OIG with documentation and
15 evidence that they have attempted to, you
16 know, place that person in a home health
17 agency.

18 So really, you know, it's already
19 something that they can do. This change
20 would, you know, make it at a scale that,
21 you know, really hasn't been seen before in
22 terms of allowing hospitals and nursing
23 homes to provide services really, you know,
24 as they see fit. Because while you still
25 have to have a hearing under non-sub review,

1 you know, you're in a situation where none
2 of the traditional requirements for CON
3 exist.

4 So with that, I don't know, Susan,
5 Annlyn, if you have any additional comments,
6 but really that was just -- we wanted to
7 make the group aware of that proposed
8 change. And comments were due right at the
9 tail end of May, so, you know, I think the
10 OIG is processing those comments, and, you
11 know, putting them under consideration, and
12 may, hopefully, look to make some changes in
13 the proposed language in the state health
14 plan.

15 So that's where things stand now, but
16 we just wanted to make the group aware of
17 that and have any appropriate discussion
18 that we might need to have. So, Susan,
19 Annlyn, I'll let you all -- if you have any
20 additional thoughts or comments.

21 MS. STEWART: Well, my comment is I
22 am part of a hospital system. So I, you
23 know, have a unique perspective on that.
24 From -- one, I'm associated with, and it has
25 opportunity for me, but it also has concern

1 for me to think that other people could come
2 into our space. We -- the hospital systems
3 have the same problems that we do. It's not
4 about us not being able to take care of
5 them. They can't find staff to staff a
6 hospital, either.

7 So, you know, I would just caution
8 that it's not a true fix for the problem,
9 and adding more people to the mix does not
10 mean more patients are going to -- more
11 patients with multiple payers, including
12 Medicaid, will be taken care of.

13 And that's my politically correct
14 answer.

15 MR. REINHARDT: Annlyn, anything else
16 to add there, or just leave it at that?

17 MS. PURDON: Nope. I think Susan
18 covered it.

19 MR. REINHARDT: All right. Any other
20 comments from the group?

21 (No response.)

22 MR. REINHARDT: All right. We'll
23 move on to the EVV update. So really, I'm
24 curious to know, Pam, you've indicated to us
25 that we've got a contractor selected. So

1 really wanted to just see where things stand
2 as far as that goes. Any additional launch
3 details, and, you know, I think our group
4 really just wants to reiterate our concern
5 about readiness for moving forward.

6 You know, I think folks are doing
7 their best to kind of stay up-to-date, but,
8 you know, really want to make sure we're
9 really ready to go once that program's ready
10 to launch. So I'll turn it over to you,
11 Pam, for further discussion on that.

12 MS. SMITH: So Therap is our -- is
13 the selected vendor. They have been doing
14 EVV for many years. They're in many other
15 states. We actually have some providers
16 that are using Therap.

17 We had a kickoff -- well, our second
18 in-person meeting with them yesterday. And
19 coming out of that, we are going to begin
20 the, you know, reaching out to -- there'll
21 be communications going out to providers
22 about expected timeline, training. I think
23 there probably will be some -- potentially a
24 survey that goes out to kind of capture
25 preferred methods of training, some

1 preferred, you know, just some knowledge
2 barriers.

3 The system, from what I -- what we
4 saw yesterday, the demo, very user-friendly,
5 very intuitive to use. I think that things
6 are going to move quickly because,
7 obviously, they have to. We have a 1/1/24
8 deadline that's looming out there. Therap
9 is the name of the provider. It's
10 T-h-e-r-a-p.

11 So news: So look for, you know, in
12 the coming -- you know, in the coming couple
13 of weeks information coming out about how
14 we're going to approach training, just
15 general information about them. Really
16 excited, too, after we met with them
17 yesterday and saw, you know, additional
18 demos of the product. I think that they are
19 going to be a good fit for Kentucky, and
20 like I said, they are in use in Kentucky by
21 some providers already. I don't know if
22 it's more on the personal-care side, or I
23 think we do have, maybe, a home health
24 agency that is using them today. But
25 they're going to be -- they are up for the

1 challenge. They've done this quickly in
2 other states, so I think that we will, you
3 know, things will start happening soon.

4 We're working with the different MCOs
5 because, of course, this is a different
6 component with this than PCS is that we
7 have, you know, the MCO piece of that, as
8 well. As far as the MCOs go, there'll be,
9 you know, there's an option whether the MCO
10 wants to use Therap as their, you know, as
11 their EVV solution, or allow individuals to
12 have third parties. But Therap will be the
13 aggregator for everything, meaning all of
14 the data will come from -- everybody
15 ultimately will end up in Therap for us to
16 do reporting.

17 But -- so change is to start
18 happening quickly, information to start
19 coming out quickly, but very excited to
20 welcome Therap on board, and to get started.

21 MR. REINHARDT: Thanks, Pam, and --

22 MS. STEWART: Would -- I have a
23 question.

24 MR. REINHARDT: Go ahead.

25 MS. STEWART: Would it be beneficial

1 to have Therap come to, maybe, our next
2 meeting, or schedule a one-off meeting with
3 them, so that -- as a provider, you know,
4 I'm not sure what I should be doing from a
5 system standpoint.

6 MS. SMITH: I think there'll be a
7 larger webinar, Susan, versus bringing it to
8 the TAC where we're not reaching everyone.
9 So I think there'll be larger -- a larger
10 webinar where, you know, any home health
11 agency is encouraged -- which I know they
12 can attend, you know, they can attend the
13 TAC, as well, but where we will cover,
14 specifically, just EVV, and where it will
15 be, you know, encouraged.

16 And then, we will also record it, so
17 that anybody that's not able to attend --
18 but, yeah. We're absolutely planning on
19 doing that sooner versus later so that
20 there's more information --

21 MS. STEWART: Can you make sure that
22 Evan gets those training dates so he can
23 send it out to the membership?

24 MS. SMITH: I will. Yes, I will do
25 that.

1 MS. STEWART: Thank you.

2 MS. SMITH: Mm-hmm.

3 MR. REINHARDT: And they're going to
4 be at the conference, Susan, so that will be
5 another touch point. They're going to do a
6 separate session and have some folks at our
7 conference in August, so that will be a good
8 touch point for them.

9 MS. SMITH: And we also talked to
10 them yesterday about -- and we couldn't do
11 this with PCS because, you know, it hit
12 right during Covid, but also doing some
13 in-person sessions, so doing some town
14 hall-type sessions across the state, as
15 well, so.

16 MR. REINHARDT: Great.

17 MS. PURDON: This is Annlyn. Can you
18 hear me?

19 MR. REINHARDT: Yep.

20 MS. PURDON: Okay. Did you say that
21 the MCOs can select a different vendor?

22 MS. SMITH: They can. Yes.

23 MS. PURDON: Okay. I just -- I have
24 lots of fears about this. Well, like, I've
25 never even heard of that, and everything

1 I've talked about with my software vendor,
2 is it all going to one place? And, of
3 course --

4 MS. SMITH: Well, and it does. It's
5 the aggregator. So Therap is the
6 aggregator, but we, as Kentucky, chose an
7 open model, which means that we provide a
8 vendor for free, which is Therap. Or
9 agencies, and we have several agencies that
10 already had been using EVV --

11 (Frozen.)

12 MS. PURDON: Am I the only one that
13 has to --

14 MS. SMITH: -- they -- third parties
15 have to send that to the -- have to send
16 that to the aggregator, but they can
17 continue to use their third party vendor.
18 So if they've hired -- if they have
19 purchased a different software, for example,
20 ClearCare is a big one. Then they can
21 continue to use that. That data just has to
22 be sent to the aggregator, which in this
23 case is Therap.

24 MS. STEWART: So, can I -- I have a
25 question. So if you are a home health

1 agency, and you have the MCOs pick different
2 vendors, so we would have to potentially
3 contract with five different vendors to be
4 able to submit our information depending on
5 what vendor the MCO chooses?

6 MS. SMITH: That would --

7 MS. STEWART: -- and is there a
8 financial -- is there a financial aspect
9 related to being with each vendor for the
10 provider?

11 MS. SMITH: Not if you choose the
12 vendor that is offered. So, for example, if
13 you chose to use Therap, then there is not a
14 cost to you as an agency for that. The cost
15 would come if you decided to purchase your
16 own software. So if you decided to purchase
17 your own software and have your own EVV
18 vendor, that cost would be on your agency.
19 But if you choose to use what is offered by
20 the state, then, no, there is no cost to
21 that agency.

22 MS. STEWART: So if the -- if I don't
23 know, I'll just use WellCare. If WellCare
24 chooses that other vendor you suggested,
25 that's their choice. We still use Therap.

1 MS. SMITH: So --

2 MS. STEWART: I guess I just don't
3 understand.

4 MS. SMITH: And to be honest, Susan,
5 we kicked off yesterday, and so we have not
6 had the MCO kick-off. So I really cannot
7 answer -- I don't want -- to be fair, I
8 don't want to answer those questions yet
9 just because I don't want to give wrong
10 information.

11 So I think we need to still have that
12 conversation with the MCOs. That is coming
13 -- that meeting is coming up, and then we
14 will share. Obviously, we know time is
15 critical, and we need to share that
16 information with you all, but I don't want
17 to share incorrect information.

18 MS. STEWART: Well, and the reason I
19 ask is because immediately after I got -- I
20 was notified that Therap was the chosen
21 vendor, I reached out to my EMR and said,
22 "This is the vendor for Kentucky." And we
23 -- they already work with Therap, that
24 should be good to go. But if the MCOs have
25 -- require us to do something different,

1 then I would have concern. And I guess I
2 just -- more to come because I just don't
3 understand it.

4 MS. SMITH: Right, I think we just
5 don't have the answers -- I don't have
6 answers to that right -- I -- we do not --
7 the intent is not to make it difficult and
8 burdensome on the providers. I just have
9 not had the opportunity -- now that we've
10 chosen Therap, everything's been signed. To
11 be able to have that, we have not had that
12 kickoff meeting with the MCOs yet. That is
13 coming very soon, so I don't want to give
14 incorrect information right now.

15 MR. REINHARDT: Just to clarify, Pam,
16 though, so each of the MCOs can choose their
17 own aggregator that would then --

18 MS. SMITH: No, no.

19 MR. REINHARDT: -- have to
20 communicate with Therap, or --

21 MS. SMITH: No. The aggregator is
22 Therap for everyone.

23 MR. REINHARDT: Right, but you're
24 saying that each MCO can choose their own
25 individual --

1 MS. SMITH: Some of them already --

2 MR. REINHARDT: -- EVV provider.

3 MS. SMITH: Some of the MCOs already
4 have EVV vendors. They already -- in the
5 initial survey that we did with them, some
6 of the MCOs are already using EVV. So they
7 already have a vendor and have been using
8 that -- that's been in place. They still
9 will require -- be required to send that
10 data to us.

11 Now, if they are going -- I don't
12 know what choices they're going to make. If
13 they -- it may be possible that they change
14 with, you know, with Therap being our
15 provided solution, I don't know. I can't
16 answer those questions yet, Evan.

17 MR. REINHARDT: But just a -- I mean,
18 from an individual provider perspective, you
19 know, they get to still select their own EVV
20 provider, and then, if an MCO has a
21 different one, they would just have to
22 connect, you know, and have those two
23 communicate, you know? That's --

24 MS. SMITH: It has to come --

25 MR. REINHARDT: -- that's the step.

1 MS. SMITH: -- it would have to come
2 to Therap. Yes, that's part of -- as the
3 aggregator.

4 MR. REINHARDT: Okay.

5 MS. SMITH: Yes.

6 MR. REINHARDT: And, Susan, most of
7 the time, the individual EVV providers or
8 EMRs, you know, they generally spread that
9 cost across all of their customers, or, you
10 know, take it on themselves to connect and
11 be able to communicate with any of the other
12 ones that they're not already hooked up
13 with. So we can help navigate that one,
14 though.

15 MS. STEWART: Thank you.

16 MR. REINHARDT: All right. Anything
17 else on EVV? Thanks, Pam, for the update.

18 MS. SMITH: No, just more to come.

19 MR. REINHARDT: Yeah.

20 MS. SMITH: And it will come quickly.

21 MR. REINHARDT: Yeah, lots to do
22 before 1/1.

23 All right. Next topic is claim
24 modifier requirements for each MCO. So this
25 one came out of, I think -- particular -- in

1 particular, started with Aetna, where there
2 was not necessarily a requirement to do
3 modifiers for therapy billing, but a
4 preference for adding those modifiers.

5 And so, I think there's been some
6 discussion about whether these are going to
7 be required in the future or not. So I'm
8 throwing that out there, both for the plans
9 and Aetna specifically, but just in general
10 as a question, you know, will modifiers be
11 something that we see has a requirement in
12 the future? And does anyone currently, you
13 know, think -- have a requirement on their
14 end?

15 MR. OWEN: This is Stewart Owen with
16 WellCare. We do not have anything other
17 than what DMS uses, you know, the standard
18 coding guidelines and DMS guidelines. I
19 checked with our staff, and we don't have
20 any unique requirements for modifiers.

21 MR. ELLIS: Yeah, and this is Herb
22 with Humana. We also default to the
23 standard that the state uses. I will say
24 there are -- but we do follow also the NCCI
25 edits on -- only when it's an accurate edit

1 that's required, and the state is silent on.
2 Other than that, we default to the state's
3 billing requirements.

4 MS. PAGE: Hi, this is Anna from
5 Passport. And we follow the same as the
6 other MCOs.

7 MS. LEWIS: Hi --

8 MR. COLLINS: And this is Shaun
9 Collins from Anthem. We follow the same as
10 the rest of the MCOs, as well. Thank you.

11 MS. LEWIS: Hi, this is Suzanne from
12 United Healthcare. I believe we follow the
13 same. I don't believe there are any
14 specific modifiers, but I would need to
15 confirm that with my team. So I'll have to
16 get back to you to confirm.

17 MR. REINHARDT: Thanks, Suzanne.
18 I'll put my e-mail in the chat, so if you
19 want to get back to us on that.

20 MS. LEWIS: Yes. Thank you.

21 MS. RISNER: And this is Krystal with
22 Aetna Better Health. Can you all hear me?

23 MS. PURDON: Yes.

24 MR. REINHARDT: Yes.

25 MS. RISNER: Okay. Aetna does have

1 the modifier policy that became effective, I
2 believe it was 6/15 of '23, and that notice
3 was sent out to all providers.

4 However, I've been speaking with
5 Annlyn, actually, about the requirement, and
6 I do think that it plays into home health a
7 little differently than it would with our
8 standard PT OT ST therapy services. Because
9 you all do use revenue codes to bill those,
10 and it's set up in our system, you know, to
11 look at those revenue codes, details, etc.

12 So those modifier requirements is to
13 identify, like the PTA, or whatever that may
14 be. That's billing, but it's more so for
15 those 900 codes and so forth. But if anyone
16 has any questions about those, you can
17 always reach out to me, and we can walk
18 through those.

19 MS. PURDON: So, Krystal, in the end
20 -- this is Annlyn. Do we need to put the
21 modifiers on there or not? Because I think
22 in our last e-mail it was to use different G
23 codes for PTA, as compared to PT and OT and
24 OTA to differentiate those.

25 MS. RISNER: Yeah, because home

1 health is, like I said, it's a little
2 different with the billing where that it's
3 revenue code based, and not specifically
4 those 900 codes or so forth.

5 I would suggest using the appropriate
6 G code for the PTA versus the PT. But I do
7 think, you know, it bases the payment, and
8 everything is driven off that revenue code.
9 And because that rate is, like, a standard
10 fee, the modifiers is kind of -- they
11 distinguish which payment applies for other
12 provider types. So a PT may receive a
13 higher reimbursement than a PTA does.

14 MR. REINHARDT: Is that something,
15 Krystal, that's possible for us to kind of
16 collaborate on and get something in writing
17 that we can send out to the membership? I
18 know you guys sent out --

19 MS. RISNER: I --

20 MR. REINHARDT: -- the notice, so if
21 we can start there, that'd be awesome.

22 MS. RISNER: Mm-hmm.

23 MR. REINHARDT: And then --

24 MS. RISNER: We have notice. It's
25 posted on our website. We also sent that

1 out to anyone that signed up for our network
2 notices that goes out.

3 MR. REINHARDT: Okay.

4 MS. RISNER: So that was, I believe,
5 on 5/15 is when that notice was sent out
6 because it didn't actually go into effect
7 until 6/15. But I'll be more than happy to
8 get that over to whoever needs it. I can
9 put my e-mail in the chat.

10 MR. REINHARDT: Perfect. Thank you.
11 All right. Anything additionally on that,
12 Annlyn?

13 MS. PURDON: No, I don't think so. I
14 just -- I just think it's something that the
15 MCOs should look at. Since I do a lot of
16 the billing or train the billers, I get all
17 the time from the MCOs, "Oh, we do it just
18 exactly like Medicaid." And that is never
19 true.

20 And then, they don't want to tell you
21 how they want it done. They want to just
22 say, "Well, you should do it like Medicaid."
23 Well, when I bill like I do Medicaid, you
24 know, Medicaid doesn't use G codes.
25 Medicaid is a three-two-one type of bill.

1 Not another MCO accepts a three-two-one type
2 of bill.

3 MR. REINHARDT: Mm-hmm.

4 MS. PURDON: So I just really wish
5 that they would tell the truth on what their
6 billing rules are, and the same with
7 modifiers. We don't bill any modifier to
8 Medicaid --

9 MR. REINHARDT: Yeah.

10 MS. PURDON: -- and WellCare requires
11 modifiers on their supplies, you know, and
12 then, whenever you talk to them about it,
13 it's like, well, this is what you do for
14 Medicaid. And, no, it's not what we do for
15 Medicaid. And then they say, well, you
16 know, we can't tell you how to bill.

17 MR. REINHARDT: Right.

18 MS. PURDON: That's your
19 responsibility. And I'm like, well, you're
20 just making me guess.

21 So I just really wish they would all
22 come up with a real and true guideline of
23 how they want things billed. Because what
24 they do is come back on audit, and I spend
25 countless hours changing, rebilling, fixing,

1 you know, for stuff that we should have been
2 told how they wanted it billed in the first
3 place.

4 Anyway, that's my rant for the day.

5 MS. STEWART: And, Evan, that falls
6 right in line with our supply issues. Not
7 knowing the billing quantities, you know,
8 it's the same principle there.

9 MR. ELLIS: So this is Herb with
10 Humana. Maybe it would be good to take
11 Aetna's modifier policy and just have all of
12 the MCOs take a look at it, and be very
13 specific to that particular modifier
14 requirements and see if that's something
15 that would impact the other MCOs. I --

16 MS. STEWART: Well, why don't we get
17 MCOs to follow Medicaid's policies?

18 MR. ELLIS: Oh, we -- well --

19 MS. HARRISON: This is Samantha with
20 Humana Healthy Horizons --

21 MS. PURDON: You were getting ready
22 to say that you follow Medicaid.

23 MS. HARRISON: Well, we do follow
24 Medicaid policy. So as you've been talking,
25 the lady from Hayswood Home Health, I'm

1 sorry, I don't know your name.

2 MS. PURDON: Annlyn.

3 MS. HARRISON: Hi. We can certainly
4 go back and see if there's a challenge with
5 like you said, the type of bill, how we're
6 set up. Because we basically take the
7 Medicaid billing instructions and
8 provider-level manuals, and we built our
9 system based on that. But if you're
10 experiencing a challenge, we would love to
11 have some examples so that we can take a
12 look and do an investigation to see what's
13 different. What maybe isn't set up the way
14 the billing guidelines require for home
15 health. Happy to do that if you're willing
16 to provide some examples.

17 MS. PURDON: Oh, sure. And I'm
18 sorry. I didn't catch which MCO you were
19 with.

20 MR. ELLIS: Humana.

21 MS. HARRISON: Yeah. Humana Healthy
22 Horizons.

23 MS. PURDON: Yep. Do you want me to
24 send them to my provider rep -- the
25 examples?

1 MS. HARRISON: I would ask that --
2 I'm going to put the e-mail address here.
3 It's our compliance e-mail that utilizes --
4 gets all the information for TACs, so I'll
5 put that in the chat. Okay?

6 MS. PURDON: Okay. Yeah, it would be
7 nice if everybody went by the true Medicaid
8 billing guidelines, or I don't even care
9 what the rules are. Just somebody tell me
10 what they are and how they want it done, and
11 then that's how I'll do it. Just so long as
12 I don't have to guess and get a denial, and
13 guess again, or get an audit, and then fix
14 everything, and try it all again.

15 MS. HARRISON: So it's in the chat,
16 the e-mail address. So, please, you know,
17 send that information to
18 HumanaKYMedicaid@Humana.com, and we'll start
19 researching those examples.

20 MS. PURDON: Okay.

21 MS. HARRISON: Thank you.

22 MS. PURDON: I will get them sent.

23 MS. SHEETS: And this is Kelli. I
24 will send everything in the chat out to the
25 TAC members, so you don't have to worry

1 about taking extremely detailed notes.

2 MR. REINHARDT: Awesome, thank you.

3 MS. PURDON: Thank you.

4 MR. REINHARDT: I think our next
5 topic is along those same lines, right,
6 Susan? About the billing of supplies,
7 revisiting that discussion, and what are the
8 current policies for each MCO, and, you
9 know, what do providers need to know to bill
10 supplies?

11 MR. OWEN: This is Stuart with
12 WellCare again. And, you know, I met with
13 our claims configuration team with home
14 health, and they said we follow DMS's
15 requirements. We don't have anything unique
16 for supplies.

17 MR. REINHARDT: Thanks, Stuart.

18 MS. STEWART: But I think, you know,
19 did you say you were with WellCare? Well --

20 MR. OWEN: Yes, yes.

21 MS. STEWART: -- on your side, you
22 might not have any unique issues, but on our
23 side, I'm pretty sure we do have issues with
24 billing quantities and limits with WellCare.
25 My revenue cycle manager is off on FMLA, so

1 I can't give you a specific example right
2 now, but that was -- WellCare is what
3 started this entire conversation multiple
4 years ago.

5 MR. OWEN: Billing requirements -- I
6 mean, limits to me is different than billing
7 requirements. I know we do have some CMS
8 proprietary edits that we don't publish --
9 limits that we don't publish.

10 MS. STEWART: That's what we're after
11 is what you don't publish because --

12 MR. OWEN: Oh, okay. Well, I thought
13 it was billing requirements, and we're the
14 same for that. But, yeah, and we actually
15 checked with CMS, the medically unlikely
16 edits, MUEs, and it is proprietary. And we
17 actually checked with CMS, and they're not
18 allowed to be published, so we do not
19 publish those. We do not publish those
20 limits on our home health fee schedule.

21 MR. REINHARDT: How do we square that
22 circle, Stuart?

23 MS. STEWART: Can we --

24 MR. REINHARDT: Yeah, in terms of the
25 provider not playing a guessing game with,

1 you know, what the supplies limits are? Is
2 that --

3 MR. OWEN: Yeah.

4 MR. REINHARDT: -- something you can
5 communicate to each individual provider
6 rather than, you know, publishing, or how
7 can that --

8 MR. OWEN: Well --

9 MR. REINHARDT: -- best be
10 understood?

11 MR. OWEN: -- I mean, the limits are
12 published, like I said, except for the ones
13 -- the proprietary. And the reason why CMS
14 does not publish them is because it's a
15 fraud, waste, abuse concern that if they
16 publish those -- and it's a higher -- I
17 think if it's anything over four, I believe
18 it is, but if they publish it then the
19 concern is the providers will just happen to
20 bill that amount where the limit is instead
21 of what, you know, the plan of care -- the
22 unique plan of care that's member-centric.
23 But otherwise, I mean, we do publish what
24 the limits are. But we can -- I mean, we
25 checked with CMS, and they said no, you

1 cannot publish these.

2 MS. STEWART: So, Stuart, can you
3 tell us the difference between -- so give us
4 an example of what is a nonpublished supply
5 and what is a published, and explain why one
6 is one way, and one is another?

7 MR. OWEN: Well, according to CMS's
8 website -- and again, you know, we publish
9 ours. But I believe it's anything over
10 four; where the limit is anything over four,
11 CMS does not publish it.

12 MS. STEWART: And what do you mean by
13 anything over four?

14 MR. OWEN: The units. They're called
15 medically unlikely edits, MUEs, and they've
16 got a website, a CMS website addressing it.

17 MS. STEWART: And if I'm not
18 mistaken, four by fours are one of those
19 items.

20 MR. OWEN: That are CMS MUEs?

21 MS. STEWART: I think so. And,
22 Annlyn, correct me if I'm wrong, and that
23 might just be the example that I've always
24 had in my head. I don't know, but I mean,
25 it's just an unnecessary administrative

1 burden, and, I mean, you bill, rebill, bill,
2 rebill. Trying to know -- I mean, you deny
3 the whole line. Why can't you just pay up
4 to what the limit is instead of denying the
5 entire line?

6 MR. OWEN: Well, I mean, that I don't
7 know. If you could send me a couple of
8 examples, I'll have that vetted with the
9 team and look into that.

10 MR. ELLIS: Yeah, and if you have
11 examples for, I think, Humana, we'd be
12 interested in knowing that, as well, if
13 you're seeing that on our side.

14 MR. COLLINS: Same with Anthem. Feel
15 free to drop me an e-mail; this is Shaun
16 Collins. I'll put it in the chat again.

17 MR. OWEN: Yeah, I'll put mine in
18 there, too.

19 MS. SHEETS: This is Kelli. If you
20 all just want to send me those, I'll get
21 them to the MCOs. I'll drop my e-mail in
22 the chat.

23 MR. OWEN: And we'll just have to
24 make sure we don't get each other's --
25 because of HIPPA -- each other's

1 information.

2 MS. THERIOT: So, hi, Stuart. This
3 is Dr. Theriot. So, like, if I was going to
4 do a wound or dressing changes, and I had to
5 do them twice a day, then I would, you know,
6 guesstimate how many, you know, four by
7 fours I was going to need, and then order
8 that amount versus --

9 MR. OWEN: Right.

10 MS. THERIOT: -- saying give me the
11 max. Is that what you're --

12 MR. OWEN: Yeah. I mean, the concept
13 is you develop a plan of care, you know?
14 You assess the member's needs and develop a
15 plan of care based on that, and then request
16 that authorization based on that.

17 MS. THERIOT: That makes sense.

18 MS. PURDON: So you do know, Stuart,
19 that WellCare does not require
20 authorization. So --

21 MR. OWEN: Well, there you go.

22 MS. PURDON: -- we come up with the
23 plan of care, and the nurse guesstimates
24 what the patient needs. There is no
25 authorization. If you were to call WellCare

1 and try to get an authorization for
2 supplies, you're going got be told that it
3 does not require authorization.

4 MR. OWEN: Okay.

5 MS. PURDON: So then we provide the
6 supplies, bill it at the end of the month,
7 and then just don't get paid. That's truly
8 how that works.

9 MR. OWEN: Okay. If you can send me
10 some examples, I will definitely, you know,
11 huddle with the team to look at them and
12 research that.

13 MS. PURDON: And then also, just so
14 you know, where your team said that you all
15 didn't have any special billing
16 requirements, you all do require modifiers
17 on your supplies. On all of your logical
18 supplies and all Loom Care supplies. That
19 is --

20 MR. OWEN: Okay.

21 MS. PURDON: -- not what we bill to
22 Medicaid -- how we bill Medicaid --
23 traditional Medicaid. So, yeah, they have
24 come up with their own little modifier
25 structure, and it's different than how I

1 bill modifiers to Humana, also. So I just
2 learned by trial and error how WellCare
3 likes it.

4 MS. STEWART: And just so you guys
5 have an understanding on our side, from my
6 seat. My business office and my clinicians
7 are in two separate places. So the
8 clinicians do create a plan of care and give
9 supplies based on said plan of care. And
10 then, the business office bills based on
11 what is distributed, and, I mean, the
12 clinicians have no idea really if it gets
13 paid or not.

14 So, I mean, your mindset's kind of
15 off there in that -- when it comes to fraud
16 and abuse. Maybe for scrupulous agencies,
17 so I always suggest, you know, you punish
18 them instead of the good guys. And I
19 consider myself a good guy.

20 MR. OWEN: Yeah, I mean, CMS controls
21 the MUEs, the medically unlikely edits, and
22 what's not published.

23 MS. STEWART: But you could --

24 MS. PURDON: But then, how does --
25 how does CMS and Medicaid publish the DME

1 fee schedules? I look at them. They have
2 limits on them. I mean, it's not like they
3 don't publish theirs. Medicaid publishes
4 one.

5 MR. OWEN: Yeah, and I mean, I don't
6 know. I mean, this is literally from the
7 CMS home health website regarding this, and
8 it may, you know, vary with DME. I mean, I
9 know there's spillover -- there's crossover
10 with DME. But there are, you know, certain
11 ones where CMS -- it's proprietary, and they
12 will not publish it. And it's on their
13 website. And --

14 MS. SMITH: We also have to --

15 MR. OWEN: -- the patients --

16 MS. SMITH: -- we also is Medicaid.
17 We have to follow those MUEs, as well, and
18 so we don't -- they are different than the
19 limits that are on the DME fee schedule.
20 And so, I mean, as Stuart is speaking, we
21 don't publish those either. We can't. CMS
22 does not allow it, but we do also follow
23 those same edits.

24 MS. STEWART: And, Stuart, our
25 frustration is not at you.

1 MR. OWEN: Thank you. I appreciate
2 you saying that.

3 MR. REINHARDT: We'll start with that
4 one next time.

5 (Laughter.)

6 MR. REINHARDT: No, but we appreciate
7 the dialogue, but this is, Susan, this has
8 been three years, I think, that we're, you
9 know, trying to really chase this down and
10 --

11 MS. STEWART: It's been three years
12 with you, Evan. It was a long time before
13 that, as well.

14 MS. PURDON: It's been ever since
15 I've been on the TAC.

16 MR. REINHARDT: Yeah. So that's why
17 there's a little bit of frustration. I
18 mean, it's a long pattern of, you know, we
19 don't know what the target is, and we're --
20 that's all we're trying to do is just hit
21 the target.

22 So any help you can provide us as
23 we're trying to narrow this stuff down, we
24 appreciate it, and we'll definitely follow
25 up, you know, both within the TAC and

1 within, you know, our separate discussions
2 with the MCOs to try to get some progress
3 made on this.

4 MR. OWEN: Yeah and --

5 MS. STEWART: And maybe I need to
6 manage my staff to the point where we don't
7 distribute supplies like we do, but we
8 really do do what's needed for the patient,
9 and we don't worry about that. But we would
10 like to get billed for everything that
11 possibly could be billed for and collected
12 on.

13 MR. OWEN: I understand. And again,
14 we definitely appreciate examples because
15 anytime I talk to them about an issue,
16 they'll say give me examples. Give me
17 examples so we can research so we always
18 need those.

19 MR. REINHARDT: Right.

20 MS. PURDON: And, Stuart, just so you
21 know, in the five years we've been doing
22 this, examples have been given before.

23 MR. OWEN: Okay.

24 MS. PURDON: I mean, you might be new
25 to this one, but we've done this many times

1 over. And I'm just more confused as we talk
2 because I'm looking at the Kentucky Medicaid
3 home health fee schedule, and I'm looking at
4 ostomy patches, the 60 per calendar month.
5 Some of them are 31 per calendar month, you
6 know? Diapers: It says they get 192 per
7 month. Chux or underpads: They get 150 per
8 month. So they tell things that go over
9 for.

10 MR. OWEN: Yeah, and, you know, I
11 mean, the MUE edits, I presume it doesn't
12 apply to that, so that's probably not a
13 broad policy or whatever, but I just know on
14 the website they talked about that, the
15 MUEs. I'm sure there are some things that
16 are not subject to the CMS MUE edits/limits.

17 MR. ELLIS: Yeah, I mean, they're
18 unlikely, right? They're unlikely units for
19 that item in question.

20 MR. REINHARDT: All right. Any other
21 discussion on the supplies? Susan, Annlyn,
22 we're good on that for the moment?

23 MS. PURDON: Yeah, we've beat it to
24 death for today.

25 MR. REINHARDT: Well, we'll revive it

1 and bring it back per the next TAC and do
2 some follow-up in the interim.

3 All right. General discussion: So
4 first topic, we'll go updates from any MCO
5 -- any -- from all of the MCOs related to
6 common billing issues, common PA issues, or
7 any other home health-specific issues you
8 have to share.

9 Stuart, since you're in the hot seat,
10 we'll come right back to you.

11 MR. OWEN: Yeah. Keep it rolling.
12 So when I talked -- the only thing that the
13 staff told me is that regarding stuff that's
14 more of, I guess, would be a DME supply that
15 home health can bill, sometimes providers
16 don't include the manufacturers to invoice.
17 That's the only thing that they said is an
18 issue that they're aware of. I don't know,
19 I mean --

20 MR. REINHARDT: That's for GME across
21 the board to include the risk factors?

22 MR. OWEN: Yeah. I mean, the context
23 was home health, and, I mean, I guess there
24 are some. I don't know, maybe not. Some
25 home health that you can bill, or maybe not,

1 but they -- when I asked them, they said
2 that was the only thing that they were aware
3 of. So I know that's DNE.

4 MS. PURDON: That's DNE.

5 MR. OWEN: Okay. It's just solely
6 DNE? Okay. All right. Then we got nothing
7 else then.

8 MR. REINHARDT: All right. Thank
9 you.

10 MS. PAGE: Hi, this is Anna from
11 Passport. I don't have anything to share.
12 I wanted to know if anybody has anything for
13 me for Passport.

14 MR. REINHARDT: Thank you.

15 MS. PAGE: Thank you.

16 MR. REINHARDT: Hearing nothing,
17 we'll go on to the next one.

18 MS. OWENS: Hi, this is Holly with
19 Anthem. And we also have none to report at
20 this time.

21 MR. ELLIS: This is Herb with Humana;
22 same. Though I will say I am definitely
23 interested in going back to that prior
24 conversation. Anything that you're seeing
25 issue-wise for claims for Humana, we

1 definitely want to know about them and maybe
2 do something, working with you all to
3 improve the quality of those edits in our
4 front door so that we'll see immediately if
5 something was done wrong under claims.

6 MR. REINHARDT: Thanks, Herbert.
7 We'll be happy to provide you some examples.
8 We're going to get -- huddle internally and
9 get back with you all for sure.

10 MR. ELLIS: Thank you.

11 MS. LEWIS: Hi, it's Suzanne from
12 United Healthcare. The only issue that we
13 had, and this isn't, like, super recent, but
14 -- and you all kind of touched on this
15 earlier. The only issues we've had have
16 been with some of our more rural counties,
17 finding home health staff. Hearing that,
18 you know, again, it's just been a challenge
19 that home health agencies have with staffing
20 right now.

21 And I know we had, I want to say a
22 couple months ago, you know, some difficulty
23 with some of those harder-to-reach areas,
24 but nothing, like, recent comes to mind
25 within the last 30 days or so. And I know

1 that -- excuse me, sorry. I know that
2 staffing is still an issue, just based on
3 what I've heard in this discussion today.

4 I don't know of any billing issues
5 that we have or any trends or anything, but
6 I can certainly take that back to my team
7 and ensure -- I haven't heard anything on
8 the PA side either, but if you have any --
9 anything for United, you guys, I put my
10 e-mail address in the chat, and you can
11 please feel free to reach out to me, and let
12 me know examples. As everybody has said, if
13 you have specific examples of anything that
14 you want to send our way and we can look
15 into, I'm happy to do that and bring it back
16 to you.

17 MR. REINHARDT: Thanks, Suzanne. And
18 I think that just leaves Aetna.

19 MS. RISNER: Hi, this is Krystal with
20 Aetna. We don't have any known billing
21 issues. I've not really heard of any kind
22 of trends from our PA department, but as
23 always, you know, if there's any issues that
24 come up or anyone sees something that they
25 have questions about, please reach out, and

1 we will take a look at those and see what we
2 can do to assist.

3 MR. REINHARDT: Thanks, Krystal. All
4 right. I think we're onto any updates from
5 DMS. Anything additional to share?

6 MS. SMITH: I don't think we have
7 anything additional to share that we haven't
8 already talked about.

9 MR. REINHARDT: Thanks, Pam.
10 Anything direct from Commissioner Lee?

11 MS. SMITH: No. I do not have any
12 updates from the commissioner.

13 MR. REINHARDT: Okay.
14 Recommendations: I don't think we have any
15 recommendations for today's meeting.

16 MS. PURDON: No.

17 MR. REINHARDT: And on the MAC
18 meeting side, Susan will be at our -- be our
19 representative at the next MAC meeting. And
20 our next meeting is August 15th. And I
21 think that's all we have for today.

22 MS. SHEETS: Hi, again. This is
23 Kelli again. I just wanted to remind you
24 that because we didn't have a quorum on this
25 time, that you will need to approve the

1 minutes at the next meeting in August.

2 MR. REINHARDT: Good.

3 MS. PURDON: Okay.

4 MR. REINHARDT: Yeah, thanks for the
5 reminder.

6 MS. SHEETS: Sure.

7 MR. REINHARDT: All right. Unless
8 anyone has anything else for the good of the
9 order, I think we can go ahead and adjourn.

10

11 (Meeting adjourned at 11:56 a.m.)

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CERTIFICATE

I, Tiffany Felts, CVR, Certified Verbatim Reporter and Registered Professional Reporter, do hereby certify that the foregoing typewritten pages are a true and accurate transcript of the proceedings to the best of my ability.

I further certify that I am not employed by, related to, nor of counsel for any of the parties herein, nor otherwise interested in the outcome of this action.

Dated this 9th day of July, 2023.

Tiffany Felts, CVR
Tiffany Felts, CVR