

1 DEPARTMENT OF MEDICAID SERVICES
2 THERAPY SERVICES TECHNICAL ADVISORY COMMITTEE

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13 JANUARY 9, 2024
14 8:00 a.m.
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22 Stefanie Sweet, CVR, RCP-M
23 Certified Verbatim Reporter
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A P P E A R A N C E S

TAC Members:

Dale Lynn, Chair
Elise Kearns
Renea Sagaser
Emily Sacca
Kresta Wilson
Linda Derossett

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MS. SHEETS: Dale, I will go ahead and turn it over to you.

MR. LYNN: Okay. Thank you. You said you we do have a quorum?

MS. SHEETS: I have you, I have Krista, Linda, and Renea. And I would like to remind the members in order to comply with Kentucky Open Meeting Laws, when you are voting you do need to have your camera on.

MR. LYNN: That's correct. Thank you.

Good morning, everyone. Thank you for being here this morning. The first thing on the agenda is to review the minutes from the November 14th meeting. I have already reviewed them and if the rest of the members would take a vote on accepting them or amending them.

MS. WILSON: I motion to approve, Dale.

MR. LYNN: Any "yays"?

MS. DERROSSETT: Yes.

MS. SAGESER: I also do.

MR. LYNN: Okay. Thank you. We

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accept the minutes. I approve as well.

The first thing on old business is to follow up from the Department of Medicaid Services. What are the departments study findings on increasing the PT, OT, and speech fee schedule? This has been on the agenda for quite some time and we are just asking for a follow-up if anybody with DMS is on here to address that.

MS. SHEETS: I believe Justin Dearing would be the one to address that and I don't see him on yet. So if you want to move on to the second item maybe we can circle back around.

MR. LYNN: Okay.

Thank you. The second thing on the old business is the follow-up with the process of getting a retro PA from traditional Medicaid when a member applies for disability and it is assigned from an MCO back to traditional Medicaid.

So is there anyone on here from DMS that could address this, how is that process going to make this smoother?

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MS. KITCHEN: This is Kelly
Kitchen.

For prior authorizations, any
time that someone is in an MCO, and they
are then assigned to traditional Medicaid,
that provider has one year from the date
that they were assigned as traditional
Medicaid to get a prior authorization.

MR. LYNN: So is this process
going any smoother to retro back and pick
up the traditional Medicaid auth?

MS. SAGESER: Sorry, Dale. I
think -- I was driving here and I had to
pull over.

So I think that the issue is
that it's just constantly -- we are still
retroing back and so it is taking us -- it
is just more work on our end and that we
were asking if the state could take it so
we aren't the middleman here. That is
what we are asking.

Were you able to hear me?

MR. LYNN: Yes, I am. Thank
you. In our clinic we have not had an
issue with how to get a retro auth due to

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this, so I can't address it from my clinic perspective, but I am hearing from other clinics that this is a lengthy process.

MS. SAGESER: It's the eligibility, yeah. The retro eligibility.

MR. LYNN: I understand that DMS is working on a process to make it smoother and faster to get these authorizations.

MS. ANDERSEN: Yes. This is Jennifer with APTwith Renea. I am the Revenue Cycle Director.

MR. LYNN: Hi, Jennifer.

MS. ANDERSEN: So two things on that. I believe on the last meeting, somebody from DMS said actually they would actually not require us to get the same auth if we already had one from the MCO. We could turn in the information from the other auth we had, and it would be approved, but expanding on that, the biggest issue isn't really the auth process, it is going back and even trying to get these claims paid all together.

We are not aware that these

1 retro changes even happen until an MCO
2 recoups money from us. Oftentimes that is
3 only leaving us a one- or two-month window
4 to try to get these paid. In addition, a
5 lot of the time, from what I am
6 experiencing, we have had over \$80,000 in
7 retro eligibility recoupments happen over
8 the last several months. So it is hitting
9 us very hard to try to keep up with these,
10 number one.

11 Number two, if I only have two
12 months and a lot of these are already over
13 one-year-old, and the special process that
14 we have to go through has been very
15 unclear of how to get these claims past
16 that timely filing edit, because we are
17 already past a year, I cannot just submit
18 these like normal to get paid.

19 It is extremely burdensome and
20 is just a process we cannot keep up with,
21 and our window of time is extremely small
22 by the time we are even made aware that
23 this happened.

24 MR. LYNN: Yeah. That can be a
25 serious problem as far as revenue,

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especially with smaller practices. So what can DMS do to remedy this?

MS. KITCHEN: I think we need to take this back to Justin and see if there's anything that we can do to help assist the providers with this.

MS. ANDERSEN: I think Justin had said on the last meeting that they were looking at the possibility of just removing the providers from that financial process when these happen all together. They just, at that time, had not worked out what they would need to do to update the system and the process to make that happen, but I think, overall, that is what we would like to see happen, to see that financial exchange occur between the state and the MCOs and leave the providers out of it.

MS. DERROSSETT: That was my understanding also, that they would recognize the authorization that was already received and they would just go ahead and authorize.

MR. LYNN: So are they -- is DMS

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paying retro back pay, these recruitments right away?

MS. ANDERSEN: Once we can obtain a auth, as long as the claim is less than a year old then yes, we can get that made. The troublesome part is when the claim is over a year old already. The problem is to go through on that is a lot more cumbersome and there is a lot more paperwork involved.

MR. LYNN: Well, hopefully whenever Justin gets on, he can give us some data on that and how we can make that process better. So when Justin gets on, we will go back to number one and two in old business.

The next thing on old business is the credentialing process. Assistant Director, Jeremy Armstrong, talked to Kresta Wilson, I think it was, last month, about the credentialing timeline and it is 30 days for the MCOs, and then ten days to upload the new therapist in the system for processing claims.

Is Jeremy on this call this

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morning?

MR. ARMSTRONG: Good morning.

This is Jeremy. Yes, I'm here.

MR. LYNN: Good morning, Jeremy.

Could you address this?

MR. ARMSTRONG: Yes, sir, I did.

We shared communications across all MCO plans, the expectation, plus we made a contract amendment that went into effect on 1/1/24 just to ensure alignment to regulation and expected turnaround times for these MCOs to credential, complete credentialing for a provider within 30 days, contract with the provider within 30 days, and then upload the providers fee schedules appropriately within ten days.

MS. WILSON: So that's 70 days possible from start to finish. That correct?

MR. ARMSTRONG: That is correct.

MS. WILSON: Just so there's not confusion there. It's a little confusing sometimes -- at least on my end. I was confused about 30, 60, 90. Everybody was saying something different. So if that

1 makes sense -- it is 30, 30, 10. It's an
2 easy way to remember. Thank you for the
3 clarification, Jeremy.

4 MR. LYNN: So 30 for the
5 Medicaid, and then 30 for the MCO, and 10
6 to upload, right?

7 MR. ARMSTRONG: No. So
8 credentialing still has 30 days with the
9 MCOs and then contracting has 30 days.
10 Both are 30 days to allow the MCOs and the
11 providers to engage to ensure that the
12 MCOs receive a clean application for
13 credentialing. And then from the
14 contracting perspective they have 30 days
15 to have an executed signed agreement
16 between the provider and the MCO claims,
17 and once that signed agreement is in
18 place, those MCOs have 10 days to load
19 those provider-specific fee schedules and
20 contracted rates into their system.

21 MR. LYNN: Got it. That makes
22 sense now.

23 MS. MARSHALL: Dale, this is
24 Pam. Can I ask a question?

25 MR. LYNN: Sure.

1 MS. MARSHALL: Hey, Jeremy, what
2 is the process for noncompliance? Because
3 I think all of us have experienced
4 noncompliance even with the past
5 understanding of 90 days, that this is now
6 less time. I can't imagine that unless
7 processes are changed by the MCOs, there
8 are some that will not be able to meet
9 this timeline under current conditions
10 unless they change things. So my question
11 is: What then do we do, what is the
12 process to hold them accountable for that?

13 MR. ARMSTRONG: Well, one of the
14 first steps that a provider should take
15 when a policy, or a disagreement with the
16 policy, or noncompliance issue to state
17 contract and regulations, one of the first
18 steps that a provider can take is filing
19 that grievance through the MCO plan. The
20 grievance will allow the MCOs an
21 opportunity to correct or rectify with
22 that provider directly. But then, for
23 anything noncompliance, issues that still
24 fall into that bucket, come into the state
25 to report through the provider MCO inquiry

1 box, that noncompliance issues would be
2 the expectation to follow up with the
3 providers, for the state to take action of
4 noncompliance against the managed-care
5 organizations.

6 Now, I can put that email box in
7 the chat so that way everyone would be
8 able to have access to it. But the
9 department, I can say, is continuously
10 monitoring our MCO plans on their
11 credentialing, contracting, and loading
12 providers. So if you do receive something
13 outside -- if the MCOs are not processing
14 outside of the timelines that have been
15 described today, please, be sure to bring
16 those to the state's attention.

17 MR. LYNN: All right. Thank
18 you, Jeremy.

19 The next item on old business is
20 to request the following CPT codes to be
21 added to the PT, speech OT, fee schedule
22 and those were added to the fee schedule.
23 They had been approved, and there was a
24 question from a TAC member if they will be
25 loaded into the 2024 fee schedule.

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MS. KITCHEN: Yes. We have a request submitted and added in the system. You know that takes a little bit of time for them to get the system updated and we will be adding them to the fee schedule.

MR. LYNN: Thank you, Kelly.

MS. KITCHEN: You're welcome.

MS. MARSHALL: Dale, I have a question. It's Pam.

MR. LYNN: Okay.

MS. MARSHALL: One of the questions is: What is DMS's -- what is the client's expectations for the MCOs to get those codes added to the prior auth process, so each MCO has a different prior auth process and a different way to submit. Currently on our fee schedule, there are some CPT codes that are approved that are not able to be obtained through -- like, the codes are not even a choice for the PA, yet there is no medical policy stating otherwise from that MCO. So what is the DMS's compliance to hold the MCO accountable that all the codes on the fee schedule are available for prior

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auth and use? In regards to these new codes and current codes.

MR. LYNN: Is there anyone from DMS that can answer that?

MR. ARMSTRONG: This is Jeremy. So when we update or add a new code to our fee schedules, we send a notification to all of our MCO plans, with the expectations that within 30 days, they will have those codes added to their fee schedules for the impacted providers, and then any of those codes that are expected to have that prior authorization utilization, should be added within those 30 days as well.

MS. MARSHALL: And then what is the step, Jeremy, if we are unable to obtain a prior auth for certain codes that are on the fee schedule? What is the process for getting that corrected?

MR. ARMSTRONG: So one of the first steps is to engage with those specific MCO plans. However, if you are getting any type of pushback or delays beyond that 30 days, that is when you can

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come to the state -- to the department --
to bring an issue of that concern and we
can rectify that. Because that would be
the expectation for the MCOs to follow.

MR. LYNN: Does that answer your
question, Pam?

MS. MARSHALL: It does. I'll go
back and confirm. I'm fairly certain we
have already dealt with the MCO but
nothing's changed, but I will double check
that before submitting that to you,
Jeremy, that there's noncompliance in that
area.

MR. ARMSTRONG: Thank you, Pam.

MR. LYNN: The next thing on old
business is the Medicaid complaint
process. I understand that has been
changed somewhat, and it's a lot more
lengthy process. Can anybody from DMS
comment on that?

MR. ARMSTRONG: So this is
Jeremy, again, with DMS. What has changed
in the medical complaint process is the
reviewing of the provider complaints that
are received. In identifying what we have

1 identified within those provider
2 complaints is a behavior of providers
3 attempting to come to the state first to
4 report the issues or concerns, and not
5 specifically following the MCOs internal
6 disputes and appeals process. And so that
7 was a change from the medical complaint
8 process, that if a Medicaid liaisons for
9 the MCOs to receive and review a provider
10 complaint indicate or see that the
11 provider hasn't followed those internal
12 dispute processes, then they are within
13 their timeliness to take those actions and
14 those are the responses back that the
15 providers are receiving to follow that
16 route first. And that is truly just to
17 afford the MCOs the ability within their
18 individual contracts that they have with
19 providers, for the providers to be
20 following those internal disputes and
21 appeals process.

22 So that is really the change, as
23 far as, we have updated a little bit of
24 our form itself, which I'm happy to share
25 with the therapy TAC attendees as well,

1 but really the change is just to identify
2 the providers that have not followed the
3 internal dispute appeal processes within
4 those timelines, and if they are able to
5 follow those internal dispute and appeal
6 processes, then that is the department's
7 request back to what has been submitted.
8 So first to attempt is to try and go that
9 route, and once the decision of
10 determination has been received by the MCO
11 plant then you can take those next
12 additional steps for either an external
13 independent third-party review, or
14 potentially come into the state to file
15 the provider complaint. Just understand
16 that coming to the state first to file a
17 provider complaint, it may not afford the
18 provider the third-party extended review
19 if you have not already taken that action
20 within the 60 days of that adverse benefit
21 determination from the MCO.

22 MR. LYNN: Yeah. That makes
23 sense. So the MCO has 60 days to resolve
24 the complaint? Is that what you are
25 saying?

1 MR. ARMSTRONG: It's more or
2 less the MCO appeal and disputes. The
3 provider has 60 days to file a dispute or
4 appeal and then you have, from that
5 adverse benefit determination, you have an
6 additional 60 days to file the EIR. And
7 so I just don't want the providers who
8 follow that first step of going through
9 the appeal process, and then still not
10 agreeing with the determination made by
11 the MCO plans, and then come into the
12 state where we don't have -- we won't
13 necessarily be able to rectify all issues
14 within 60 days, so then, essentially, if
15 we don't have it resolved, then it
16 essentially removes the provider's ability
17 to file an EIR.

18 MR. LYNN: Yeah. That makes
19 sense.

20 Well we had, at TheraTree, where
21 I am employed, we had a complaint that we
22 tried to work out with one of the MCOs and
23 it never got resolved for six months, and
24 so we filed a complaint with Medicaid and
25 actually never heard back from them.

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MR. ARMSTRONG: Dale, I would really like to see that example.

MR. LYNN: Okay.

MR. ARMSTRONG: If you had made outreach through submission of a provider complaint, whether it be via email through the provider MCO inquiry box, or through the mail, sending it through the state or to the department, or submitting it by fax, we had some issues with our fax line so if it was potentially submitted through the fax, it may have been missed. But, Dale, I would love to see at least in the example of how this submission was received --

MR. LYNN: Sure.

MR. ARMSTRONG: And if the issue still has not been addressed, then we can take actions to potentially address that concern.

MR. LYNN: I appreciate that. It was faxed, and it has probably been three months ago.

MR. ARMSTRONG: Okay.

MR. LYNN: I will email that

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information directly to you. Okay?

MR. ARMSTRONG: Absolutely. And this goes for any of the TAC members on the call as well. If you all have submitted via fax, please, go ahead and outreach to the provider MCO inquiry box that was provided in the chat, because that is the team that facilitates provider complaints, and they will be able to assist and look into it further if it needs to be resubmitted, so that way we can take action.

MS. WILSON: Just a clarification on the 60 days, that applies to filing a complaint with the MCO in 60 days of the issue?

MR. ARMSTRONG: It's following the MCOs appeals and disputes process. So if you receive an adverse benefit determination that you don't agree with, providers have 60 days to submit the appeals for that to the MCOs.

MS. WILSON: Okay.

MR. ARMSTRONG: MCOs have 30 days to make a determination from that

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submission.

MS. WILSON: Okay. Thank you.

MR. LYNN: Thank you, Jeremy.

The next thing on the old business is the Therapy TAC proposed to the Kentucky Advisory Council for Medical Assistance to prohibit medical managed-care organizations from applying multiple payment reductions, MPPRs, to occupational therapy, physical therapy and speech therapy medical claims. The DMS response, the department reached out to the MCOs and was informed that none of the MCOs are utilizing MPPR for therapy claims at this time. In addition, if the TAC has a specific example that demonstrates an MCO is applying a MPPR to medical claims, DMS will address the issue with that specific MCO.

I don't know of any claims that MCOs have applied MPPR. Has anyone else on the TAC? No? So it, apparently, this is pretty much resolved by DMS, that if an MCO does apply MPPR to OPT or speech claims, then we should report that to DMS.

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MS. MARSHALL: Dale, this is Pam. I think this was in reference to the surprise moves by WellCare trying to apply MPPR without proper notification.

MR. LYNN: Yes. That's what it was.

MS. MARSHALL: Yes.

MR. LYNN: But they didn't do it, that I know of.

MS. MARSHALL: Correct.
Correct.

MR. ARMSTRONG: This is Jeremy. Just to confirm that that expectation for the MCOs to not be utilizing that MPPR for reduction was a communication that I sent. So if there is anything that you all are seeing from the TAC members differently, please don't hesitate to bring that directly to my attention, so that way I can quickly get that addressed.

MR. LYNN: Okay. Thank you.
The next thing up is new business.

MS. WILSON: Dale, I think we need to go back to number one.

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MR. LYNN: Oh, is Justin on here?

MR. DEARINGER: He is. I apologize.

MR. LYNN: Oh, okay. How you doing, Justin?

MR. DEARINGER: Good sir, how are you?

MR. LYNN: Good. The first question in old business was a follow-up from the department about their studies on increasing OT's, PT, and speech fee schedules. We just, kind of, wanted an update on that.

MR. DEARINGER: Yes, sir. So that study has not been fully completed yet. We are doing some things in the meantime to try to give some assistance. You all know that we update our fee schedules every year in accordance with the Medicaid rates -- I'm sorry the Medicare rates. And so sometimes the fees increase and sometimes they decrease and we make those changes accordingly.

This year, we have increased the

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fees that have increased through the Medicare increased rates, and we have not decreased any of the rates. So we left that out this year. Anything that decreased, we left it the same that was on the 2023 fee schedule. So we were able to get that done for you guys.

We are also in multiple talks on several different key issues on exactly how we can work with rates and keeping those comparable. So we have a lot of different projects going on, other than just that main fee study, that could potentially see some rate changes in the future. The last thing that we are doing -- well not the last thing -- there are two separate projects that have started.

One is a prior authorization review. I wanted to let you know that we are working on that. We actually hired a new employee, and this is going to be their first assignment. Although we have started on it on our own, but their primary first assignment -- and this is

1 what their entire background is in,
2 research and policy -- and so this is
3 their first project will be reviewing
4 prior authorizations for therapy. They
5 will actually be starting with therapy and
6 durable medical equipment. But they will
7 be looking at every single prior
8 authorization that we ask for from therapy
9 providers and we are going to be going
10 through that to see if we believe that is
11 100 percent necessary.

12 If it's not, then we are going
13 to get rid of that prior authorization.
14 In addition to that, and as a part of
15 that, we are also reviewing the prior
16 authorization process to try to make sure
17 that that is easier for you all, as
18 providers, and to make sure to see how it
19 is submitted, and what information is
20 required to get prior authorization and
21 payment, and to reduce the lack of
22 information that you all receive. The
23 LOIs. We want to make sure that those
24 are -- if there is information that is not
25 100 percent necessary, that you all have a

1 lot more time to get that in so you are
2 not waiting on an LOI for something that
3 is trivial. A lot of different projects
4 in that area that we are working on.

5 And then the last thing that we
6 have started is a project to review all of
7 the different measurables for therapies.
8 Part of that is looking at the fee
9 schedule and looking at all of the
10 different limitations on the fee schedule
11 to make sure that those are still
12 appropriate, and to see if there is relief
13 that we can give providers as far as that
14 area goes too.

15 So we are tackling this in
16 several different ways while we are
17 waiting on the fee schedule, study
18 results, to, kind of, give you all some
19 relief and kind of help you all out.

20 I want you to know that every
21 single day we are working on something,
22 some project with therapies in mind, and
23 as you all as providers.

24 MR. LYNN: Thank you, Jeremy.

25 Is there a projected date where the 2024

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fee schedule will be published?

MR. DEARINGER: We are hoping to get that out as soon as we can. I don't have an exact date right now, but it should be done fairly soon.

MR. LYNN: Okay.

MS. SAGESER: Justin, with the rate studies, is there a projected date of when that is going to be completed? I know those can take several years. Are we heading down a two-year process here?

MR. DEARINGER: No. No. I think we will be getting that done sometime -- I don't have an exact date. I thought it would be done by now. I think they are looking at some time in the spring, like a March, April date. That's my thoughts, but I don't have an exact date. We haven't set that. They've ran into -- it's a complicated rate study, and so they've ran into issues, and we had to go back and readjust what we are looking at, and, you know, how it affected Kentucky, in particular. A lot of states do therapies a lot of different ways so

1 when we kind of collated all of that
2 information, it didn't exactly line up so
3 we had to go back and re-look at that. So
4 that's the ballpark.

5 MS. SAGESER: I think the main
6 concern is we are in this tight window, if
7 it doesn't happen within this month, then
8 it might not happen for another two years
9 based on the state's budget.

10 MR. DEARINGER: Right. And
11 then -- we weren't given any extra money
12 in the budget for anything, so, you know,
13 that's always something to think about.
14 The rate study will dictate the rate
15 change. I don't think it's something that
16 is necessarily tied directly to this
17 month. There's always ways that we can,
18 you know, make the changes we need to
19 make.

20 MS. WILSON: I have a question
21 about the claims, since we don't have the
22 fee schedule yet for 2024, will all of the
23 claims for each MCO, do you know if
24 that's -- if they're required to
25 automatically reprocess those, or do we

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have to manually resend claims to get them?

MR. DEARINGER: They will automatically reprocess claims.

MS. WILSON: For every single one?

MR. DEARINGER: Yes.

MS. WILSON: Okay. Sometimes we have issues with certain MCOs that --

MR. DEARINGER: Any issues again, please, let us know.

MS. WILSON: Thank you.

MS. MARSHALL: Dale, this is Pam. If I can talk, again, about that.

MR. LYNN: Okay.

MS. MARSHALL: So in past years, there are MCOs that refuse to retro reprocess, meaning they will only go from -- say, the fee schedule was approved March 1, and they have 45 days to load, they will only go, then, from whatever that date is -- April 15th if that's 45 days, they will only go forward from that date. So they will pay it all on last year's fee schedule until that date. So

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that's why we need clarification, just so we know what the rules are.

MR. DEARINGER: Sure. And we can send something out if you would like for us to. I thought that was pretty well-established, but if you have that issue come up, we can definitely handle that. We have an effective date that's listed on that fee schedule, and those fee schedules are tied to contracts, so that shouldn't be an issue, Pam.

MS. MARSHALL: Okay great. So I'm understanding you saying if the effective date is 1/1/24, then that is what is expected.

MR. DEARINGER: That is correct. Of course, I'm talking about traditional fee-for-service Medicaid, and MCOs have to provide a minimum of what is on those fee schedules. Of course, each MCO will have its own contract with each provider, so some of that depends on what is exactly in that contract, too.

MR. LYNN: Justin, you were out for old business item number two,

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following up on the process of getting the retro PA from traditional Medicaid when a member applies for disability and it's assigned from an MCO back to a traditional Medicaid.

MR. DEARINGER: Yes, sir. We've got that process -- we are working on getting it taken care of. It's kind of a complicated process, but we are working on that. If there's any, if you have those issues, if you bring those directly to us, we can get those handled quickly, until we get our systems completely aligned. But I want you to know that we are working on that system right now. It is just a system change that we are trying to get completed, but we are working on it, and in the meantime, if you have any of those, let us know.

MR. LYNN: Okay. Thank you, Justin.

I just noticed that I skipped over item number six on old business: The physician's signature on the plan of care. DMS prior authorization reviewers

1 continues to require signature on plan of
2 care before processing PA requests, and
3 that shouldn't be the case. Is there a
4 way that DMS can communicate with the
5 reviewers -- PA reviewers -- and get that
6 information to them that the physician's
7 signature is not required on that plan of
8 care?

9 MR. DEARINGER: So I think we're
10 going to have an individual from DMS reach
11 out to you all and start having some more
12 frequent meetings -- just, kind of, in
13 between meetings to make sure that we,
14 kind of, understand each scenario and
15 situation. I think this is one of the
16 situations where we had gotten a request
17 for some relief on this issue, and
18 previously the physician, I think it's
19 9073005, I think is the regulation that
20 allows the electronic signature, but prior
21 to that, the requirement was that the
22 physician had to sign -- the same
23 physician that ordered the therapy had to
24 re-sign it in order for it to be valid.
25 We opened that up after hearing back from

1 you all, and sent a letter out confirming
2 that in August, that instead of having
3 that same physician having to sign that,
4 any physician could sign it, and it can
5 also be signed by an APRN, a physician's
6 assistant, and it could also be signed by
7 a registered nurse that was in that same
8 physician's group with approval from the
9 physician. So it opens it up to where,
10 you know, instead of having to have that
11 same physician sign it, it could be signed
12 by a myriad of clinicians that are working
13 with that physician or that physician's
14 area.

15 MS. MARSHALL: Dale, can I
16 speak? This is Pam.

17 MR. LYNN: Sure.

18 MS. MARSHALL: So Jeremy, I just
19 wanted a minute to talk about this, as I
20 work with -- I am aware of people in other
21 states who work with their state Medicaid
22 on this exact issue. So one of the
23 differences between CMS with Medicare
24 rules is that there -- for everything, the
25 language is around rehabilitation. And

1 rehabilitation is when someone lost the
2 skills that they had. And in Medicare,
3 frequently, therapy for rehabilitation is
4 a fall, an accident, an injury, an event
5 like a stroke, something happening, maybe
6 surgery. So the medical follow-up by the
7 physician, a lot of times these patients
8 are coming out of hospitalization, they
9 are post surgery, that's why the
10 requirement for the signature on that plan
11 of care is so important. But under the
12 age of 18, when you are looking at
13 Medicaid in the state of Kentucky, you are
14 talking about, largely habilitation. The
15 child has largely never acquired the
16 skill. It is habilitative services. And
17 what we are seeing in our area is many
18 pediatricians, like, private groups of
19 pediatricians, are no longer accepting
20 Medicaid. In fact, there are hundreds and
21 hundreds -- I don't even know how many --
22 lots of children who are going to be
23 without primary care, as they are making
24 these changes. And that puts a lot of
25 stress on the few, mostly hospital groups

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who are accepting Medicaid, or the
outlying rural primary cares that are now
going to have to absorb some of these
patients.

Even though, the electronic
signature is allowed, this is the process
for a therapy group communicating with the
pediatrician office. It is faxing,
because our EMR systems don't communicate
with theirs, so we have to fax the
document, their office then has to print
the document, then the doctor has to sign
it, and then they have to scan it back.
The problem isn't necessarily us getting
it to them, we then have to babysit in
trying to get it back. And you are
talking hundreds, or even thousands of
these things. The volume of therapy to a
habilitative patient is much different.
Medicaid is largely a short-term, it might
be a 12-week-period, where habilitation
can go on much longer -- 6-months or
12-months. Therefore, the frequency of
these things coming at the physicians is
much more frequent than a Medicare

1 physician signing. So you've got not only
2 the difference in intensive medical
3 patient versus the habilitated patient,
4 but you've got the volume frequency. So I
5 would recommend that our Therapy TAC ask
6 DMS to discuss this with the Physician
7 Therapy TAC, in particularly the
8 pediatricians, and gather some information
9 of their feedback. Because I think as a
10 state, we can decide, do we think assigned
11 plan of care is necessary, because us not
12 getting them back from the physician means
13 we have to stop that service, we have to
14 interrupt that service, until we can do
15 that. It's physically not possible for us
16 to go to a physician office and stand
17 there with, you know, 100 of these things
18 to sign and get them to sign it and get
19 that back.

20 (Audio issue.)

21 DR. THERIOT: This is
22 Dr. Theriot and as a pediatrician, I just
23 like to throw out --

24 MS. MARSHALL: Where it is
25 signed. We have them signed --

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MR. LYNN: I think Pam just went behind a mountain. She's traveling.

DR. THERIOT: I think, as a pediatrician, when the physician orders the therapy, they think that's it. They think the child is going to get it. They do not realize that the child is not going to get it until you sign that plan of care. So I see this as a real -- I did not even know that until I started in this job with Medicaid. They think they ordered it, they get this piece of paper that has the plan of care. They say oh, great they're getting it. There is no urgency in signing it. It would be a big lift to educate all of the providers that you have to sign this, and you have to keep signing them over and over, to make sure the child keeps getting the therapy. And the pediatricians don't know that because they are never going to change it. There is no reason for the pediatricians to sign it, basically giving your approval for that plan of care, because they don't know what the plan of care -- they don't

1 have the expertise to say no, don't do
2 that, do this. They are never going to
3 say it unless they happen to be a
4 therapist, as well as a physician, so it's
5 really a rubber stamp. It's never going
6 to be changed. It just needs to be
7 signed. So I do think that this is a big
8 problem, and it's interfering with kids
9 getting their services. So it is
10 something that we need to look into. I
11 just wanted to agree with you, Pam.

12 MS. MARSHALL: Thank you for
13 that. Can you hear me now, Dale?

14 MR. LYNN: Yeah. You are not in
15 a valley anymore.

16 MS. MARSHALL: Okay, great. I
17 am driving through mountains. So I would
18 like to propose that because the
19 regulation -- the words in the regulation
20 is, "in collaboration with." Currently,
21 there is not anything for a provider, if
22 they are going to read through every
23 regulation, everything in writing, there
24 is nothing that states a signed plan of
25 care is required. Nothing. And

1 therefore, it's not required on the MCOs,
2 not required in Medicaid. That's how it
3 stands right now. So that's another point
4 to this, that our practice, personally,
5 has MCOs who are denying claims, telling
6 us you do not have a signed plan of care,
7 but it hasn't been a requirement. I mean,
8 it's not written, so that needs to be
9 cleared up, and then the decision of what
10 do we do? What do we want in the state,
11 because in my conversations with
12 pediatricians, they agree with that same
13 idea that you all are the experts. We
14 think when we send this physician order
15 over, that's saying that we want you to
16 take over and help this child, meet the
17 goals.

18 I believe that the medical
19 necessity comes through the prior auth,
20 meaning any reviewers, even if they are
21 randomly reviewing documentation of the
22 prior auth, that is the time to catch, is
23 this medically necessary or not. It's not
24 through an administrative process of a
25 signature, because, you know, there's not

1 time in the day for that doctor to read
2 all of those plans of cares. It just
3 becomes a burden -- and an administrative
4 burden, for sure.

5 MR. ARMSTRONG: Hey, Pam, this
6 is Jeremy. The denials that you are
7 seeing from the MCOs, is that across the
8 board? Or is it specific to certain --

9 MS. MARSHALL: No. Yeah, it's
10 certain MCOs and it's specific to
11 reviewing our documentation, but us
12 specifically being flagged on signed plan
13 of care when, to our knowledge, that is
14 not a requirement. In writing, it is not
15 anywhere written.

16 MR. ARMSTRONG: Well, I am
17 always happy to engage with our MCOs to
18 clear the understanding and expectation of
19 our interpretation of the regulation and
20 so, Pam, if you want to send me an email,
21 or any of the TAC members, send me an
22 email that you are seeing this behavior
23 differently, I will be happy to express
24 that messaging to the MCO plans.

25 MS. MARSHALL: Okay, great.

1 MR. DEARINGER: Pam, I think it
2 was a great idea that you had. I think
3 this is something that we tried to address
4 with the letter in August. Maybe it
5 didn't have the intended effect that we
6 thought it might, so we can definitely
7 meet, and I think your suggestion of
8 getting together with the Physicians TAC,
9 having Dr. Theriot on, having some
10 physicians on that are pediatricians, you
11 know, hearing your concerns and allow them
12 to listen to what you all have to say and
13 then let them think about that and
14 formulate a response. We want what's best
15 for the members and their healthcare, so I
16 think we can come to -- we can at least
17 explore the possible change to this, and
18 be open to that, for sure. Once we get
19 that feedback, I think that's an amazing
20 idea, so I will try to schedule that some
21 time, hopefully we can get that scheduled
22 this month, within the next couple of
23 weeks, and then see where that meeting
24 goes, and then revisit that on our
25 meetings in between TAC meetings. Does

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that sound like a good plan?

MR. LYNN: Does to me. Yes.

MS. DERROSSETT: I think so Justin. One other -- can I? I was going to make a comment, too. One thing too, even like CMS, they do require a signed plan of care, but they also have, what they call, a delayed certification, so they know there is going to be a delay a lot of times. For you to require it during the authorization process, when you can have a delay to get that, that's what is the hold up, too. Even if they say yes, you have to have a signed plan of care at one time or another, if you are allowing the delayed certification, that usually means you can go ahead and start therapy services, until you get that. So I would like for them to look at that, also.

MR. DEARINGER: Did the change in policy we made back in August, did that help at all? Or was that really of no help? Just curious.

MR. LYNN: I think what the

1 problem is, Justin, with traditional
2 Medicaid, is when they tried to get that
3 auth through the new portal, it's the same
4 situation there, that they are requiring
5 the signature. So we always do get the
6 signature before we -- at our practice --
7 it makes it pretty hard for several
8 practices to be able to do that, that are
9 larger and who deal with physician's
10 offices who are much larger and busier
11 than ours.

12 MS. SACCA: Justin and Jeremy, I
13 will add to what Pam is saying that we are
14 seeing that in the adult populations as
15 well. I, myself, had an experience with a
16 wound care patient, where we had to delay
17 care for up to a week because we were
18 awaiting that denial, looking through
19 peer-to-peer to identify and once we had a
20 peer review conversation it was because we
21 were missing that signed plan of care.
22 Despite having the conversation that was
23 not a requirement, had to close that and
24 redo and resubmit an authorization. I
25 would agree that a conversation between

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the Physician TAC and the Therapy TAC on that administrative burden would be beneficial in the adult population as well as the pediatric population, because it really is delaying services that these providers are sending to us to provide, and using our expertise in the matters.

MS. ANDERSEN: This is Jennifer, APT. Can I add something on that?

MR. LYNN: Sure.

MS. ANDERSEN: We do have -- I have in email and a letter from Commissioner Lee that DMS has agreed not to require signatures for the authorization process. I have even been sending those letters, along with an authorization request to the auth portal team and they are still -- I don't think it's every worker there, but we will still get an LOI saying we don't care. Yes, I can see in writing, that this isn't supposed to be required, but I'm going to go ahead and request that signed POC anyway.

And I want to make something

1 very clear, because Linda touched on those
2 delayed certs with CMS. CMS doesn't just
3 allow for delayed certs. They allow for
4 missing certs. They clearly outline,
5 black and white, in CMS guidelines, that
6 the purpose of requiring POCs or having a
7 delayed or missing COE, the intent is to
8 not have the patient to stop receiving
9 services. That is not their intent. They
10 make it very clear, the patient is still
11 supposed to be allowed to continue
12 receiving services even if a POC is
13 missing or delayed. And they do make
14 allowances on how you can remain in
15 compliances when both of those situations
16 happen.

17 But through the authorization
18 process, we do not that ability at all.
19 We only have a 30-day retro window, we are
20 getting authorizations after we are
21 already providing services trying to run
22 on good faith that someday, somewhere this
23 physician is going to sign this, and
24 someone is going to approve this, and it
25 is just not happening.

1 We are also being asked to
2 change our plan of care dates to match the
3 authorization start dates perfectly, and
4 our authorization periods, particularly
5 when 20 visits are free, don't match the
6 POC dates, and we are being asked to
7 revise those POCs and send them to the
8 physicians which is doubling up on all of
9 the POCs that they have to sign and they
10 are getting very angry. When they come
11 back and say, I just signed this two weeks
12 ago.

13 MS. SACCA: We are experiencing
14 the same thing. This is Pam Marshall. We
15 are even, again, the MCOs are trying to
16 hold accountable treatment plans missing
17 established time frames with start/stop
18 dates and visits even though, we think we
19 have the right information on there. So I
20 think this whole requirement of signed
21 plan of cares and the date ranges need to
22 be clarified through this committee,
23 through the TAC, so that the MCOs have
24 that information, and that it is not so
25 difficult for the provider.

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MS. ARMSTRONG: This is Hilary
Armstrong with Foundation Hand and
Physical Therapy Enrichment and we are
dealing with these exact same issues, as
well.

MR. LYNN: Well, hopefully, we
can get this resolved soon. Justin?

MS. SAGER: This is Renea. I
just want to remind everybody we've been
talking about this for way over --

MR. LYNN: Years.

MS. SAGER: -- six or seven
months. Yes, years. At what point are we
going to get --

MR. DEARINGER: We have been
and, again, you know, we went through the
big change in August, and I thought that
would be -- that would kind of do the
trick, and obviously it has not, so I
think this next step is to make another
change, obviously.

We will get -- I know it has
kind of been ongoing, but we will get some
resolution to it quickly. I will try to
get a meeting set up within a couple weeks

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and we will take a -- we will have a resolution from that meeting one way or the other. It sounds like there's a lot of little issues too, inbetween there, but let's see if we can just attack the big issue first, and then we might not have to worry about any of those little ones.

MR. LYNN: All right. Thank you Justin.

Let's be ready to move on to new business. The first item on new business is to request to add the speech therapy to the speech therapy fee schedule, CPT Code 92605, evaluation for prescription of nonspeech generating augmentative and alternative communication device, face-to-face with the patient for the first hour.

MR. DEARINGER: We will research that and see if we can add that.

MR. LYNN: All right. Thank you.

The next item on new business is provider reports when requesting a speech prior authorization through the DMS

1 portal. They are asking for proof that
2 the patient is not receiving duplicate
3 services at school.

4 Pam, if you are still on, can
5 you address this? I know this has
6 happened to you.

7 MS. MARSHALL: Yes. I am still
8 on.

9 So we've had -- we've had this
10 with -- I can't quote right now who, but
11 we have experienced this requirement where
12 they are sending back proof that there's
13 no duplication of service at school.
14 Typically, we are medical model
15 outpatient, and we don't get the school
16 information -- we don't have the IEP.
17 Many times the parents have not signed a
18 release for us sometimes to even get that.
19 Normally, we have to have that release
20 signed before we can come to the school or
21 before the school will talk to us. So its
22 holding up the prior auth -- they are
23 saying they need it, and it is required.
24 And we are saying that because of FERPA,
25 we don't have access to that information.

1 And they really are two different
2 services -- educational versus medical
3 model.

4 So I'm just wondering if we can
5 have a discussion about this issue and
6 what's needed -- does the parent need to
7 submit that? I don't understand what
8 would be a good solution, but we can't be
9 the middle person trying to obtain an IEP,
10 meanwhile services are delayed waiting on
11 the PA to prove that there is not
12 duplication of service.

13 MR. DEARINGER: So pam, this is
14 the first time that I've ever heard of
15 this, and we are checking in with our
16 systems people to see what's going on with
17 that. That's not something --

18 MS. MARSHALL: Does anyone else
19 on the call have that?

20 MS. ANDERSEN: Yes. ATP over
21 the last, I want to say, two weeks, just
22 started getting an influx of those
23 requests as well and it just kind of
24 started out of the blue. Same issue, we
25 don't necessarily know, and if we are

1 aware that they are getting services at
2 the school, like Pam said, we don't have
3 those IEP's. Our therapists may make an
4 effort to collaborate and find that
5 information out, but my auth team does not
6 know that, and it just really is not going
7 to provide this information.

8 MS. MARSHALL: Yes. And it's
9 also my understanding that the school
10 IEP's, they no longer have separate
11 therapy goals. Like, there isn't
12 standalone speech goals or standalone OT
13 or standalone PT. And we are getting that
14 request for OT and PT, as well. So that
15 is the other confusing part is I can't
16 imagine that we would have the same goals
17 or we shouldn't, because I don't think --
18 if we had similar goals to school, it
19 would not meet medical necessity
20 requirements. It would not meet inner
21 qual guidelines for Medicaid for any
22 Medicaid service. So it's a little
23 confusing why this is a thing, or why this
24 is even being brought up. I understand
25 that it is in the way that we can't

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duplicate service, but I don't think it's our responsibility to prove that we are not.

MS. JONES: Pam, this is Erica Jones. Thank you for bringing this to our attention.

So a school is required to provide those services that are in the IEP regardless of whether or not they are reimbursed by Medicaid. So those authorizations should be two separate processes -- the ones for the school and the ones outside in the community setting. So if you would allow us some time to look into what's been happening, I guess, the last few weeks, for why they are requiring proof, and then I will see if CMS can provide us some different models to make sure that this doesn't happen.

MS. MARSHALL: Okay. That would be great. It made my mind wonder, down the road, that if this was a requirement, then how would you decide, if it was decided that you submit an IEP and someone decided that this is duplication of

1 service, how do you determine who gets
2 paid? That was the other thing I thought
3 of. Like, oh no, would outpatient get
4 paid or would school get paid? Who would
5 get paid if they are billing Medicaid?

6 MR. LYNN: So I have a question.
7 Erica, the new reviewers with this new
8 portal, are they all within the state of
9 Kentucky? Because I am wondering if
10 possibly, they may live in a state where
11 that is a requirement, and they just
12 misunderstand the laws of Kentucky about
13 this.

14 MR. DEARINGER: Yeah. I'm not
15 sure about that, to be honest, because
16 they are not state employees, they are
17 contracted. So that is a good question.
18 I know there has been a couple prior
19 authorization issues that have come up
20 that are training-related. I don't know
21 if this is one of them or not. This is
22 one that we will have to check into and do
23 some digging to see. I agree it is not
24 the providers, you know, job to prove that
25 it is not duplication of services, so let

1 us dig into it a little bit and see what
2 we can find out.

3 MR. LYNN: And like Pam said,
4 the IEPs are written so differently, the
5 plan of care for OT, PT, and speech and
6 then medical model. The goals are blended
7 into the teacher's goals on the IEP. So
8 it would be really hard to tease out
9 whether we are duplicating services
10 anyway. So it would be great if you guys
11 could look into that and get some
12 resolution on that.

13 DR. THERIOT: Hi. This is
14 Dr. Theriot again. I think it would be
15 fine to assume that it is not a
16 duplication of services, because the
17 educational model versus the medical model
18 is so different, and many times children
19 are getting IEP services, which might be
20 once a week, therapy in a group, and
21 that's what they get for their physical
22 therapy, or speech therapy. And they
23 obviously need more for medical reasons
24 and so, once again, pediatricians will
25 often say you need -- I know you are

1 getting this in the school, but we are
2 going to refer you to therapy because you
3 need so much more, and the school is going
4 to -- you are going to meet those needs at
5 the school and it's not even going to get
6 near what you need for medical reasons.
7 And I think people get mixed up when they
8 hear that they are getting it at the
9 school, but I do strongly feel that it is
10 completely different, and it is not a
11 duplication, and if it can just be two
12 separate approval things, I think that
13 would be great. Just my opinion.

14 MR. LYNN: At our practice, we
15 actually have a checklist that we can give
16 parents, like, for occupational therapy,
17 for example, this would justify the
18 occupational therapy in the school. This
19 would justify occupational therapy in the
20 outpatient setting. Because sometimes
21 parents are confused of why am I getting
22 OT at school and at this clinic? So this
23 kind of explains the difference between
24 the two models.

25 Okay. I guess we can move on to

1 the -- anybody -- I think, Linda, you had
2 a concern about getting PAs that you
3 mentioned to me in an earlier email. Do
4 want to address that?

5 MS. DERROSSETT: Yes. I have
6 talked to providers outside of our
7 facility, as well, also, and they were
8 saying that -- I think it was with
9 traditional Medicaid, I said after the
10 initial 20 visits, they were having to get
11 reauthorizations and when they went to get
12 them reauthorizations they were having to
13 do it every 30 days, and sometimes it was
14 taking up to two weeks to get the
15 authorizations back, so by that time it
16 was time for resubmitting again, and I
17 didn't know if anybody could look into
18 that process to see if we could speed it
19 along, because we are either having to
20 delay -- it's not because we don't have it
21 back, or we are just having to continually
22 redo it and redo it. It's just a very
23 quick process and you are not even done
24 with the 30 days before you're having to
25 redo it again.

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MS. ARMSTRONG: This is Hilary
Armstrong, again, with Foundation Hand and
Physical Therapy, and we are dealing with
that same issue, as well, that we can't
see the patient until we get that
authorization back and, by then, two weeks
have gone by and interrupted care as well.

MR. DEARINGER: Yeah. Thank you
for bringing that to our attention. We
will look into it and see what we can do.
And that's after the 20 visits are up,
right?

MS. DERROSSETT: Correct.

MR. LYNN: Okay. Any other
issues from TAC members or public that
they'd like to address?

If not, it doesn't look like we
have any recommendations for the MAC. Is
that correct, the rest of the TAC members?

MR. WILSON: I think we have
enough to keep Justin busy for awhile.

MR. LYNN: Justin and Jeremy,
both.

MR. WILSON: Yeah. And Jeremy,
too.

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MR. LYNN: We appreciate you
guys.

MR. WILSON: I hope you don't
have anything else to do besides take care
of us.

MR. DEARINGER: No. It's good,
and I really enjoy the fact that we've
started to have these meetings in between
TAC meetings too, because I think -- and
the meetings that we are going to have
with the physicians, these are going to be
great changes, I think, that we are
looking at. So I think this has been very
positive.

MR. LYNN: I agree.

MR. WILSON: Thank you very
much.

MS. DERROSSETT: Yes. We
appreciate your time. I said, is there
anything that you are going to be working
on, you, Justin or Jeremy, that needs to
go to the MAC, or is it something that you
can just handle?

MR. DEARINGER: No. I think at
this point, we need to kind of see where

1 we are with these issues. I think the
2 meetings with the physicians will have a
3 resolution on that one from that. And I
4 think, having us looking at the new issue
5 of trying to prove duplication services in
6 school settings, I think that is going to
7 be something easy for us to look into and
8 handle and then the PAs for after 20
9 visits, every 30 days, and its taking two
10 weeks to get them, I think that we can
11 look into that pretty easily.

12 So I don't see anything -- of
13 course, adding codes to the fee schedules,
14 that is commonplace, so I don't see
15 anything right now on our end.

16 MR. LYNN: Okay. Thank you.
17 And I'm available anytime, Jeremy or
18 Justin, if you need to meet with me.

19 Okay, our next Therapy TAC
20 meeting is Tuesday, March 12th, and I'd
21 like to take a vote to adjourn this
22 meeting.

23 MS. SACCA: So moved, Dale.

24 MR. LYNN: Okay. We will see
25 you in March. Thank you.

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C E R T I F I C A T E

I, STEFANIE SWEET, Certified Verbatim Reporter and Registered CART Provider - Master, hereby certify that the foregoing record represents the original record of the Technical Advisory Committee meeting; the record is an accurate and complete recording of the proceeding; and a transcript of this record has been produced and delivered to the Department of Medicaid Services.

Dated this 16th day of January, 2024

_____/s/ Stefanie Sweet__

Stefanie Sweet, CVR, RCP-M