

# Quit Now Kentucky 2022 Outcomes Report

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## Executive Summary

From July 2021 – June 2022, Quit Now Kentucky, operated by National Jewish Health, offered a comprehensive commercial tobacco cessation program with telephone-based coaching and a web-based interactive cessation resource to support Kentucky residents who wanted to quit using commercial tobacco products<sup>1</sup>. National Jewish Health conducted an evaluation of the program by surveying participants seven months after enrollment (February 2022 through January 2023).

The evaluation aimed for 200 completed surveys among callers who completed intake from July 2021 through June 2022 and agreed to follow-up, regardless of their readiness to quit. Participants enrolled in the phone program were surveyed via phone 7-months post intake. Web-only participants were not surveyed as part of this evaluation.

A total of 2,290 participants completed a phone intake in this report period, 2,205 consented to follow-up, and 1,177 were included in the survey pool. The survey was completed by 210 participants, resulting in an 18% response rate.

Key highlights from the survey include:

- Overall, 26% of Quit Now Kentucky phone coaching participants quit using tobacco.
- Phone participants who completed five or more coaching calls had a quit rate of 43%, but only 19% of phone participants completed five coaching calls.
- Regardless of participation in the BH protocol, participants who reported living with two or more behavioral health conditions had a 24% quit rate compared to a 30% quit rate for participants who do not report living with a behavioral health condition. These data further underscore the importance of additional support for people living with a behavioral health condition during their cessation journey.
- There were 84 provider referrals during the intake period and they accounted for 4% of phone intakes.
- Among phone participants, the satisfaction rate was higher among those who received quit medications compared to those who did not (92% versus 77%, respectively).

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<sup>1</sup> We affirm the sacred purpose of tobacco in American Indian communities. In this report, cessation services refer only to commercial tobacco. *All references to “tobacco” shall be qualified as “commercial tobacco” unless specified.*



## Quit Now Kentucky Program

Quit Now Kentucky program (the Quitline) provided free cessation support to residents trying to stop using tobacco. The Quitline offered support through telephone coaching, an interactive web portal, other digital services such as text and email, and by providing FDA-approved smoking cessation medications. Individuals were able to enroll in services by:

- Calling 1-800-QUIT-NOW or 1-855-DEJELLO-YA;
- Completing an enrollment form using the web portal; or
- Through a fax, web, or EHR-based referral made by a health care provider.

The Quitline recognizes that some populations require unique support to stop using tobacco. To meet this need, the Quitline offered tailored phone programs for pregnant and postpartum participants, people living with behavioral health conditions, youth, and young adults. To support individuals for whom English is a second language, the Quitline offered phone coaching, print materials, and a website in Spanish. The Quitline also partnered with LanguageLine to provide real-time translation in more than 200 additional languages.

National Jewish Health, the largest nonprofit provider of telephone cessation services, operates Quit Now Kentucky program. As a founding member of the North American Quitline Consortium (NAQC), National Jewish Health follows NAQC guidelines for operating and evaluating the Quitline.

### Phone Program

For the evaluation period, the phone program provided coaching to any Kentucky resident who was thinking about or actively trying to quit. Coaching covered a variety of topics integral to quitting, such as strategies to increase motivation to quit, setting a quit date, and managing triggers. Coaching also provided interpersonal support to help participants maintain abstinence and live a life free from tobacco. Participants enrolled in the phone program were eligible to receive up to five proactive calls (in the standard coaching call program) from the Quitline and information tailored to their unique medical or demographic characteristics.



### Digital Services (Text, Email, Online, eCoaching and Live Text Coaching)

Participants were able to choose one or more digital services to enhance the support they received during their quit attempt, including:

- Opt-in interactive motivational text messages.
- Motivational email messages.
- An interactive online program ([kentucky.quitlogix.org](http://kentucky.quitlogix.org)), available 24/7, that provided:
  - Information about quitting.
  - Interactive calculators and quizzes.
  - Ability to design a quit plan tailored to the participant's needs.
  - Engagement with a community of other people trying to quit through online forums.
  - Ability to track quit medication shipments.

### Quit Medications

To receive quit medications participants must have been:

- Aged 18 years or older.
- Currently trying to quit tobacco.
- Enrolled in coaching.
- Have no medical contraindications, or provider consent.
- Belong to specific partner groups.

Eligible participants could receive:

- Nicotine replacement therapy (NRT) in the form of patch, gum or lozenge.
- Monotherapy (i.e., patch alone, gum alone or lozenge alone), or combination therapy (i.e., patch and gum, or patch and lozenge) for Behavioral Health program participants, Uninsured participants and participants enrolled in Medicare.

The number of weeks of medications available to eligible participants varied based on insurance type and available funding and ranged from a 4- to 12- week supply. The following participant groups were eligible to receive medications through the Quitline:

- Uninsured participants.
- Medicare participants.
- Residents in priority counties.
- Behavioral Health protocol participants.
- Pregnant Postpartum Program (PPP) participants, with provider consent.
- Kentucky-government and some local government employees.
- Quit Now Kentucky partners.

The full list of offerings is detailed in Appendix C – NRT Offerings.



Not all participants are eligible for NRT through the Quitline. Participants with Medicaid and commercial insurance were encouraged to reach out to their insurance to receive available benefits.

## Special Populations Programs

The Quitline offered several tailored programs and protocols for special populations designed to provide support and coaching to help navigate unique factors and life experiences that individuals may face when quitting tobacco.

### Pregnancy and Postpartum Program (PPP)

Pregnant participants often find quitting during pregnancy easier than maintaining their quit following the birth of their child (postpartum period). The Pregnancy and Postpartum Program (PPP) provided extended support to help pregnant participants successfully quit tobacco during their pregnancy and maintain their quit postpartum. The program was available to participants who began phone coaching during pregnancy. Quit medications were offered if the participant was a member of an eligible group and had consent from their provider. PPP participants received up to five coaching calls during pregnancy and an additional four coaching calls postpartum. The PPP used a dedicated Coach model, which matches the same female Coach with a single participant throughout their time in the program. The Quitline's PPP exceeded NAQC's service-level recommendations for serving pregnant and postpartum individuals<sup>2</sup>. In addition, the PPP offered an incentive for participants to complete coaching calls – \$20 for completion of each of the five pregnancy calls and \$30 for completion of each of the four postpartum calls (up to \$220 total).

### Youth Program: My Life, My Quit™ (MLMQ)

The My Life, My Quit™ program supported youth aged 17 and younger with quitting tobacco and provided a focus on addressing use of e-cigarettes and nicotine vaping products. Youth seeking assistance could enroll online via a youth-tailored website (MyLifeMyQuit.com), by calling a toll-free number (855-891-9989), or by texting our short code (36072). Youth participants were eligible to engage in coaching by phone, online chat or live text coaching (two-way text coaching as recommended by NAQC). All Coaches engaging with youth participants were specially trained based on their ability to create rapport with younger tobacco users. Most youth participants enrolled in the web or text programs only.

### Young Adult Program

The Young Adult program offered participants aged 18 to 24 programs and services similar to those offered to adult participants (e.g., phone program, digital services, and quit medications),

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<sup>2</sup> North American Quitline Consortium. (2014). Quitline Services for Pregnant & Postpartum Women: A Literature Review and Practice Review. (V. Tong, T. Thomas-Hasse, Y. Hutchings). Phoenix, AZ.



with the added benefit of a streamlined engagement and outreach to the Quitline via a short code text (36072).

#### Behavioral Health Protocol

People living with a behavioral health condition and who use tobacco products have a harder time quitting and maintaining their quit, compared to tobacco users who do not live with a behavioral health condition. The Behavioral Health (BH) protocol was tailored to provide additional support by offering participants up to seven coaching calls, including a preparation coaching call and two follow up 'check-in' calls one month apart, and specific coaching to support a person trying to quit based on their behavioral health conditions. Starting July 2020, based on participant feedback, National Jewish Health began testing additional outreach strategies, including supplemental activity workbooks, specialized text messaging, and providing information on local resources that support behavioral health. Participants in the BH protocol were eligible for 8-weeks of combination therapy quit medications.



# Tobacco Cessation Rates

The following sections describe evaluation findings broken out by program enrollment type, tobacco use patterns, demographics, and behavioral and medical health conditions.

Results were excluded when the number of respondents in a reporting category were fewer than five.

See Appendix A for a full description of the evaluation methodology.

## Definition of Terms

The following terms are used throughout this evaluation report.

- **Conventional tobacco:** Defined as commercially manufactured combustible and non-combustible tobacco products (i.e., cigarettes, cigars, pipe, and any smokeless products).
- **Electronic nicotine delivery systems (ENDS):** Defined as e-cigarettes and other vaping devices (i.e., JUUL, vapes, vape pen).
- **Commercial tobacco:** Defined as conventional tobacco and ENDS products.
- **Participants:** Refers to anyone who completed an intake for Quitline services.
- **Responder Quit Rate:** Defined as self-reported abstinence for the past 30-days (also known as 30-day point prevalence).
- **Survey pool participants:** Refers to participants who were included in the evaluation survey pool.
- **Survey respondent/Respondent:** Refers to participants who completed the evaluation survey.
- **Traditional tobacco:** Defined as tobacco used by some American Indian tribes and communities for ceremonial and traditional practices.

## Response Rate

A total of 2,290 participants completed a phone intake in this report period, 2,205 consented to follow-up, and 1,177 were sampled into the survey pool. The survey was completed by 210 participants, resulting in an 18% response rate. See Appendix B for a demographic comparison of survey respondents to survey pool participants.





## Overall Quit Rate

The overall responder quit rate for conventional tobacco alone was 28.1% (95% confidence interval = 22.0% - 34.2%), while the overall responder quit rate for any tobacco product was 26.2% (95% confidence interval = 20.3% - 32.1%).

Please note, National Jewish Health and NAQC do not consider a respondent using ENDS as being free from tobacco for two major reasons:

- 1) ENDS are considered tobacco products by the Food and Drug Administration (FDA) and are not approved for cessation.
- 2) Observational research shows that most people who use ENDS continue to smoke simultaneously or return to using conventional tobacco products exclusively.

National Jewish Health offers the same personalized cessation support to individuals who wish to quit using ENDS.



## Quit Rate by Program Offering

In this section, the proportion of respondents who reported they quit using tobacco are described by:

- Program participation type.
- Quit medication orders.
- Digital services used.
- Number of coaching calls completed.
- Referral pathway.

### Overall Quit Rate by Phone Services

Overall, 26% of respondents reported they were quit at 7-month follow-up. The responder quit rate for coaching and NRT was 30%. For those who only completed intake or who received coaching and no NRT the responder quit rates were lower at 23% and 19%, respectively.

Participation	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>All participants</b>	1,177	210	55	26%
<b>Intake-only participants</b>	223	13	3	23%
<b>All coaching participants</b>	954	197	52	26%
<b>Coaching, no NRT</b>	400	58	11	19%
<b>Coaching and NRT</b>	554	139	41	30%



### Quit Rate by Digital Services

Quitline participants may opt to enroll in more than one digital service, therefore participants may be counted in multiple categories. The data presented in this section represents Quitline participants who opted into the phone and web programs.

Quit rates by type of digital service were similar across digital service programs, 27% for the text program and 28% for email and web programs, respectively. Quit rates by number of digital services used appeared to decline as the number of services used increased, 30% for one service, 28% for two services and 26% for three services. This could be related to the overall number of participants in each service.

Digital Service	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Text program</b>	833	142	39	27%
<b>Email program</b>	530	105	29	28%
<b>Web program</b>	260	46	13	28%

By number of digital services	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>No digital services (phone only)</b>	232	48	9	19%
<b>One service</b>	432	66	20	30%
<b>Two services</b>	348	61	17	28%
<b>Three services</b>	165	35	9	26%



### Quit Rate by Call Completed

Research has demonstrated that phone coaching increases an individual's odds of successfully quitting (odds ratio=1.6), compared to no counseling or self-help materials alone, and suggests that completing three or more calls further improves the odds of quitting <sup>3,4</sup>. The highest reported quit rate was among respondents who completed five or more coaching calls (43%). Most survey pool participants who completed a fourth coaching call went on to complete a fifth coaching call, and the number of survey pool participants with exactly four coaching calls was low.

Coaching Calls Completed	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Intake only</b>	223	13	3	23%
<b>1</b>	452	67	9	13%
<b>2</b>	172	36	10	28%
<b>3</b>	89	23	5	22%
<b>4</b>	58	11	2	18%
<b>5+ calls</b>	183	60	26	43%

The table below provides data on survey pool participants and shows the cumulative number of participants who completed each coaching call as a percentage of all survey pool participants who completed intake and coaching call one. Overall, the percentage of survey pool participants completing coaching calls two through five declines with each subsequent coaching call. In light of the quit rates reported in the previous table it is important to note that 35% of survey pool participants completed three calls and 19% completed five or more calls. Increasing the percentage of program participants who complete at least three coaching calls should be a focus for future Quitline program efforts.

<sup>3</sup> Fiore MC, Jaen CR, Baker TB, Bailey WC, Benowitz NL, Curry SJ, et al. Treating Tobacco Use and Dependence: 2008 Update. Clinical Practice Guideline. In: Department of Health and Human Services Public Health Service, editor. Rockville, MD: Government Printing Office; 2008.

<sup>4</sup> Stead L, Perera R, Lancaster T. Telephone counselling for smoking cessation. Cochrane Database Syst Rev 2006;3:CD002850



Calls Completed	# of Survey Pool Participants Reaching Call	Percent of Survey Pool Participants Reaching Call
1	954	100%
2	502	53%
3	330	35%
4	241	25%
5+ calls	183	19%

### Special Population Programs

The Quitline provided special population programs for pregnant and postpartum participants, youth, young adults, and people living with behavioral health conditions.

#### Behavioral Health Protocol

The table below details the quit rates for two groups: 1) survey pool participants who were eligible but did not opt into the BH protocol, and 2) survey pool participants who were eligible and opted into the BH protocol. Survey pool participants living with a behavioral health condition were more likely to opt into the BH protocol (n=465). The reported quit was 23% for both groups. Note, the two groups are not directly comparable as the BH protocol is accessed via opt-in during intake, which introduces selection bias, and the two groups represent different populations of callers. National Jewish Health has undertaken a special evaluation to better understand the impact of the BH protocol and a report is anticipated in 2023.

Behavioral Health Protocol	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Have a BH condition and did not opt in to the program</b>	194	22	5	23%
<b>Have a BH condition and opted in to the program</b>	465	88	20	23%

#### The Pregnancy and Postpartum Program (PPP)

The PPP for Kentucky enrolled 19 participants during the evaluation time period, eight consented to follow-up and no one responded to the seven-month evaluation survey. Kentucky provided incentives for participation in the PPP, while participation in the evaluation survey was not incentivized. The use of an incentive during the program may have set an expectation among participants for an incentive to complete the evaluation survey. Based on a FY 2020 National Jewish Health multi-state evaluation of the PPP, participants who engaged in three or more coaching calls during pregnancy and postpartum reported quit rates of 68%. The



evaluation also showed that incentives increased engagement and higher incentives resulted in higher engagement.

#### My Life, My Quit™ (MLMQ™)

While engagement in MLMQ™ online services and live text coaching is high, engagement in MLMQ™ phone coaching is lower. For Kentucky, 14 participants enrolled in the MLMQ™ phone services during the report period, six consented to follow-up and were contacted via phone, and one responded. Due to the low response rate, we are unable to report evaluation data. A multi-state evaluation of MLMQ™ conducted in 2021 found a responder quit rate of 66%.

#### Young Adult Program

The Young Adult program is available by short code only. To ensure a low-barrier access channel to the program, short code participants are asked a limited number of questions, which doesn't include consent to survey, and therefore those participants are excluded from this evaluation report.

Evaluation of these above special programs is challenging for a variety of reasons including the low number of participants that enroll in a special program for individual states during the evaluation's intake period, ability to reach participants seven-months post enrollment in the program, and use of special incentives during the program to encourage continued participation that are not available for the evaluation survey. The quit rates reported in the following table for special programs are from multiple state evaluations and do not represent only Kentucky.

National Jewish Health, in partnership with states, designed the special programs to increase access to services for priority populations. As such, we are including information about the portion of participants in these programs that received quit medications and the average number of coaching calls completed in the program. Each state client offered different types and durations of quit medication, which may be a factor that influenced the engagement in the program and responder quit rates. The PPP, and MLMQ™ programs had responder quit rates that exceeded the 30% NAQC benchmark for success.

Specialty Program (Multiple States)	Survey Respondents	Percent Receiving Quit Medication	Average Coaching Calls	Responder Quit Rate
PPP	33	13%	3.4	36%
MLMQ	40	0%	2.9	83%
BH	2,509	53%	3.0	25%



### Quit Rate by Referral Pathway

Some participants were referred to the Quitline by a health care provider (“provider-referred”), while other participants contacted the Quitline on their own (“self-referred”). The table below details the responder quit rates by these referral types.

It is worth noting, the evaluation intake period coincides with the COVID pandemic and a subsequent decline in provider referrals experienced by all state Quitlines. The responder quit rate was higher among provider-referred compared to self-referred (33% and 26%, respectively). These data should be viewed with caution due to the low number of referrals (n=42).

Referral Pathway	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Self-referred</b>	1,135	195	50	26%
<b>Provider-referred</b>	42	15	5	33%



## Quit Rate by Tobacco Use Patterns

This section provides information on the proportion of respondents who reported quitting by type of tobacco product used, the number of cigarettes smoked per day, and menthol cigarette use.

### Quit Rate by Tobacco Use Type

The majority of survey pool participants reported smoking cigarettes (n=1,101) and single product use (n=1,011). The responder quit rates for cigarettes and single product use were 25% and 26%, respectively. Responder quit rates for other types of tobacco products and dual/poly product use should be interpreted with caution due to the low number of responders. Note, survey pool participants who reported dual/poly product use may be represented in multiple tobacco product categories.

By Tobacco Product Type	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Cigarettes</b>	1,101	193	48	25%
<b>Cigars, cigarillos, or little cigars</b>	44	7	1	14%
<b>Other tobacco, including pipe and smokeless tobacco</b>	50	9	4	44%
<b>e-Cigarettes or vaping products</b>	150	14	5	36%

Single and dual use	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Single product use</b>	1,011	194	50	26%
<b>Dual/Poly product use</b>	166	16	5	31%





### Cigarettes per Day

The table below provides data only for survey pool participants who reported smoking cigarettes at intake. Among the 1,101 survey pool participants who smoked cigarettes, most participants (n=466) reported they smoked 11 to 20 cigarettes per day (CPD) and the responder quit rate was 22%. The highest quit was among respondents who smoked 1 to 10 CPD (32%), and quit rates declined as CPD increased.

Cigarettes Per Day	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>1-10 CPD</b>	241	44	14	32%
<b>11-20 CPD</b>	466	79	17	22%
<b>21-30 CPD</b>	188	35	7	20%
<b>31+ CPD</b>	168	26	4	15%
<b>No response</b>	38	9	6	67%

### Menthol use

The table below provides data only for survey pool participants who reported smoking cigarettes at intake. Among survey pool participants who smoked cigarettes, most reported they did not smoke menthol cigarettes (n=783) and the responder quit rate was 24%. The quit rate for respondents who smoked menthol cigarettes was higher at 27%.

Menthol use	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Used menthol cigarettes</b>	314	63	17	27%
<b>Did not use menthol cigarettes</b>	783	128	31	24%
<b>No response</b>	4	Excluded		



## Quit Rate by Demographics

This section provides information on the proportion of respondents who reported quitting by key demographic variables: gender, age, race and ethnicity, insurance status/type, education level, and sexual orientation and gender identity.

### Gender Distribution

The majority of survey pool participants identified as female (n=759) with a responder quit rate of 26%, the same responder quit rate reported among those who identified as male. There were insufficient data to provide a quit rate for other gender identities.

Gender	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
Female	759	140	37	26%
Male	414	70	18	26%
Other gender identities	3	Excluded		
No Response	1	Excluded		

### Age Distribution

The highest quit rates reported were among respondents aged 35-44 and 45-54 (33%, respectively). The next highest quit rate was 30% for respondents aged 65+. While there was no pattern to quit rate by age group, these data demonstrate that the Quitline supported tobacco users across the age spectrum.

Age Group	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
24 or under	30	Excluded		
25-34	99	11	2	18%
35-44	158	21	7	33%
45-54	221	33	11	33%
55-64	406	81	15	19%
65+	263	63	19	30%



## Racial Distribution

Each participant could identify with more than one race or ethnic identity. Participants who identified as two or more races were grouped in a “More than one race” category. Participants who spoke Korean, Vietnamese, Cantonese, and Mandarin were referred to the Asian Smokers’ Quitline. Due to the limited number of responses from American Indian or Alaska Natives, Asians, and Native Hawaiians or other Pacific Islanders participants, these were grouped with the “some other race” group.

The vast majority of survey pool participants identified as White (n=945) and not Hispanic (n=1,154) with responder quit rates of 24% and 27%, respectively. The responder quit rate for Black or African American was 36%.

Race or Ethnicity	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Race</b>				
American Indian or Alaska Native	12	Excluded		
Black or African American	156	45	16	36%
White	945	148	35	24%
Some other race	9	Excluded		
More than one race	37	10	2	20%
No response	9	Excluded		
<b>Ethnicity</b>				
Hispanic/Latinx	15	Excluded		
Not Hispanic/Latinx	1,154	206	55	27%
No response	8	Excluded		



### Quit Rate by Insurance

Participants were asked to share what type of health insurance they have during intake (e.g., Medicaid, Medicare). Participants who reported having health insurance via an employer or were self-insured are reported as “Other insurance”. The highest responder quit rate was among Uninsured (39%). The overall responder quit rate for Kentucky Medicaid was 25%. Among the Kentucky Medicaid health plans, most survey pool participants reported having Wellcare of Kentucky (n=156) with a responder quit rate of 26%.

Insurance	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Kentucky Medicaid</b>	412	64	16	25%
<b>Aetna Better Health of Kentucky</b>	46	7	0	0%
<b>Anthem</b>	53	5	3	60%
<b>Fee for Service</b>	4	Excluded		
<b>Humana CareSource</b>	47	6	1	17%
<b>Passport</b>	82	12	2	17%
<b>United HealthCare Community Plan of Kentucky</b>	24	10	4	40%
<b>Wellcare of Kentucky</b>	156	23	6	26%
<b>Medicare</b>	478	99	23	23%
<b>Other insurance</b>	180	26	8	31%
<b>Uninsured</b>	89	18	7	39%
<b>No response</b>	18	Excluded		



### Education Distribution

Survey pool participants with a high school diploma or GED comprised the largest group in the survey pool (n=439), followed by those with some college or university (n=308). The responder quit rates for these groups were 29% and 27%, respectively. Overall these data demonstrate the Quitline served people of all education levels.

Highest Level of Education	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
Less than grade 9	52	9	1	11%
Grade 9 to 11 and no degree	175	31	9	29%
High school diploma or GED	439	68	20	29%
Some college or university	308	60	16	27%
College degree, including vocational school	200	41	9	22%
No response	3	Excluded		

### Sexual Orientation and Gender Identity

Five percent of survey pool participants identified as LGBTQ+ (n=59) and their responder quit rate was 11%. These data should be interpreted with caution given the low number of respondents.

Sexual Orientation and Gender Identity	Survey Pool Participants	Survey Respondents	Quit	Responder Quit Rate
Not LGBTQ+	1,117	201	54	27%
LGBTQ+	59	9	1	11%
Bisexual	31	Excluded		
Lesbian or gay	25	Excluded		
Transgender	3	Excluded		
Queer	3	Excluded		
No Response	1	Excluded		



For additional context, National Jewish Health has provided data from multiple states for a larger number of respondents who identify as LGBTQ+. Each state client had different quit medication offerings, which may influence quit rates. In addition, the data below do not represent all states National Jewish Health serves. Overall, the responder quit rates for participants who identified as LGBTQ+ were similar to participants who did not identify as LGBTQ+. These data speak to the ability of the Quitline program to meet the needs of diverse populations and communities, and individuals across identity groups through program tailoring and use of motivational interviewing.

<b>Sexual Orientation and Gender Identity (Multiple State Clients)</b>	<b>Survey Respondents</b>	<b>Responder Quit Rate</b>
<b>Not LGBTQ+</b>	7,040	30%
<b>LGBTQ+</b>	436	31%
<b>Bisexual</b>	237	31%
<b>Lesbian or gay</b>	170	32%
<b>Transgender</b>	30	30%
<b>Queer</b>	51	22%
<b>No response</b>	713	34%



## Quit Rate for Health Conditions

This section provides information on the proportion of respondents who reported quitting by behavioral health conditions they may live with, and medical conditions they may have which are caused by or worsened by tobacco use.

### Quit Rate by Behavioral Health Conditions

During intake, participants were asked whether they have a behavioral health condition, including depression, anxiety, and substance abuse. A higher number of survey pool participants reported they live with two or more behavioral health conditions (n=461) compared to living with one behavioral health condition (n=202). The responder quit rate, regardless of participation in the BH protocol, for those living with one behavioral health condition was 16%, and 24% for those living with two or more behavioral health conditions. Survey pool participants who did not report living with a behavioral health condition had a responder quit rate of 30%.

Number of Behavioral Health Conditions	Survey pool Participants	Survey Respondents	Quit	Responder Quit Rate
<b>No behavioral health conditions</b>	514	99	30	30%
<b>One behavioral health condition</b>	198	24	4	17%
<b>Two or more behavioral health conditions</b>	461	86	21	24%

### Quit Rate by Medical Conditions

During intake participants were screened for a variety of medical conditions. The condition most commonly reported was cardiovascular disease (n=610). Responder quit rates by medical condition ranged from 26% for COPD and cardiovascular disease to 31% for cancer and diabetes.

Medical Condition	Participants	Survey Respondents	Quit	Responder Quit Rate
<b>Cancer</b>	129	32	10	31%
<b>Diabetes</b>	232	49	15	31%
<b>COPD</b>	492	93	24	26%
<b>Cardiovascular disease</b>	610	113	29	26%
<b>No cancer, diabetes, COPD, or cardiovascular disease</b>	344	53	16	30%



## Participant Demographics

In the following tables provide details for all participants who completed an intake from July 2021 through June 2022. Groups with fewer than five participants are excluded from the table. Demographic information that is not asked during intake for web-only participants is marked "N/A".

From July 2021 through June 2022, National Jewish Health registered 2,290 participants with a phone intake and 1,051 participants with a web-only intake in Kentucky.

Note, web-only participants were not surveyed as part of this evaluation. To help Kentucky understand the demographic similarities and differences between phone program participants and web-only participants, intake demographic data for both groups are provided.

### Demographic Characteristics

Demographic	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>Gender</b>				
Female	1,505	66%	707	67%
Male	773	34%	333	32%
Transgender, gender non-binary, or another gender identity	9	<1%	10	1%
No Response	Excluded		Excluded	
<b>Age</b>				
17 or under	14	1%	36	3%
18-20	12	<1%	20	2%
21-24	39	2%	39	4%
25-34	185	8%	246	23%
35-44	325	14%	297	28%
45-54	456	20%	228	22%
55-64	748	33%	136	13%
65+	511	22%	49	5%





Demographic	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>Race</b>				
American Indian or Alaska Native	20	1%	7	1%
Asian	Excluded		7	1%
Black or African American	293	13%	51	5%
White	1,851	81%	889	84%
Some other race	18	1%	Excluded	
More than one race	78	3%	21	2%
No response	30	1%	74	7%
<b>Ethnicity</b>				
Hispanic/Latinx	27	1%	17	2%
Not Hispanic/Latinx	2,252	98%	1,034	98%
No response	11	1%	Excluded	
<b>Insurance</b>				
Kentucky Medicaid	791	34%	N/A	
Medicare	935	41%	N/A	
Other insurance	339	15%	N/A	
Uninsured	182	8%	N/A	
No response	43	2%	N/A	
<b>Highest level of education</b>				
Less than grade 9	103	5%	24	2%
Grade 9 to 11 and no degree	331	14%	104	10%
High school diploma or GED	864	38%	317	30%
Some college or university	601	26%	356	34%

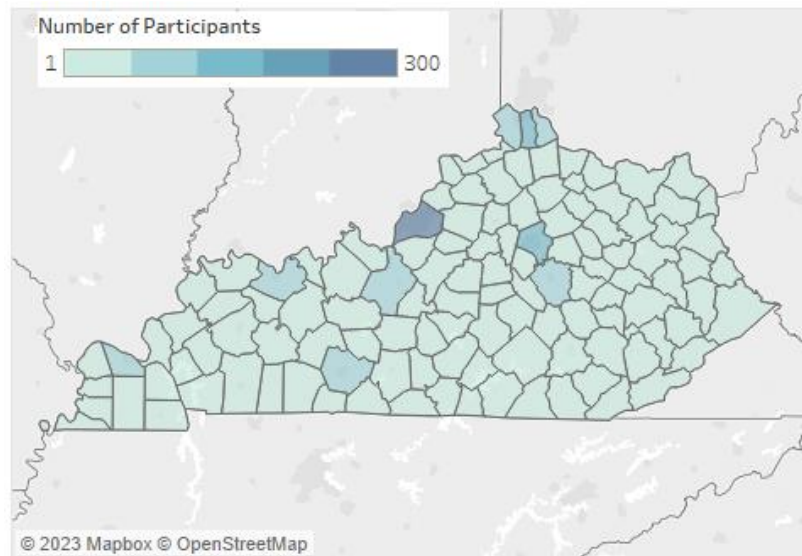


Demographic	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>College degree, including vocational school</b>	383	17%	191	18%
<b>No response</b>	8	<1%	59	6%
<b>Sexual orientation and gender identity</b>				
<b>Not LGBTQ+</b>	2,148	94%	871	83%
<b>LGBTQ+</b>	140	6%	108	10%
<b>Bisexual</b>	75	3%	50	5%
<b>Gay or lesbian</b>	54	2%	41	4%
<b>Transgender</b>	10	<1%	10	1%
<b>Queer</b>	11	<1%	8	1%
<b>No response</b>	Excluded		72	7%
<b>Behavioral health (BH) conditions</b>				
<b>No BH conditions</b>	962	42%	515	49%
<b>One BH condition</b>	386	17%	135	13%
<b>Two or more BH conditions</b>	942	41%	401	38%
<b>Medical condition (participants may be counted in multiple categories)</b>				
<b>Cancer</b>	249	11%	41	4%
<b>Diabetes</b>	484	21%	125	12%
<b>COPD</b>	949	41%	153	15%
<b>Cardiovascular disease</b>	1,215	53%	338	32%
<b>No cancer, diabetes, COPD, or cardiovascular disease</b>	661	29%	597	57%



The following is a map of Kentucky counties shaded by the number of participants. According to 2021 BRFSS data 19.6% of Kentucky residents currently smoke<sup>5</sup>, equivalent to 677,050 adults. From July 2021 through June 2022, 3,060 adult cigarette users completed an intake with the Quitline by phone or online and 1,749 received coaching and or quit medications. As defined by NAQC, Kentucky achieved a promotional reach of 0.4% and a treatment reach of 0.3%<sup>6,7</sup>.

Note, Jefferson County had over three times as many participants as the next county. The color scale was adjusted to show significant shading in other counties.



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<sup>5</sup> BRFSS Prevalence and Trends Data  
<https://nccd.cdc.gov/BRFSSPrevalence>

<sup>6</sup> NAQC. (2009). *Measuring Reach of Quitline Programs. Quality Improvement Initiative* (S. Cummins, PhD). Phoenix, AZ.

<sup>7</sup> North American Quitline Consortium. 2021. Results from the 2021 NAQC Annual Survey of Quitlines. K. Mason, editor. Available at <https://www.naquitline.org/page/2021survey>.



## Tobacco Use Patterns

The following tables present data on participant use of tobacco for the phone and web program between July 2021 through June 2022.

Demographic	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>Tobacco use type</b> (participants may be counted in multiple categories)				
<b>By tobacco type</b>				
<b>Cigarettes</b>	2,141	93%	919	87%
<b>Cigars, cigarillos, or little cigars</b>	84	4%	41	4%
<b>Pipe</b>	Excluded		Excluded	
<b>Smokeless tobacco</b>	74	3%	48	5%
<b>Other tobacco</b>	11	<1%	12	1%
<b>e-Cigarettes or vaping products</b>	292	13%	285	27%
<b>By single or dual/poly use</b>				
<b>Single-use tobacco</b>	1,975	86%	788	75%
<b>Dual/Poly product use</b>	315	14%	263	25%
<b>Cigarettes per day (CPD)</b> (out of all who use cigarettes)				
<b>1-10 CPD</b>	459	22%	193	21%
<b>11-20 CPD</b>	905	42%	461	50%
<b>21-30 CPD</b>	365	17%	144	16%
<b>31+ CPD</b>	347	16%	107	12%
<b>No response or 0 CPD (trying to stay quit)</b>	65	3%	14	1%
<b>Menthol users</b> (among those who reported using cigarettes)				
<b>Menthol user</b>	600	28%	N/A	
<b>Non-menthol user</b>	1,528	72%		
<b>No response</b>	13	<1%		



## Services Provided

The following tables presents data on what services were provided to participants between July 2021 through June 2022.

Service Area	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>Participation in services</b>				
<b>Intake-only participants</b>	416	18%	1,051	100%
<b>All coaching participants</b>				
1-2 coaching calls, no medication	677	30%	N/A	
1-2 coaching calls, with NRT	536	23%	N/A	
3+ coaching calls, no medication	110	5%	N/A	
3+ coaching calls, with NRT	551	24%	N/A	
<b>Digital services (participants may be counted in multiple categories)</b>				
<b>Text program</b>	1,630	71%	671	64%
<b>Email program</b>	1,006	44%	530	50%
<b>Web program</b>	509	22%	1,051	100%
<b>No text, email, or web program</b>	462	20%	N/A	
<b>Number of digital services (participants may be counted in multiple categories)</b>				
<b>No digital service</b>	462	20%	N/A	
<b>One service</b>	842	37%	58	5%
<b>Two services</b>	655	29%	785	75%
<b>Three services</b>	331	14%	208	20%



Service Area	Phone Participants	Percent of Phone	Web-only Participants	Percent of Web-only
<b>Coaching calls completed</b>				
<b>Intake only</b>	416	18%	N/A	
<b>1</b>	862	38%	N/A	
<b>2</b>	351	15%	N/A	
<b>3</b>	194	8%	N/A	
<b>4</b>	118	5%	N/A	
<b>5+ calls</b>	349	15%	N/A	

Enrolled Participant Engagement (phone participants only)	Participants Reaching Call	Percent Reaching Call (Retention)
<b>1</b>	1,874	100%
<b>2</b>	1,012	54%
<b>3</b>	661	35%
<b>4</b>	467	35%
<b>5+ calls</b>	349	19%

Special Programs (phone participants only)	Participants	Percent of Total
<b>BH participants</b>	917	40%
<b>PPP participants</b>	19	1%
<b>MLMQ participants</b>	14	1%



Referral Pathway (phone participants only)	Participants	Percent of Total
<b>Referral Pathway</b>		
Self-referred	2,206	96%
Provider-referred	84	4%



## Program Satisfaction

The Quitline program participants were surveyed about their satisfaction with the overall service of the program, the usefulness of the materials they received, and the usefulness of the Coaches. Missing responses (don't know or no answer) are excluded from the denominator. Satisfaction rates of 92% or higher were noted for all content types for phone program participants who received NRT. Satisfaction was lower for those that did not receive NRT (range of 74% to 91%).

Satisfied With...	Survey Respondents	Satisfied	Percent Satisfied
<b>Overall program</b>	171	150	88%
<b>For participants who ordered NRT</b>	119	110	92%
<b>For participants who did not order NRT</b>	52	40	77%
<b>Provided materials</b>	107	102	95%
<b>For participants who ordered NRT</b>	85	82	96%
<b>For participants who did not order NRT</b>	22	20	91%
<b>Coaches and counselors</b>	152	138	91%
<b>For participants who ordered NRT</b>	113	109	96%
<b>For participants who did not order NRT</b>	39	29	74%





## Conclusions

For people who enrolled from July 2021 through June 2022, Quit Now Kentucky achieved an overall responder quit rate of 26%, assisting an estimated 595 Kentucky residents with quitting tobacco. These outcome data demonstrate that the Quitline, an evidence-based program that tailored support to meet the needs of each participant, was effective in helping people quit using tobacco.

Research has found the use of both phone coaching and quit medications doubles an individual's chances of quitting, and suggests that completing three or more coaching calls can further increase successful quit attempts<sup>8,9</sup>. Nearly half the participants received both coaching and quit medications (47%) and 19% completed at least five coaching calls. Among those who completed the survey, 30% of coaching participants who received quit medications reported quitting, and 43% of those who completed at least five coaching calls reported quitting. These data further demonstrate the success of the Quitline, but also highlight possible areas for future program improvements. The Quitline may benefit from identifying strategies to sustain participant engagement in the program (i.e., completing more coaching calls) and provide additional NRT to increase quit rates. National Jewish Health can partner with Quit Now Kentucky to develop and test engagement strategies.

Another area for possible program improvement is to support people living with a behavioral health condition who are trying to quit tobacco. Nearly 60% of participants indicated they live with one or more behavioral health conditions (58%). The responder quit rate for living with one behavioral health condition was 16% and 24% for living with two or more behavioral health conditions. Comparatively, the responder quit rate for those who do not live with a behavioral health condition was 30%. These data help underscore that people living with behavioral health conditions face unique challenges when trying to quit and need additional support. In July 2020, National Jewish Health began testing additional outreach strategies, including supplemental activities workbooks, specialized text messaging, and providing information on local resources that support behavioral health to further increase program retention and quit rates of participants living with behavioral health conditions. These efforts are currently under evaluation and National Jewish Health anticipates the results will be shared in 2023.

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<sup>8</sup>Fiore MC, Jaen CR, Baker TB, Bailey WC, Benowitz NL, Curry SJ, et al. Treating Tobacco Use and Dependence: 2008 Update. Clinical Practice Guideline. In: Department of Health and Human Services Public Health Service, editor. Rockville, MD: Government Printing Office; 2008.

<sup>9</sup> Matkin W, Ordóñez-Mena J, Hartmann-Boyce J. Telephone counselling for smoking cessation. Cochrane Database of Systematic Reviews 2019, Issue 5. Art. No.: CD002850. DOI: 10.1002/14651858.CD002850.pub4



National Jewish Health is honored to partner with the Kentucky Tobacco Cessation & Prevention Program to serve the residents of the commonwealth with evidence-based tobacco treatment. We look forward to continuing our partnership and collaboration to find new ways to increase engagement of the populations most impacted by tobacco and decreasing the negative impact of tobacco for all Kentucky participants.



## Acknowledgements

Implementation of the services provided is a coordinated and collaborative effort by many individuals at National Jewish Health and our clients. We would like to acknowledge the extensive efforts of the Quitline Coaches, Management Team, and survey staff that provide guidance, enrollment, and tobacco treatment services to Quitline callers.

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## Appendix A – Survey Methodology

The evaluation was conducted February 2022 through January 2023, seven-months post intake and aimed for up to 200 completed surveys. The data were self-reported and responses collected by an independent survey agency, Westat Inc. The survey was conducted by phone and eligible participants could receive up to seven outreach calls to invite them to participate in the evaluation survey.

Respondents are asked about their tobacco use and assigned a current status of “Quit” if the participant indicated that they had not used tobacco — even a puff — in the 30 days prior to the call, including e-cigarettes in the same period, as recommended by NAQC. This definition of abstinence is referred to as the point prevalence rate and is the industry standard for determining follow-up quit rate. Due to the number of survey responses, some demographic breakdowns yielded limited results. Throughout the report, rows with fewer than five respondents have been excluded. Of the individuals identified and contacted for a follow-up survey, a percentage were not successfully contacted for a survey. Some were not contacted because they could not be reached after multiple attempts and others because they chose not to participate in the survey despite consenting during the intake process.

The evaluation survey was designed to meet NAQC guidelines and recommendations<sup>10</sup>.

- Conducted seven-months post enrollment in the Quitline program.
- Utilized a rolling, random sample of participants that aimed for a response rate of 50% or greater with at least n=400 of completed survey responders.
- Surveyed only participants who consented at intake to participating in an evaluation.
- Calculated a 30-day point prevalence responder quit rate that includes only participants who received treatments with the strongest evidence base, which are telephone counseling and/or FDA-approved medications.
- Reports basic information about participants’ characteristics and level of service use along with quit rates.
- Calculating responder rates and not intention to treat (ITT) rates, because calculating ITT assumes that all non-responders are using tobacco and includes them in the sample.
- Reports a 95% confidence interval in order to represent the inherent variability in surveys and provides a range in which the true quit rate likely falls within.

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<sup>10</sup> North American Quitline Consortium (2015). Calculating Quit Rates, 2015 Update. (Betzner, A., Lien, B., Rainey, J. et.al.). Phoenix, AZ.



## Appendix B – Survey and Respondent Group Comparison

The following table describes the demographic characteristics among the survey pool overall and the respondent group in particular. Respondents were older, slightly more likely to be female, Black or African American, college education, enrolled in Medicare, and more engaged than the overall survey pool.

Demographic	Survey pool	Respondent Group
<b>Median age (Standard Deviation)</b>	57 (13.7)	59 (12.5)
<b>Gender</b>		
<b>Female</b>	65%	67%
<b>Male</b>	35%	33%
<b>Race</b>		
<b>American Indian or Alaska Native</b>	1%	2%
<b>Black or African American</b>	13%	21%
<b>White</b>	81%	70%
<b>Some other race</b>	1%	1%
<b>More than one race</b>	3%	5%
<b>No response</b>	1%	1%
<b>Education</b>		
<b>Less than grade 9</b>	5%	4%
<b>Grade 9 to 11, no degree</b>	15%	15%
<b>High school diploma or GED</b>	37%	32%
<b>Some college or university</b>	26%	29%
<b>College degree or trade/vocational school</b>	17%	20%
<b>No Response</b>	<1%	<1%



Demographic	Survey pool	Respondent Group
<b>Insurance</b>		
<b>Kentucky Medicaid</b>	35%	31%
<b>Medicare</b>	41%	47%
<b>Other Insurance</b>	15%	12%
<b>Uninsured</b>	8%	9%
<b>No response</b>	1%	1%
<b>Average coaching calls for coaching participants (Standard Deviation)</b>	2.40 (1.73)	2.95 (1.93)
<b>Received quit medications (of coaching participants)</b>	58%	71%



## Appendix C – NRT Offerings

The following table details the NRT offerings for each participant group.

Participant group	NRT Offering
<b>Public housing residents (ended April 2022)</b>	8 weeks, including combination therapy
<b>Green River Health District</b>	8 weeks
<b>Kentucky State employees</b>	Up to 12 weeks, order not managed through the Quitline, submitted to external NRT provider
<b>Medicare participants</b>	8 weeks, including combination therapy
<b>Northern Kentucky Health Department</b>	4 weeks
<b>Three Rivers Health Department</b>	8 weeks
<b>Louisville Metro Health</b>	10 weeks
<b>Uninsured participants</b>	8 weeks, including combination therapy
<b>All other participants (including Medicaid and commercial insurance)</b>	No NRT available through the Quitline. Participant instructed to contact their insurance.
<b>Behavioral Health protocol participants</b>	8 weeks, including combination therapy

